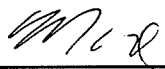


Request for Contract Approval	
Request ID #	5523
Contract #	5623
Contract Type	B) CAB Contracts
Contract Action	A) New
Contract Action Type	N) None
Department	A3110 - Sheriff
Date submitted	5/6/20
Contact person	Miller, Doug
Contact Phone	(518) 487-5022
Vendor	FLYMOTION
Estimated Amount	\$32,424
Estimated Term	1 YEAR
Scope of Services	THE SHERIFF'S OFFICE IS LOOKING TO PURCHASE A DRONE USING GRANT FUNDS
Budget Line Item	AA3110
Fiscal Impact	County 0.00%
	State 0.00%
	Federal 100.00%
BID,RFP,RFQ Completed?	Yes - BID


 Budget Analyst

6/4/2020
 Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
 Albany County Executive

Bruce A. Hidley
 Albany County Clerk

Andrew Joyce, Chairman
 Albany County Legislature



DANIEL P. McCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
112 STATE STREET, ROOM 1000
ALBANY, NEW YORK 12207-2021
(518) 447-7140 - FAX (518) 447-5588

DAVID M. LATINA
COMMISSIONER OF GENERAL SERVICES

KAREN A. STORM
PURCHASING AGENT

MEMORANDUM

TO: Doug Miller
Albany County Sheriff

FROM: Karen Storm *[Signature]*
Purchasing Agent

DATE: May 5, 2020

RE: RFB #2020-060

I am in receipt of your recommendation to award the aforementioned Request for Bids to FlyMotion in the amount of \$32,424.00.

As FlyMotion is the low responsive and responsible bidder, I concur with your recommendation.

Please obtain the necessary contract approval of the Contract Administration Board, so that we may issue a Notice of Award to the successful bidder.

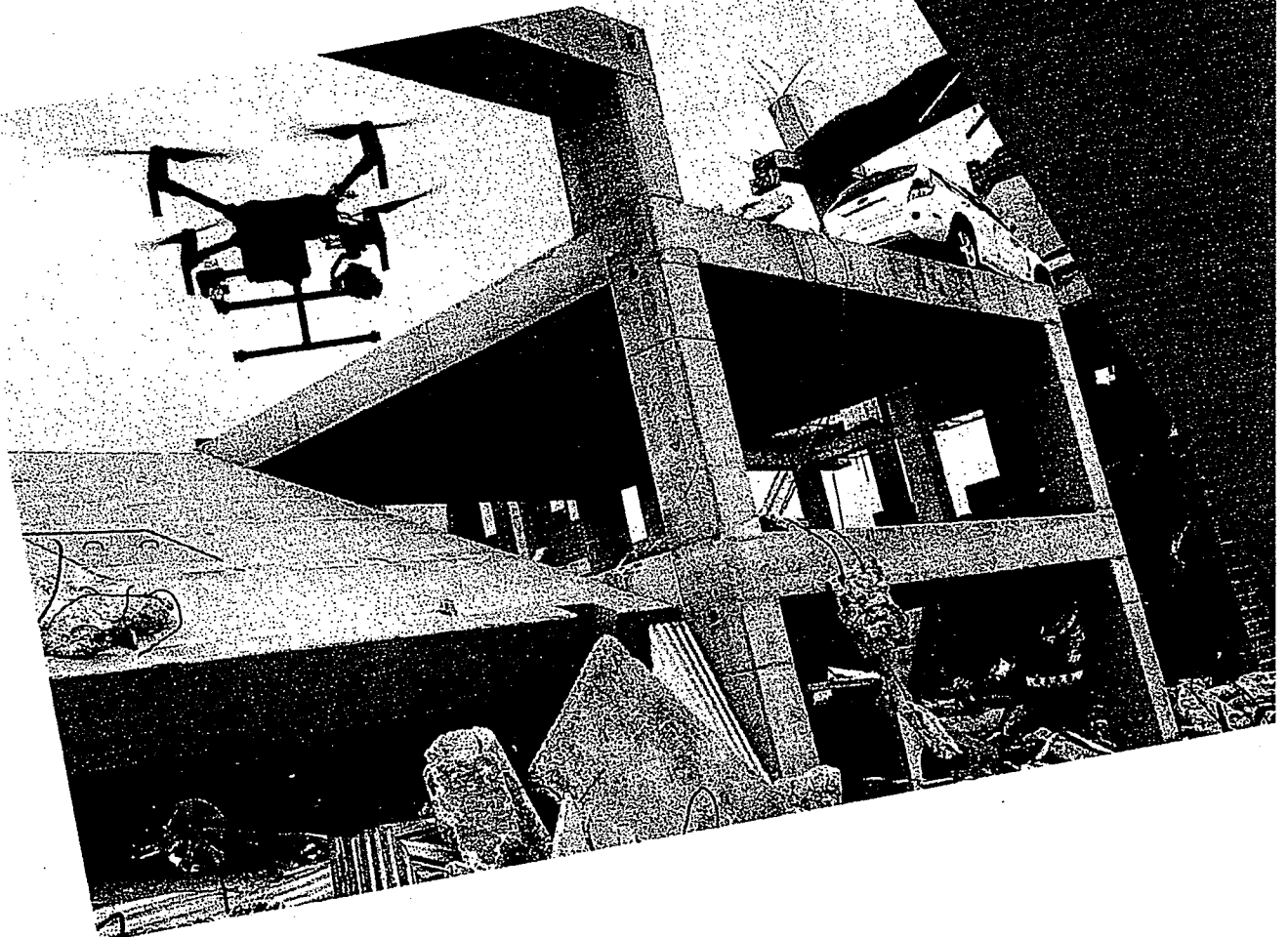
EXPENSE - A93110.2750.LGT19 (SECURITY EQUIPMENT)
LINE

