

## Albany County Request for Contract Approval

|                          |                                                                                          |
|--------------------------|------------------------------------------------------------------------------------------|
| Contract #               | 2024-2415                                                                                |
| Contract Type            | B) CAB Contract                                                                          |
| Contract Action          | A) New                                                                                   |
| Procurement Type         | RFQ                                                                                      |
| Department               | A3110 - Sheriff                                                                          |
| Date Submitted           | Monday, October 28, 2024                                                                 |
| Contact Person           | Harris, Tina                                                                             |
| Contact Phone            | +1 5184875435                                                                            |
| Vendor Info              | DeNooyer Chevrolet<br>127 Wolf Road , Albany, NY 12205                                   |
| Estimated Amount         | \$40,993.40                                                                              |
| Estimated Term           | 11/1/2024 to 10/31/2025                                                                  |
| Scope of Services        | Purchase a 2024 Chevrolet Traverse to be used within the Albany County Sheriff's Office. |
| Budget Line Item         | AA3110 - 22400 - 10000                                                                   |
| Fiscal Impact            | County: 100.00% State: 0.00% Federal: 0.00%                                              |
| BID, RFP, RFQ Completed? | Yes - RFQ                                                                                |

\_\_\_\_\_  
Budget Analyst

\_\_\_\_\_  
Date

\_\_\_\_\_  
For Contract Board Use:

\_\_\_\_\_  
Date Approved

\_\_\_\_\_  
Daniel P. McCoy  
Albany County Executive

\_\_\_\_\_  
Bruce A. Hidley  
Albany County Clerk

\_\_\_\_\_  
Joanne Cunningham,  
Chairwoman  
Albany County Legislature

# ALBANY COUNTY SHERIFF'S OFFICE



**CRAIG D. APPLE, SR.**  
SHERIFF

**MICHAEL S. MONTELEONE**  
EXECUTIVE UNDERSHERIFF

County Court House  
Albany, New York 12207 (518) 487-5400  
[WWW.ALBANYCOUNTYSHERIFF.COM](http://WWW.ALBANYCOUNTYSHERIFF.COM)

Date: October 28, 2024  
To: Contract Administration Board (CAB)  
From: Craig D. Apple Sr., Sheriff  
Subject: Vehicle Purchase (Contract Request 2024-2415)

Briefly, this request is to purchase a 2024 Traverse from DeNooyer Chevrolet for the Albany County Sheriff's Office. This vendor provided the correct exterior color and was the lowest vendor to submit a bid with the correct exterior color.



DANIEL P. McCOY  
COUNTY EXECUTIVE

COUNTY OF ALBANY  
DEPARTMENT OF GENERAL SERVICES  
PURCHASING DIVISION  
112 STATE STREET, ROOM 1000  
ALBANY, NEW YORK 12207-2021  
(518) 447-7140 - FAX (518) 447-5588

DAVID M. LATINA  
COMMISSIONER OF GENERAL SERVICES

PAMELA O NEILL  
PURCHASING AGENT

## MEMORANDUM

**TO:** Micheal S. Monteleone, Executive Undersheriff  
Albany County Sheriff's Office

**FROM:** Pamela O Neill *Pamela*  
Purchasing Agent

**DATE:** October 28, 2024

**RE:** RFQ # 2024-142- Chevrolet Traverse

---

I am in receipt of your recommendation to award the aforementioned to DeNooyer Chevrolet in the amount of \$40993.40.

As DeNooyer Chevrolet is the lowest responsible and responsive bidder, I concur with your recommendation.

Please obtain the necessary contract approval of the Contract Administration Board, so that we may issue a Notice of Award.

# ALBANY COUNTY SHERIFF'S OFFICE

**CRAIG D. APPLE, SR.**  
SHERIFF



**MICHAEL S. MONTELEONE**  
EXECUTIVE UNDERSHERIFF

County Court House  
Albany, New York 12207 (518) 487-5400  
[WWW.ALBANYCOUNTYSHERIFF.COM](http://WWW.ALBANYCOUNTYSHERIFF.COM)

TO: Pamela O'Neill, Purchasing Agent

FROM: Michael S. Monteleone, Executive Undersheriff

RE: RFQ #2024-141 – Vehicle Purchase Tahoe  
RFQ #2024-142 - Vehicle Purchase Traverse

DATE: October 28, 2024

We have solicited and reviewed the bid tabulation for the above referenced bid and have no objection with the selection of DeNooyer Chevrolet, this vendor provided the correct exterior color and was the lowest vendor to submit a bid with correct exterior color.

