

RESOLUTION NO. 163

AUTHORIZING AN AGREEMENT WITH ARAMARK SPORTS AND ENTERTAINMENT SERVICES, LLC AND SMG/SAVOR REGARDING FOOD AND BEVERAGE SERVICES AT THE CIVIC CENTER

Introduced: 5/10/10

By Civic Center Committee:

WHEREAS, The County Purchasing Agent, after an RFP process, has requested authorization to enter into a five-year agreement with an option to renew with Aramark Sports and Entertainment Services, LLC and SMG/SAVOR to operate food and beverage services at the Civic Center, and

WHEREAS, The agreement, beginning June 1, 2010 and ending May 31, 2015, would give Aramark Sports and Entertainment Services, LLC and SMG/SAVOR exclusive rights to operate all food, beverage and related services, including the sports bar, snack areas and permanent and portable concession stands, and non-exclusive right to provide catering services, and

WHEREAS, Aramark Sports and Entertainment Services, LLC and SMG/SAVOR has agreed to pay to the County on a monthly basis commissions equaling 45% of gross receipts up to \$1 million on food and beverage concessions, 47% of gross receipts between \$1 million to \$1.5 million and 49% of gross receipts exceeding \$1.5 million, and

WHEREAS, The agreement also requires Aramark Sports and Entertainment Services, LLC and SMG/SAVOR to pay 10% of gross receipts for food and beverage catering, candy, wardrobe checking and miscellaneous items and telephone, garbage disposal and utility usage on a monthly basis, and

WHEREAS, A committee made up of representatives of the County Executive's Office, the Department of Management and Budget and the County Purchasing Agent reviewed the two submitted proposals and recommended Aramark Sports and Entertainment Services, LLC and SMG/SAVOR, now, therefore be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with Aramark Sports and Entertainment Services, LLC and SMG/SAVOR for food and beverage services at the Civic Center for a term beginning June 1, 2010 and ending May 31, 2015 with an option to renew for the term June 1, 2015 to December 31, 2020, in accordance with the submitted proposal and the abovementioned conditions, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

Adopted by unanimous vote. 5/10/10