REVENUE - A33110.03306.LGT19
LINE

FLYMOTION

UNMANNED SYSTEMS &
TECHNOLOGY INTEGRATION

4558 Eagle Falls Place
Tampa, FL 33619
800-548-5844
sales@flymotionus.com
DUNS: 080380424
CAGE Code: 7RYF8
flymotionus.com





FLYMOTION

2020-060
Drone Equipment

4/23/20

FLYMOTION
4558 Eagle Falls Place
Tampa, FL 33619
DUNS: 080380424
CAGE: 7RYF8
www.flymotionus.com

Technical POC:
Jeromy Hyatt
Technology Lead
Phone: 800.548.5844 ext. 410
jeromy@flymotionus.com

Contract POC:
Chase Haley
Account Manager
Phone: 800.548.5844 ext. 310
chase@flymotionus.com



BID SUBMITTAL

To Whom It May Concern:

On behalf of FLYMOTION, I would like to submit the following bid package for consideration in regards to 2020-060, Drone Equipment. FLYMOTION is the leading provider for UAS in tactical public safety applications.

As an authorized DJI Enterprise Dealer, we are confident that we can provide the best products available and that all products will exceed the parameters set in these bid documents.

FLYMOTION is owned and operated by public safety professionals and is a local Veteran Owned Small Business. We pride ourselves in not only being able to provide the best equipment to our clients, but to also provide the insight and knowledge that only professionals in the public safety industry can provide.

FLYMOTION agrees to all terms and conditions set forth by 2020-060, Drone Equipment.

If you have any questions or need any clarification, please reach out. We are happy to assist however we are able!

Thank you!

Chase Haley

Chase Haley, Account Manager

FLYMOTIONUS.COM
800-548-5844
SALES@FLYMOTIONUS.COM

FLYMOTION
4558 EAGLE FALLS PLACE
TAMPA, FL 33619

FLYMOTION
4558 Eagle Falls Place
Tampa FL 33619-9611
United States



Albany County Purchasing
Karen Storm
112 State Street
Room 1000
Albany NY 12207

Estimate # BID102184
Estimate Date April 22, 2020
Estimate Total (USD) \$32,424.00

Item	Description	Unit Cost	Quantity	Line Total
DJI Matrice 210 V2 Combo SP	DJIM210V2 COMBO SP	10,410.00	1	10,410.00
	In the Box:			
	1-Aircraft Body			
	1-Remote Controller (Cendence S)			
	2-Landing Gear			
	1-CrystalSky 7.85-inch Ultra Monitor			
	4-Propeller (Pair)			
	2-Intelligent Flight Battery (TB55)			
	1-Battery Charger			
	1-IN2CH Charging Hub			
	1-Power Cable			
	1-USB Cable (with 2 Type-A Ports)			
	1-Mobile Device Holder			
	2-WB37 Intelligent Battery			
	1-WCH2 Charging Hub			
	1-CrystalSky Mounting Bracket			
	1-USB Extension Cable			
	1-Remote Controller Strap			
	1-MicroSD Card (64GB)			
	1-Carrying Case			
	1-Screwdriver (Set)			
	3-Gimbal Dampener			
	1-Cendence Control Stick Covers (Pair)			
	1-Cendence Control Stick Cover Mounting Key			
	1-CrystalSky Mounting Screw			
	1-Rear Port Cover Screw			
	1-Spare Waterproof Rear Port Cover			
	Support Program Replacement Unit Cost:			
	1st Replacement: \$899			
	2nd Replacement: \$1099			
DJI TB55	DJI TB55 Intelligent Flight Battery (Extended)	475.00	4	1,900.00
	LiPo 6S			