RFQ 2024-142 Tabulation  
2024 Chevrolet Traverse

|                |                    |                    |                    |                        |
|----------------|--------------------|--------------------|--------------------|------------------------|
| Vendor         | DeNooyer Chevrolet | DePaula Chevrolet  | Mohawk Chevrolet   | Smithtown Nissan       |
| Price          | \$ 40,993.40       | \$ 39,184.21       | \$ 40,400.75       | \$ 39,670.40           |
| Vehicle        | 2024 Chev Traverse | 2024 Chev Traverse | 2025 Chev Traverse | 2024 Nissan Pathfinder |
| Exterior Color | Black              | White              | White              | Glacier White          |

## Albany County Request for Contract Approval

|                                 |                                                                                     |
|---------------------------------|-------------------------------------------------------------------------------------|
| <b>Contract #</b>               | 2024-2414                                                                           |
| <b>Contract Type</b>            | B) CAB Contract                                                                     |
| <b>Contract Action</b>          | A) New                                                                              |
| <b>Procurement Type</b>         | RFQ                                                                                 |
| <b>Department</b>               | A3110 - Sheriff                                                                     |
| <b>Date Submitted</b>           | Monday, October 28, 2024                                                            |
| <b>Contact Person</b>           | Harris, Tina                                                                        |
| <b>Contact Phone</b>            | +1 5184875435                                                                       |
| <b>Vendor Info</b>              | DeNooyer Chevrolet<br>127 Wolf Road , Albany, NY 12205                              |
| <b>Estimated Amount</b>         | \$61,191.20                                                                         |
| <b>Estimated Term</b>           | 11/1/2024 to 10/31/2025                                                             |
| <b>Scope of Services</b>        | Purchase 2024 Chevrolet Tahoe to be used within the Albany County Sheriff's Office. |
| <b>Budget Line Item</b>         | AA3110 - 22400 -                                                                    |
| <b>Fiscal Impact</b>            | County: 100.00% State: 0.00% Federal: 0.00%                                         |
| <b>BID, RFP, RFQ Completed?</b> | Yes - RFQ                                                                           |

\_\_\_\_\_  
**Budget Analyst**

\_\_\_\_\_  
**Date**

**For Contract Board Use:**

\_\_\_\_\_  
**Date Approved**

\_\_\_\_\_  
Daniel P. McCoy  
Albany County Executive

\_\_\_\_\_  
Bruce A. Hidley  
Albany County Clerk

\_\_\_\_\_  
Joanne Cunningham,  
Chairwoman  
Albany County Legislature

# ALBANY COUNTY SHERIFF'S OFFICE



**CRAIG D. APPLE, SR.**  
SHERIFF

**MICHAEL S. MONTELEONE**  
EXECUTIVE UNDERSHERIFF

County Court House  
Albany, New York 12207 (518) 487-5400  
[WWW.ALBANYCOUNTYSHERIFF.COM](http://WWW.ALBANYCOUNTYSHERIFF.COM)

Date: October 28, 2024  
To: Contract Administration Board (CAB)  
From: Craig D. Apple Sr., Sheriff  
Subject: Vehicle Purchase (Contract Request 2024-2414)

Briefly, this request is to purchase a 2024 Tahoe from DeNooyer Chevrolet for the Albany County Sheriff's Office. This vendor provided the correct exterior color and was the lowest vendor to submit a bid with the correct exterior color.



DANIEL P. McCOY  
COUNTY EXECUTIVE

COUNTY OF ALBANY  
DEPARTMENT OF GENERAL SERVICES  
PURCHASING DIVISION  
112 STATE STREET, ROOM 1000  
ALBANY, NEW YORK 12207-2021  
(518) 447-7140 - FAX (518) 447-5588

DAVID M. LATINA  
COMMISSIONER OF GENERAL SERVICES

PAMELA O NEILL  
PURCHASING AGENT

### MEMORANDUM

**TO:** Micheal S. Monteleone, Executive Undersheriff  
Albany County Sheriff's Office

**FROM:** Pamela O Neill *Pamela*  
Purchasing Agent

**DATE:** October 28, 2024

**RE:** RFQ # 2024-141- Chevrolet Tahoe

---

I am in receipt of your recommendation to award the aforementioned to DeNooyer Chevrolet in the amount of \$61,191.20.