Item	Description	Unit Cost	Quantity	Line Total
	22.8V Up to 38 min. flight time			
DJI Matrice 200 Series Battery Charging Hub	Battery Charging Hub for TB50/TB55 Intelligent Flight Battery (Battery Charger sold separately) (Power Cord sold separately)	129.00	1	129.00
DJI Matrice 200 Series Propellers (Pair)	DJI Matrice 200 Series Propellers (Set of 2)	25.00	4	100.00
	FLYHIGHUSA M210/200 RAIN SHIELD	30.00	1	30.00
	FLYHIGHUSA M200/210 DUAL TLR-HPL LANDING GEAR FLOODLIGHT	499.00	1	499.00
DJI Zenmuse XT2 640x512 30Hz 13mm	DJI Zenmuse FLIR XT2 Dual Sensor 640x512 30Hz 13mm Radiometric Visual Camera Sensor 1/1.7" CMOS Effective Pixels: 12 M Lens Prime lens Focus at 8 mm FOV 57.12°x 42.44° Thermal Imager Uncooled VOx Microbolometer	13,200.00	1	13,200.00
	DJI Zenmuse XT Gimbal Camera Adapter for Matrice 200 Series Drones	149.00	1	149.00
DJI Zenmuse Z30	Zenmuse Z30 (30x Optical Zoom) Sensor CMOS, 1/2.8" Effective Pixels: 2.13 M Lens 30x Optical Zoom F1.6 (Wide) - F4.7 (Tele) Zoom Movement Speed: - Optical Wide – Optical Tele: 4.6 sec - Optical Wide – Digital Tele: 6.4 sec - Digital Wide – Digital Tele : 1.8 sec Focus Movement Time: ∞ - near: 1.1 sec	2,999.00	1	2,999.00
DJI Zenmuse X5S	Zenmuse X5S	2,049.00	1	2,049.00

Item	Description	Unit Cost	Quantity	Line Total
	Crystalsky monitor bracket	89.00	2	178.00
	SFW CS-MNT-CMBO			
DJI WB37 Battery Charging Hub	DJI WB37 Battery Charging Hub (CrystalSky/Cendence)	69.00	1	69.00
DJI WB37	WB37 Intelligent Battery (CrystalSky/Cendence)	59.00	2	118.00
DJI Mavic 2 Enterprise Dual SP	Mavic 2 Enterprise Dual with Enterprise Shield Basic Protection Kit	3,350.00	1	3,350.00
	Includes:			
	- Enterprise Shield Basic Protection Kit			
	\$249 for the first replacement and \$289 for the second replacement.			
	1- Aircraft			
	1- Remote Controller			
	1- Battery Charger			
	1- Power Cable			
	1- Intelligent Flight Battery			
	1- Gimbal Protector			
	3- Propeller (Pair)			
	1- Spare Control Stick (pair)			
	1- Communication Cable-USB3.0 Type-C			
	1- USB Adapter			
	1- Extended Port Cover			
	1- Speaker			
	1- Spotlight			
	1- Beacon			
	1- Protective Hard Case			
	1- RC Cable (Lightning connector)			
	1- RC Cable (Standard Micro USB)			
	1- RC Cable (USB-C)			
	1- Manual			
DJI Smart Controller	Product Highlights	749.00	2	1,498.00
	-For OcuSync 2.0-compatible Drones			
	-Works with Mavic 2 Pro/Zoom & More			
	-Built-In 5.5" Full HD 1080p Screen			
	-Ultra-Bright 1000 cd/m2			
	-DJI Go Share for Easy Mobile Transfers			
	-Livestream on Social Media with SkyTalk			
	-Built-in Microphone and Speaker			
	-HDMI Port Outputs 4K Video at 60 fps			
	-Works in -4°F to 104°F Weather			
	-Long Lasting 5000mAh Battery			
Shipping	FedEx Ground Shipping (Insured)	0.00	1	0.00
	FM Discount	-4,254.00	1	-4,254.00

Estimate Total (USD)	\$32,424.00
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Request for Contract Approval	
Request ID #	5568
Contract #	5668
Contract Type	B) CAB Contracts
Contract Action	A) New
Contract Action Type	S) Sole Source (please attach sole source letter)
Department	A3110 - Sheriff
Date submitted	5/21/20
Contact person	Miller, Doug
Contact Phone	(518) 487-5022
Vendor	LION
Estimated Amount	\$28,165
Estimated Term	5/1/20 THRU 8/31/20
Scope of Services	THE SHERIFF'S OFFICE WISHES TO PURCHASE A LION ATTACK FIRE SIMULATOR USING GRANT FUNDS.
Budget Line Item	AA3110 AA3110
Fiscal Impact	County 0.00%
	State 0.00%
	Federal 100.00%
BID,RFP,RFQ Completed?	N/A


 Budget Analyst

6/4/2020
 Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
 Albany County Executive

Bruce A. Hidley
 Albany County Clerk

Andrew Joyce, Chairman
 Albany County Legislature

20-22

2020 REQUISITION

5/19/20

VENDOR LION

QUANTITY

1 LION ATTACK FIRE SIMULATOR
PER ATTACHED QUOTE

28,164.80

THIS ITEM IS SOLE SOURCE

TOTAL 28,164.80

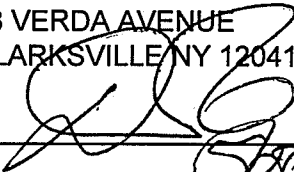
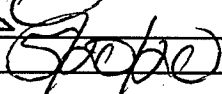
GENERAL LEDGER SUMMARY

A93110.22750.HAZ17	13,787.18	ENCUMBRANCE # 21877009
A93110.44046.HAZ17	14,377.62	ENCUMBRANCE # 21877010
TOTAL	28,164.80	

DELIVER TO: ALBANY COUNTY SHERIFF'S OFFICE
ATTN: THOMAS REMMERT
58 VERDA AVENUE
CLARKSVILLE NY 12041

AUTHORIZED BY: _____

DATE: _____



MICHAEL S. MONTELEONE
EXECUTIVE UNDERSHERIFF

ALBANY COUNTY SHERIFF'S OFFICE

County Court House Albany, New York 12207 (518) 487-5400
WWW.ALBANYCOUNTYSHERIFF.COM

CRAIG D. APPLE, SR.
SHERIFF



WILLIAM M. RICE
UNDERSHERIFF

LEON A. BORMANN
CHIEF DEPUTY

May 8, 2020

Beverly Riley
NYS Division of Homeland Security & Emergency Services
Grants Program Administration
1220 Washington Avenue, State Campus Building 7A
Albany, New York 12242

Re: Sole Source Purchase
Grant Program FY17 Hazmat
Contract # WM17834779
DHSES # HM17-1002-D00
Procurement Amount \$28,164.80

Authorization is requested for approval of a purchase of equipment from a sole source. The vendor is Lion, 7200 Poe Avenue, STE 400, Dayton, Ohio 45414. The equipment is being purchased from the Albany location at 20 Corporate Circle, Albany, NY 12203. The product, Lion ATTACK™, is a digital electronic fire simulator for fire training including Class B (flammable liquid) fires. The equipment will be installed in a mobile trailer which is currently owned by Albany County. The equipment is state of the art simulation equipment and uses patented technology. As such, this technology is not available to other companies to manufacture. As shown above, \$28,164.80 will be charged to the FY17 Hazmat grant.

We performed an internet search for similar equipment and found nothing other than simulators for law enforcement where "live fire" refers to gunfire. We also searched NYS OGS and GSA contracts and found nothing similar.

The vendor is a leader in this technology and has many years of experience in this field. They started as Bullex in Albany County. Members of our teams have used other fire simulation products from this vendor with good results. Several area fire departments have fire extinguisher simulators produced by Bullex. This writer has personal experience with this company having served as a Commissioner of the Westmere Fire District in Albany County. Bullex was acquired by Lion, a large supplier of fire service equipment headquartered in Dayton, Ohio. They have appeared in several fire service publications and are present at the larger fire service conferences such as the annual conference held by the NYS Association of Fire Chiefs.

Electronic simulation of fire training is a relatively new field. It has been driven by the availability of the necessary technology and the increasing restrictions on actual live fire training. Over the last 10-15 years, requirements to perform live fire training have increased exponentially. NFPA standard number 1403 governs live fire training. There have been two major updates to the standard in the last 15 years. The types of materials that can be burned have been strictly limited to untreated wood, paper and hay. Liquid fuel

Beverly Riley
NYS DHSES
May 8, 2020

Page 2

accelerants are strictly prohibited. Lion (formerly Bullex) has been the industry leader in live fire simulators. No other company offers the type of training equipment that is offered by Lion. This equipment allows training in smaller groups, repeated evolutions in one session and no environmental issues.