As DeNooyer Chevrolet is the lowest responsible and responsive bidder, I concur with your recommendation.

Please obtain the necessary contract approval of the Contract Administration Board, so that we may issue a Notice of Award.

# ALBANY COUNTY SHERIFF'S OFFICE

**CRAIG D. APPLE, SR.**  
SHERIFF



**MICHAEL S. MONTELEONE**  
EXECUTIVE UNDERSHERIFF

County Court House  
Albany, New York 12207 (518) 487-5400  
[WWW.ALBANYCOUNTYSHERIFF.COM](http://WWW.ALBANYCOUNTYSHERIFF.COM)

TO: Pamela O'Neill, Purchasing Agent

FROM: Michael S. Monteleone, Executive Undersheriff

RE: RFQ #2024-141 – Vehicle Purchase Tahoe  
RFQ #2024-142 - Vehicle Purchase Traverse

DATE: October 28, 2024

We have solicited and reviewed the bid tabulation for the above referenced bid and have no objection with the selection of DeNooyer Chevrolet, this vendor provided the correct exterior color and was the lowest vendor to submit a bid with correct exterior color.

RFQ 2024-141 Tabulation  
2024 Chevrolet Tahoe

|                |                     |                    |                   |                   |                   |                    |
|----------------|---------------------|--------------------|-------------------|-------------------|-------------------|--------------------|
| Vendor         | Buzz Chew Chevrolet | DeNooyer Chevrolet | DePaula Chevrolet | Mangino Chevrolet | Mohawk Chevrolet  | Smithtown Nissan   |
| Price          | \$ 59,495.00        | \$ 61,191.20       | \$ 66,110.50      | \$ 58,796.74      | \$ 58,667.19      | \$ 60,132.80       |
| Vehicle        | 2024 Chev Tahoe     | 2024 Chev Tahoe    | 2024 Chev Tahoe   | 2024 Chev Tahoe   | 2024 Chev Tahoe   | 2024 Nissan Armada |
| Exterior Color | Black               | Black              | Black             | Dark Ash Metallic | Dark Ash Metallic | Gun Metallic       |

## Albany County Request for Contract Approval

|                                 |                                                                                              |
|---------------------------------|----------------------------------------------------------------------------------------------|
| <b>Contract #</b>               | 2024-2396                                                                                    |
| <b>Contract Type</b>            | B) CAB Contract                                                                              |
| <b>Contract Action</b>          | A) New                                                                                       |
| <b>Procurement Type</b>         | Sole Source                                                                                  |
| <b>Department</b>               | A3110 - Sheriff                                                                              |
| <b>Date Submitted</b>           | Wednesday, October 16, 2024                                                                  |
| <b>Contact Person</b>           | Noonan, Megan                                                                                |
| <b>Contact Phone</b>            |                                                                                              |
| <b>Vendor Info</b>              | CavCom, LLC<br>1872 Industrial Lane, Walker, Minnesota 56484                                 |
| <b>Estimated Amount</b>         | \$37,053.29                                                                                  |
| <b>Estimated Term</b>           | 9/27/2024 to 12/31/2024                                                                      |
| <b>Scope of Services</b>        | Specialized headsets for use with two-way portable radios while wearing Level A HazMat Suits |
| <b>Budget Line Item</b>         | AA3110 - 22750 - HAZ22                                                                       |
| <b>Fiscal Impact</b>            | County: 0.00% State: 100.00% Federal: 0.00%                                                  |
| <b>BID, RFP, RFQ Completed?</b> | N/A                                                                                          |

\_\_\_\_\_  
Budget Analyst

\_\_\_\_\_  
Date

\_\_\_\_\_  
For Contract Board Use:

\_\_\_\_\_  
Date Approved

\_\_\_\_\_  
Daniel P. McCoy  
Albany County Executive

\_\_\_\_\_  
Bruce A. Hidley  
Albany County Clerk

\_\_\_\_\_  
Joanne Cunningham,  
Chairwoman  
Albany County Legislature

# ALBANY COUNTY SHERIFF'S OFFICE

**CRAIG D. APPLE, SR.**  
SHERIFF



**MICHAEL S. MONTELEONE**  
EXECUTIVE UNDERSHERIFF

County Court House  
Albany, New York 12207 (518) 487-5400  
[WWW.ALBANYCOUNTYSHERIFF.COM](http://WWW.ALBANYCOUNTYSHERIFF.COM)

Date: November 6, 2024  
To: Contract Administration Board (CAB)  
From: Craig D. Apple Sr., Sheriff  
Subject: CavCom Purchase (Contract Request 2024-2396)

Briefly, this request is to purchase six CavCom headsets for use by the Capital District HazMat Teams. The specialized headsets are for use with two-way portable radios while wearing Level A HazMat Suits. This purchase is 100% funded by State grant funds using the FY2022 Hazardous Materials Targeted Grant Program.



1872 Industries Lane, Walker, MN 56484  
CavComInc.com • 866-547-4988

## QUOTE

Created Date 9/27/2024

Rep SF

Quote Name CavCom Quote 73323

Expiration Date 10/31/2024

Ship To Name Albany County Sheriff's Office/Albany, NY

Ship To 58 Verda Ave  
Clarksville, New York 12041  
US

Bill To Name Albany County Sheriff's Office/Albany, NY

Bill To 58 Verda Ave  
Clarksville, New York 12041  
US

Contact Name Thomas Remmert

Email thomas.remmert@albanycountyny.gov

Phone 5182819961 📞

| Quantity | Item Number         | Item Description                                       | Sales Price | Total Price |
|----------|---------------------|--------------------------------------------------------|-------------|-------------|
| 6.00     | HAZPACK-5K-C-163-6P | TTYE 5000 Hazmat Pack: OMNI-Coil; 163; 6 units         | \$5,660.00  | \$33,960.00 |
| 6.00     | VARIETY TIP-AH      | Tips: 15pr SM, LG, 3FLG S/M/L/XL; 25pr STD; 30pr AWARE | \$450.00    | \$2,700.00  |
| 1.00     | SHIPPING            |                                                        | \$393.29    | \$393.29    |

Total Price \$37,053.29

Grand Total \$37,053.29

All prices are quoted in USD.

- Sales tax and shipping/handling charges will be added to the final invoice (if applicable).
- CavCom accepts the following payment types: Check, ACH, Wire Transfer, and Credit Card. A 3% surcharge will be added to all payments made by credit card.
- Returns must be requested within 10 days on returnable equipment.
- Please see our [Terms and Conditions](#) for our complete return policy.
- Pricing on this quote is valid for 30 days.

## DHSES Noncompetitive Procurement Request Form

**Please Note:** Per the terms of your grant contract, subrecipients must obtain prior written approval from DHSES for any noncompetitive procurement. Also, any renewals, amendments, extensions or revisions to a previously approved noncompetitive procurement contract will require an updated prior approval from DHSES for all DHSES awards as per Appendix A-1 of the grant contract.

**For All DHSES Awards - Appendix A-1 of the Grant Contract:**

A Contractor\* who proposes to purchase goods or services from a particular vendor without competitive bidding must obtain the prior written approval of DHSES. The request for approval must be in writing and set forth, at a minimum, a detailed justification for selection and the basis upon which the price was determined to be reasonable. Further, such procurement must be in accordance with the guidelines, bulletins and regulations of the Office of the State Comptroller, State Procurement Council, and the U.S. Department of Homeland Security. A copy of DHSES' approval must also be submitted with the voucher for payment.

DHSES will not reimburse any expense related to a noncompetitive procurement that did not receive prior written approval. If it is found that the subrecipient was reimbursed for a noncompetitive procurement that was not preapproved, those costs will be disallowed and returned to DHSES.