The equipment is manufactured locally in the City of Albany. Our personnel have toured their facility as part of the investigation into this purchase. The company's website can be accessed at <https://www.lionprotects.com>. NYS DHSES Office of Fire Prevention and Control has purchased several items from this vendor including a trailer and various simulators.

We believe this purchase is in the best interest of our agency and the four county hazmat group. Albany County acts as the fiduciary for the four county group which consists of Albany, Rensselaer, Saratoga and Schenectady Counties.

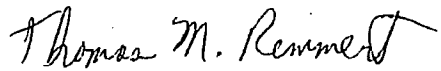
Conducting a bid is not feasible since there are no other companies that can provide such equipment. It is sold by the manufacturer and is not available from distributors or retailers.

Additionally, Lion holds several patents on the technology employed in the simulators.

I have attached a letter from Lion regarding the sole source issue as well as the quote from Lion for the equipment. (Please disregard the sales tax shown on the quote.)

Please contact us if you have any questions or need additional information.

Sincerely,



Thomas M. Remmert
Deputy Director of Emergency Management
Albany County Sheriff's Office
Hazmat17 Grant Fiduciary



March 12, 2020

To Whom It May Concern:

LION is the sole source provider for the ATTACK™, a digital fire training system that allows firefighters to train in areas where live-fire training is not possible or desired. The ATTACK cannot be purchased through any other vendor and there are no other similar products available on the market.

LION products represent the latest advancements in fire training technology and are the only firefighter training systems using self-generating digital flames that can interact with a hose line. ATTACK's realistic, self-generating digital flames respond directly to the trainee's actions. The ATTACK system includes a waterproof panel with built-in thermal sensors and built in sound to create a realistic training atmosphere. The ATTACK system is designed to communicate wirelessly with the LION SG4000 so that smoke is generated automatically to match the size of the fire and time since ignition.

The thermal sensors detect where water from a hose line is being placed on the panel and vary the flames in response. Multiple panels can be connected and communicate seamlessly. Instructors can program where the seat of the fire is located, as well as the difficulty and class of fire.

The ATTACK uses patented technology for its digital flames, its ability to sense the trainee's actions, and interact with a hose line. The United States patent number is 7,748,983 with other patents pending.

Sincerely,

Mark Smith
Senior Vice President



7200 Poe Ave
Suite 400
Dayton, OH 45414
Ph. 518-689-2023
Fx. 518-689-2034

Quote

Page:

1 of 4

Quote Number: **406729-0**
Payment Terms: 30 NET
Freight Terms: Prepay & Add

Date: Apr 30, 2020 4:56 PM
Expiration Date: May 31, 2020
Shipping Method: FEDEX GROUND

Customer **ALBANY COUNTY
SHERIFFS OFFICE**

Address **ALBANY COUNTY
SHERIFFS OFFICE
58 VERDE AVE
Clarksville
NY 12041
US**

Bill To **ALBANY COUNTY SHERIFFS
OFFICE
58 VERDE AVE
Clarksville
NY 12041
US**

Ship To **ALBANY COUNTY SHERIFFS
OFFICE
58 VERDE AVE
Clarksville
NY 12041
US**

Contact

Contract Information

Agreement

20% Discount

Agreement Version 1

This ordering document incorporates, by reference, the terms of the agreement specified above.

Products

You have ordered the products described below for use in the U.S., and not for resale, unless otherwise specified.

Currency Used On This Document **USD**

Line	Product	Units	Quantity	List Price	Discount %	Net Price
1.1.1	ATTACK Digital Fire Training Panel, V2 - ATTB002	EACH	2	6,475.00	20.00	10,360.00
1.1.1..	ATTACK Service Plan (1 Year - LBX) - ATTACK_SERVICE_PLAN_1YR	YEAR	1	1,379.00	20.00	1,103.20
1.1.2	Get Started Kit for ATTACK Digital Fire Training Panel - ATTSK02	EACH	2	553.00	20.00	884.80
1.1.3	ATTACK Master Software - ATS01MS	EACH	1	2,605.00	20.00	2,084.00
1.1.4	ATTACK Industrial Remote, V2 - ATS002IR	EACH	1	1,575.00	20.00	1,260.00
1.1.5	ATTACK Weighted Base with Refillable Water Tank - ATS001WB	EACH	2	1,350.00	20.00	2,160.00
1.1.6	ATTACK Quick Release Wall Mount - WM02A	EACH	3	255.00	20.00	612.00
1.1.7	ATTACK Weighted Base Transport Bag - ATC01WB	EACH	2	195.00	20.00	312.00
1.1.8	Transport Case for ATTACK Digital Fire Training Panel and BullsEye Digital Simulation Panel, V2 - 103790 - ATC01DP	EACH	2	960.00	20.00	1,536.00
1.1.11	BEE05 RF - 5lb BEE RF BullsEye Extinguisher - BEE05RF	EACH	1	1,095.00	20.00	876.00