**PLEASE COMPLETE ALL FIELDS:**

|                                                |                                                                                              |             |         |
|------------------------------------------------|----------------------------------------------------------------------------------------------|-------------|---------|
| Subrecipient Name:                             | Albany County Sheriff's Office                                                               |             |         |
| Grant Program and Funding Year:                | 2022                                                                                         | Contract #: | C160197 |
| Grant Performance Period:                      | 04/01/2024-08/31/2025                                                                        |             |         |
| Vendor Name:                                   | CayCom, LLC                                                                                  |             |         |
| Description of product/service being procured: | Specialized headsets for use with two-way portable radios while wearing Level A Hazmat Suits |             |         |
| Cost of product/service:                       | \$37,053.29                                                                                  |             |         |

\* Contractor / Subrecipient / Grantee

4/5/2023

## DHSES Noncompetitive Procurement Request Form

### Actions Taken To Select This Vendor:

- Was a search conducted of NYS Office of General Services (OGS) or U.S. General Services Administration (GSA) contracts for this product or service? ☒ Yes
  - What was the result of the search?
- Was an internet search for similar products or services conducted? ☒ Yes
  - What was the result of the search?
- Is this procurement for purchase of, repairs or upgrades to proprietary equipment or software? ☒ Yes
- Will the use of any other vendor void equipment warranties? ☒ No
- Describe vendor's expertise and experience:

### Justification for selecting this vendor versus other alternatives:

### For maintenance/service contract or warranty:

- Term (dates) of contract/warranty:
- (Note: The term must fall within the performance period of the grant being charged.)
- What was the original method of procurement for the contract/warranty?
- How was the contract/warranty previously funded?

### For time sensitive procurements:

- When does this procurement need to be completed?
- Impact on program if date is not met:
- How long would it take another vendor to start and complete the project?

Explain how reasonableness of cost was determined and maintain the documentation determining this with your procurement records. (i.e., a "fair market price" that could be anticipated had normal competitive conditions existed, and how that conclusion was reached):

### Additional justification/information:

## DHSES Noncompetitive Procurement Request Form

|                                                                                                                                                                                                   |                              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|
| Thomas M. Remmert<br><small>Digitally signed by Thomas M. Remmert<br/>DN: cn=Thomas M. Remmert, o=Albany County, ou=Emergency<br/>Services, email=thomas.remmert@albanycountyny.gov, c=US</small> | 6/24/24                      |
| Subrecipient Signature                                                                                                                                                                            | Date                         |
| Thomas M. Remmert                                                                                                                                                                                 | Dep. Director Emergency Mgt. |
| Subrecipient Name                                                                                                                                                                                 | Title                        |
| thomas.remmert@albanycountyny.gov                                                                                                                                                                 | (518) 281-9961               |
| Email Address                                                                                                                                                                                     | Phone Number                 |

Please email completed form to your assigned Contract Representative for review.

---

This section for DHSES use.

☒ Approved

This approval applies to this request only. Any renewals, amendments, extensions or revisions to this procurement contract will require an updated review and approval from DHSES. Should you need to make any additional non-competitive procurements you must receive prior written approval from the Division of Homeland Security and Emergency Services. Please be aware that you are required to enter into a formal agreement with the vendor for this procurement. Copies of the agreement, signed by all parties, must be maintained on file and made available upon request to DHSES for contract compliance review and audit purposes.

|                                                                                                                 |         |
|-----------------------------------------------------------------------------------------------------------------|---------|
| GPA Tammy Bernard<br><small>Digitally signed by GPA Tammy Bernard<br/>Date: 2024.07.10 16:05:50 -04'00'</small> | 7/10/24 |
| DHSES Representative Signature                                                                                  | Date    |

## Albany County Request for Contract Approval

|                                 |                                                                                                                                                        |
|---------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Contract #</b>               | 2024-2446                                                                                                                                              |
| <b>Contract Type</b>            | B) CAB Contract                                                                                                                                        |
| <b>Contract Action</b>          | C) Renewal                                                                                                                                             |
| <b>Procurement Type</b>         | None                                                                                                                                                   |
| <b>Department</b>               | A3150 - Correctional Facility                                                                                                                          |
| <b>Date Submitted</b>           | Monday, November 4, 2024                                                                                                                               |
| <b>Contact Person</b>           | Harris, Tina                                                                                                                                           |
| <b>Contact Phone</b>            | +1 5184875435                                                                                                                                          |
| <b>Vendor Info</b>              | Viapath Technologies<br>3120 Fairview Park Dr. / Suite 300, Fall Church, VA 22042                                                                      |
| <b>Estimated Amount</b>         | \$36,622.27                                                                                                                                            |
| <b>Estimated Term</b>           | 1/1/2024 to 12/31/2024                                                                                                                                 |
| <b>Scope of Services</b>        | Annual software and maintenance to the offender management system previously purchased with prior resolution #406 of 2001 at the Correctional Facility |
| <b>Budget Line Item</b>         | AA3150 - 44070 -                                                                                                                                       |
| <b>Fiscal Impact</b>            | County: 100.00% State: 0.00% Federal: 0.00%                                                                                                            |
| <b>BID, RFP, RFQ Completed?</b> | N/A                                                                                                                                                    |

\_\_\_\_\_  
**Budget Analyst**

\_\_\_\_\_  
**Date**

**For Contract Board Use:**

\_\_\_\_\_  
**Date Approved**

\_\_\_\_\_  
Daniel P. McCoy  
Albany County Executive

\_\_\_\_\_  
Bruce A. Hidley  
Albany County Clerk

\_\_\_\_\_  
Joanne Cunningham,  
Chairwoman  
Albany County Legislature



**MICHAEL S. MONTELEONE**  
EXECUTIVE UNDERSHERIFF

## **ALBANY COUNTY SHERIFF'S OFFICE**

Albany County Correctional Facility  
840 Albany Shaker Road, Albany, New York 12211  
(518) 869-2600 FAX (518) 869-3923

**CRAIG D. APPLE, SR.**  
SHERIFF



**MICHAEL J. LYONS**  
SUPERINTENDENT

Date: November 4, 2024

To: Contract Administration Board (CAB)

From: Michael J. Lyons, Superintendent

Subject: Annual Maintenance/Software for Offender Management System

Briefly, this request is to enter into an Agreement between Albany County Sheriff's Office and DSI, ITI, INC. the sole source to provide annual software and maintenance to the offender management system previously purchased with prior resolution 406 of 2001 at the Albany County Correctional Facility.

# QUOTE

**DATE:** October 14, 2024

**EXPIRATION DATE:** April 14, 2025

TO Albany County Division of Information Offices  
840 Albany Shaker Road  
Albany, NY 12211

| SPONSOR      |                                        | JOB                            | PAYMENT TERMS            |  |
|--------------|----------------------------------------|--------------------------------|--------------------------|--|
| Anthony Pica |                                        | 2024 OMS Maintenance & Support | Due 30 days Upon Receipt |  |
| QTY          | DESCRIPTION                            | UNIT PRICE                     | LINE TOTAL               |  |
|              | Annual Offender Management Maintenance | \$24,814.45                    | \$24,814.45              |  |
|              | Annual PictureLink Imaging Maintenance | <del>\$1,113.49</del>          | <del>\$1,113.49</del>    |  |
|              | Annual Crystal Reports Maintenance     | \$2,100.58                     | \$2,100.58               |  |
|              | Annual Phone Incidents                 | \$3,607.06                     | \$3,607.06               |  |
|              | Annual Phone Incidents After Hours     | \$3,713.15                     | \$3,713.15               |  |
|              | Annual Interface – VINE                | \$2,387.03                     | \$2,387.03               |  |
|              |                                        |                                | <del>\$37,735.76</del>   |  |

34,622.27

**Notes:** Coverage period: January 1, 2024 – December 31, 2024

A signed quote or a Purchase Order is required to be issued in order to be invoiced.

To accept this quotation, sign here and return: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Date: \_\_\_\_\_

Thank you for your business!





 3120 Fairview Park Dr. / Suite 300  
Falls Church, VA 22042

January 7, 2022

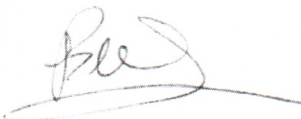
Karen Storm  
Albany County  
Purchasing Department  
112 State Street  
Albany, NY 12207

Dear Ms. Storm,

ViaPath Technologies is the sole owner and manufacturer of the Offender Management System utilized at your facility. ViaPath Technologies does not contract nor outsource any of its upgrades, maintenance, or support services to other companies. For this reason, ViaPath Technologies is the only company that can provide your facility with upgrades, maintenance, and support on the ViaPath Technologies Offender Management System.