LION[®]
ready for action

7200 Poe Ave
Suite 400
Dayton, OH 45414
Ph. 518-689-2023
Fx. 518-689-2034

Quote

Page:

2 of 4

1.1.12	Industrial Grade Extinguisher Carrying Case - CC057	EACH	1	264.00	20.00	211.20
1.1.13	Get Started Kit for BullsEye ₂ Digital Laser Extinguisher - BEESK01	EACH	1	87.00	20.00	69.60
1.1.15	ATTACK Digital Nozzle V2 - DN002	EACH	1	3,150.00	20.00	2,520.00
1.1.16	Get Started Kit for ATTACK ₂ Digital Nozzle, V2 - DNSK01	EACH	1	97.00	20.00	77.60
1.1.18	SG4000/ETNA Smoke Generator, V2 - SG4000	EACH	1	2,695.00	20.00	2,156.00
1.1.19	Smoke Liquid (20 Liter) - SL020L	EACH	1	250.00	20.00	200.00
1.1.20	ETNA Smoke Generator Waterproof Case, V2 (WiFi Enabled) - ATC01SG	EACH	1	1,625.00	20.00	1,300.00
1.1.21	Get Started Kit for SG4000 Smoke Generator, V2 - SG4000SK01	EACH	1	76.00	20.00	60.80
1.1.22	5 Liter Cleaning Solution for Smoke Generators - CS005L	EACH	1	99.00	20.00	79.20
1.1.23	Get Started Kit for SG4000 Smoke Generator Waterproof Case - SG4000WCSK01	EACH	1	378.00	20.00	302.40
Subtotal						28,164.80
Charges						0.00
Tax						2,253.10
Total						30,417.90

These are the General Terms and Conditions of Sale and Delivery ("General Terms") of Lion First Responder PPE, Inc., with its place of business at 7200 Poe Avenue, Suite #400, Dayton, OH 45414, and companies or enterprises affiliated therewith (hereinafter jointly referred to as "Supplier").

1. APPLICABILITY

- These General Terms and Conditions of Delivery and Services apply to all offers, services, deliveries and agreements contracted as such with Supplier.
- These General Terms may only be departed from if Supplier expressly states or acknowledges this in writing.
- Other general terms and conditions, including but not limited to the terms and conditions of any counterparty (including but not limited to buyers or commissioning parties, that Supplier has concluded an agreement with or is in negotiation of concluding any agreement) (all hereinafter to be referred to as "Customer"), shall, where not in accordance with these General Terms, be explicitly rejected. Such other general terms and conditions shall only apply if and insofar as explicitly confirmed by Supplier in a separate document.
- These General Terms also apply, as circumstances so dictate, for the benefit of personnel and assistants of Supplier and/or auxiliaries engaged by Supplier who are working and/or useful for the performance of the relevant agreement, as well as for the benefit of third parties through whom Supplier has the contracted agreement performed, whether in whole or in part.