Should you have any question regarding this matter please feel free to contact me directly at (315)-404-6732 or at [randy.greening@viapath.com](mailto:randy.greening@viapath.com). Thank you for your time. I look forward to speaking with you in the near future.

Thank you,

A handwritten signature in black ink, appearing to read "Randy Greening", with a long horizontal flourish extending to the right.

Randy Greening  
Account Manager  
Viapath Technologies



## Albany County Request for Contract Approval

|                          |                                                                                                                                                                                                                                                                                                                     |
|--------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Contract #               | 2024-2434                                                                                                                                                                                                                                                                                                           |
| Contract Type            | B) CAB Contract                                                                                                                                                                                                                                                                                                     |
| Contract Action          | C) Renewal                                                                                                                                                                                                                                                                                                          |
| Procurement Type         | Sole Source                                                                                                                                                                                                                                                                                                         |
| Department               | A1411 - Hall of Records                                                                                                                                                                                                                                                                                             |
| Date Submitted           | Wednesday, October 30, 2024                                                                                                                                                                                                                                                                                         |
| Contact Person           | Carlson, Craig                                                                                                                                                                                                                                                                                                      |
| Contact Phone            | 518-487-5141                                                                                                                                                                                                                                                                                                        |
| Vendor Info              | Gimmel LLC<br>10505 Town and Country Way # 79788 , Houston, Texas 77024                                                                                                                                                                                                                                             |
| Estimated Amount         | \$52,666.00                                                                                                                                                                                                                                                                                                         |
| Estimated Term           | 12/20/2024 to 12/19/2025                                                                                                                                                                                                                                                                                            |
| Scope of Services        | Gimmel LLC, formerly Infolinx has designed and created Albany County Hall of Records physical Content Management System (CMS). This allows for the management of agencies physical records stored at the Hall of Records. Also, provides for the service and training on the software and the cost of the licenses. |
| Budget Line Item         | AA1411 - 44046 -                                                                                                                                                                                                                                                                                                    |
| Fiscal Impact            | County: 100.00% State: 0.00% Federal: 0.00%                                                                                                                                                                                                                                                                         |
| BID, RFP, RFQ Completed? | N/A                                                                                                                                                                                                                                                                                                                 |

\_\_\_\_\_  
Budget Analyst

\_\_\_\_\_  
Date

For Contract Board Use:

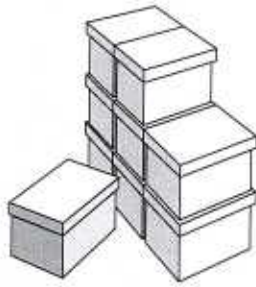
\_\_\_\_\_  
Date Approved

\_\_\_\_\_  
Daniel P. McCoy  
Albany County Executive

\_\_\_\_\_  
Bruce A. Hidley  
Albany County Clerk

\_\_\_\_\_  
Joanne Cunningham,  
Chairwoman  
Albany County Legislature

BRUCE A. HIDLEY  
County Clerk



**ALBANY COUNTY  
HALL OF RECORDS**  
ALBANY COUNTY CLERK

CRAIG A. CARLSON  
Deputy County Clerk

95 Tivoli Street  
Albany, NY 12207  
Phone: (518) 436-3663  
Fax (518) 436-3678  
[www.albanycounty.com/achor](http://www.albanycounty.com/achor)

**Memorandum**

**To:** The Honorable Daniel P. McCoy, Albany County Executive; The Honorable Joanne Cunningham, Albany County Legislature Chairwoman; The Honorable Bruce A. Hidley, Albany County Clerk

**From:** Craig A. Carlson  
Deputy County Clerk  
Albany County Hall of Records

**Date:** October 30, 2024

**Subject:** Request for Contract Approval 2024-2434  
Gimmel, LLC  
Physical Content Management System

Please be advised that the Albany County Hall of Records respectfully requests your authorization to contract with Gimmel, LLC to provide the Albany County Hall of Records a Physical Content Management System (CMS). The CMS will allow the Hall of Records to assist all agencies (City, County and Courts) to maintain and request their physical records stored in our warehouse.