2. OFFERS, CONTRACTS & CHANGES

- Unless the offer stipulates a period for acceptance, all offers are non-binding. In all offers, prices stated do not include any state, local or federal governmental taxes, duties and/or customs charges unless specifically stated. Up to one (1) week after acceptance of a non-binding offer, Supplier may withdraw the offer. A non-binding offer remains valid for a maximum period of thirty (30) days, unless explicitly stated otherwise in the offer.
- The agreement is contracted as soon as a full and unconditional acceptance of the offer has reached Supplier. This acceptance implies that the Customer consents to the applicability of these General Terms and, insofar as necessary, waives the declaration of applicability of the Customer's own general terms and conditions of purchase (or of whatever kind).
- If the acceptance contains reservations or changes to the offer, contrary to the provisions of the preceding paragraphs, the agreement is only contracted if and insofar as Supplier has explicitly informed the Customer in writing that it consents to such departures from the offer. In such event, only the reservations or changes stipulated by the Customer that Supplier has expressly confirmed will be applicable, meaning that all other reservations or changes that are not expressly confirmed to be accepted are deemed to have been rejected. It is understood that the applicability of these General Terms (including all provisions hereto), is a key stipulation of Supplier, and forms an integral part of its offer.
- Offers issued and contracts entered into by representatives, sales agents or intermediaries are binding on Supplier only after the order has been confirmed in writing.
- Supplier is only bound by offers and contracts produced and/or concluded by representatives, commercial agents or intermediaries after a written order confirmation by Supplier.
- Information and data provided by the Customer to Supplier for the purposes of the agreement contracted, such as drawings, etc., will be assumed by Supplier to be correct, and Supplier will base its offer on such information. Supplier is not responsible, and bears no responsibility, for specifications or designs developed and supplied by Customer and/or information, drawings, etc. supplied by the Customer as referred to in the preceding sentence, regardless of whether Supplier has advised the Customer thereon. This applies accordingly to parts and materials that the Customer makes available or prescribes to Supplier.
- In reading the measures, weights, colors and technical data contained in the offers, the other party should allow for minor discrepancies which do not exceed the normal limits. Sizes, weights, colors and technical details in the offer should be read in such a way that the other party must take account of small deviations that do not go beyond the boundaries of what is considered normal.
- Prices in offers and contracts are based on the relevant circumstances and data (particularly the salary and materials costs) which were in force or known to Supplier at the time of preparing the offer or concluding the contract.
- All orders are subject to credit department approval.
- Delivery, minimums and surcharges of the goods and services may vary according to the product line; all such variations will be stated in proposals, quotes or bid documents.
- Possession of a price list of Supplier does not constitute an offer to sell.
- For all turnouts, a One Hundred and Twenty-Five U.S. Dollar (\$125) (list) minimum order surcharge may apply to special cuts or special production runs and to custom sizes or over-sizes outside Supplier's standard sizing (see appropriate sizing charts). On non-turnout products, a ten percent (10%) minimum surcharge may apply to special cuts or special production runs and to custom sizes or over-sizes outside Supplier's standard sizing (see appropriate sizing charts).
- Supplier is entitled to adjust offered or agreed prices according to reasonableness and fairness, if there is a change in circumstances or data after the issuing of the offer or the conclusion of the contract, but before the performance of the contract.

3. DELIVERY & RISK OF LOSS

- For PPE and core training products, freight term for domestic orders delivered within the 48 contiguous U.S. states is F.O.B. Destination unless otherwise stated on quote.
- Contact Supplier for terms and conditions of sale for International, Alaskan/Hawaiian or other non-contiguous U.S. destinations, Totalcare offers, and for sale of large props and Custom Build training projects.
- No C.O.D. orders.
- Unless expressly agreed otherwise, stated delivery times shall not be regarded as deadlines, unless explicitly agreed otherwise. In the event of late delivery, the Customer must give Supplier due notice before Supplier can be in default.
- Supplier reserves the right to ship partial orders unless complete shipment is stated on the order.
- Rush orders for custom made-to-order products are subject to a twenty percent (20%) rush fee.
- The delivery period commences on the date on which Supplier has confirmed the order to the Customer, or otherwise on the date agreed by the parties in writing.
- Supplier is authorized to determine the method of transport. For Large Props and Custom Build Projects, transport costs are not included in the offers and sale prices, but will be charged separately to the Customer as appropriate.
- The goods shall be delivered by Supplier in the packaging it deems appropriate. If the Customer prescribes different packaging, Supplier is entitled to invoice the Customer separately for the cost of such packaging.
- Supplier is entitled to have deliveries made or services performed by third parties.
- Documentation provided by third party carriers shall be conclusive evidence of proof of delivery and Supplier bears no responsibility for goods after delivery by carrier to designated destination.

- If applicable, the Customer should ensure that Supplier is able to carry out the installation work undisturbed. Amongst other things, the Customer should ensure free access to the installation site and the availability of all the necessary facilities.