Finally, the cost of delivering this service is \$52,666.00. The money comes from the Hall of Records fees for services budget line 44046.

# INVOICE



Gimmel LLC

Phone: 713-586-6465

Email: [ar@gimmel.com](mailto:ar@gimmel.com)

|           |             |
|-----------|-------------|
| Date      | 9-Oct-2024  |
| Invoice # | CN-INV-3651 |
| Terms     | Net 30      |
| PO#       |             |
| Date Due  | 8-Nov-2024  |
| Project   |             |
| GST #     | NA          |

Please note our banking information for ACH or Wire payments and our remittance address has changed.

**Bill To:**

County of Albany  
112 State Street  
Albany NY 12207

**Ship To:**

County of Albany  
112 State Street  
Albany NY 12207

| ITEM # | DESCRIPTION                                               | QTY | UNIT PRICE | AMOUNT<br>IN USD |
|--------|-----------------------------------------------------------|-----|------------|------------------|
| 404951 | Gimmel Physical Annual Renewal<br>12/20/2024 - 12/19/2025 | 1   | 52,666.00  | 52,666.00        |
|        |                                                           |     | Subtotal   | 52,666.00        |
|        |                                                           |     | Sales Tax  | 0.00             |
|        |                                                           |     | Total      | 52,666.00        |

**For payments remitted via ACH/Wire Transfer (Preferred method):**

Bank Name / Address: Silicon Valley Bank  
3003 Tasman Drive  
Santa Clara, CA 95054  
Account Name: Gimmel LLC  
Account Type: Checking  
Routing No.: 121140399  
Account No.: 3304255222  
Swift code: SVBKUS6S

**For payments remitted by check:**

Gimmel LLC  
PO Box 121365  
Dallas, TX 75312-1365

**By Courier (FedEx, UPS, etc.)**

Gimmel LLC  
Lockbox 891365  
1501 North Plano Rd Ste 100  
Richardson, TX 75081

For inquiries regarding this invoice please e-mail [ar@gimmel.com](mailto:ar@gimmel.com) or reach us at 713-586-6465  
Thanks for Your Business



Renewal Order

Customer Name : County of Albany  
Street Address : 112 State Street  
City : Albany  
State : NY  
Zip : 12207  
Country : USA

Renewal Order # : RV-091024-1

Date of Order : 9/10/24  
Order Expiration : 12/19/24

Currency : US Dollar

Quoted By : Victor Route

Customer Contact : Ricardo Wright-Ramos  
Email : [rwright@alco.com](mailto:rwright@alco.com)

| Qty | Product Name    | Deployment | Estimate | Start Date | End Date   | Price    |
|-----|-----------------|------------|----------|------------|------------|----------|
| 1   | Gimmel Physical | SaaS       |          | 12/20/2024 | 12/29/2025 | \$52,656 |

Grand Total: \$52,656

The above prices are exclusive of value added, sales and use taxes and any other governmental fees, duties and taxes which are applicable.  
All terms and conditions, including net payment terms, are set forth by the master agreement.  
The preprinted terms of any Customer purchase order do not apply.

Signed by:

*Craig A. Carlson*

A1181D0264ED469

Customer Authorized Signature

DocuSigned by:

*Shane Steffen*

57322E0A4A084C2

Shipping method: Electronic Software Delivery  
Fees made payable to: Gimmel LLC  
Applicable taxes are not included in quotations

Purchase Order Required:  
Purchase Order Number:

Gimmel, LLC  
PO Box 79788  
10505 Town & Country Way  
Houston, TX 77024



October 08, 2024

Ricardo Wright-Ramos, CRM  
County of albany  
Albany County Hall of Records  
112 State Street  
Albany, New York 12207

**Re:** Gimmel Physical (f/k/a Infolinx)

To Whom It May Concern,

This letter is to confirm that Gimmel LLC, as a result of its acquisition of Infolinx from Spacesaver Systems, Inc., is the sole source manufacturer and direct provider of the Gimmel Physical records management software application, including related services and programs.

We are eager to assist in upgrading your current version of Gimmel Physical to the latest version, and providing ongoing services and support related thereto.

We appreciate having you as a client and look forward to our ongoing relationship.

Sincerely,

*Shane Steffen*

Shane Steffen  
CFO