4. PAYMENT & TRANSFER OF OWNERSHIP

- All orders for make-to-stock products are subject to a handling charge of Four and 25/100 U.S. Dollars (\$4.25). All orders amounting to less than Fifty U.S. Dollars (\$50.00) will be subject to a handling charge of Fifteen U.S. Dollars (\$15.00).
- In the event of late payment by the Customer, the Customer will be deemed to be in breach by operation of law with no demand letter or notice of default being required. All payments must be made within thirty (30) days after the date of invoice, unless any other payment term is explicitly agreed in writing. Payment must be made without any deduction or offsetting, at the offices of Supplier or by means of transfer to a bank account stipulated by Supplier.
- Supplier retains full (and sole) ownership of the goods until such time as the due purchase sum, including any statutory interest, collection cost, etc. has been paid in full and received by Supplier, even if the goods have meanwhile been processed or incorporated into other products.
- If the Customer does not pay within the set time described herein (the "Payment Date"), it shall be deemed to be legally in default without the requirement of any warning or notice of default.
- For amounts owed after the Payment Date, Customer shall pay two percent (2%) per month interest, or the maximum statutory rate, if below 2%, as well as legal and other costs incurred in order to secure the performance of the contract, its cancellation and/or compensation, except if Supplier is ruled against by a final and conclusive judgment of the court.
- The collection costs shall amount to at least fifteen percent (15%) of the outstanding sum, subject to a minimum of Three Hundred U.S. Dollars (\$300.00).
- The Customer is at all times obliged to furnish security to Supplier, immediately upon receipt for the fulfillment of its obligations. If the Customer does not comply with this request, Supplier will be entitled to cancel the contract, as well as any other still existing contracts between Supplier and the Customer, without judicial intervention, and to claim additional or compensatory damages.
- If Supplier has claims against the Customer and the object of these claims is under a retention of title and Supplier also has claims against the Customer for which no retention of title has been made, payment by the Customer is applied first towards fulfillment of the claim(s) not subject to retention of title.
- As long as the ownership of the goods delivered has not been transferred to the Customer: (i) the Customer is not permitted to transfer the ownership of the goods delivered, to encumber these goods with real rights or rights under the law of obligations, or to alienate them under any title whatsoever except pursuant to the provisions of paragraph 9 of this article or otherwise agreed in writing; (ii) the Customer is obliged to observe due care in maintaining custody of the goods and to hold them as the identifiable property of Supplier (any marks or signs of Supplier applied in, on or to the goods delivered must remain clearly visible; and (iii) the Customer is obliged to store goods delivered that are defined exclusively by type and weight separately and ensure that they are clearly identifiable as property of Supplier.
- As long as the ownership of the goods delivered has not been transferred to the Customer, the Customer is permitted to incorporate or process the goods delivered or sell and transfer them to third parties, so long as in the context of its normal business operations, and in the case of sale, the Customer (i) stipulates a retention of title to the goods delivered upon its customer, or (ii) immediately pays the purchase price owed to Supplier, or (iii) pledges to Supplier the Customer's claim against its customer, payable upon demand by Supplier.
- Supplier is entitled to reclaim the goods delivered under retention of title, if and insofar as the Customer remains in default of the fulfillment of any obligation toward Supplier, or in the opinion of Supplier, exhibits any payment problems.
- The Customer hereby grants Supplier nunc pro tunc the irrevocable right to enter the Customer's business premises or to allow a third party designated by Supplier to do so in the event that Supplier wishes to reclaim the delivered goods.

5. RETURNS

- The Customer must contact Supplier Customer Support within forty-five (45) days of receipt of shipment to receive a Return Authorization Number. All returns received without a Return Authorization Number will be held up for processing. Except for defective items:
 - Products that have been worn, laundered, altered or soiled are non-returnable;
 - Personalized garments (e.g., with names, letters or heat transfer emblems) are non-returnable;
 - Custom manufactured, custom sizes, made-to-order and special cut products are non-returnable;
 - Products that have been discontinued or redesigned are non-returnable;
 - Boots that have been worn are non-returnable;
 - CBRN products are non-returnable.
- Returns must have prior approval from Supplier and marking instructions. Supplier will not accept goods returned without its written permission.
- Return of stock goods are subject to a fifteen percent (15%) restocking fee.
- Custom made-to-order products are not returnable.

6. FORCE MAJEURE

- If Supplier is prevented by force majeure from making full, correct and proper delivery within the delivery time, Supplier is entitled to cancel the contract, or to inform the Customer of a reasonable period within which full, correct and proper delivery can still be made, without Supplier being bound to pay any compensation.
- Force majeure is deemed to apply if after agreement is concluded, Supplier is prevented from fulfilling its obligations under this agreement or making the preparations to do so as the result of an extraordinary nature in particular circumstances such as war, risk of war, civil war, acts of war, riot, terrorism, civil unrest, fire, water damage, inaccessibility of certain areas, flooding, strike, works occupation, lockout, hindrances to imports and exports, official regulations, defective machinery, interruptions in the power supply, all of these both in Supplier's factory and in the third party establishments from which Supplier wholly or partly draws the necessary plant or raw materials, as well as in storage or during transport, whether or not under Supplier's own control and, further, through all other causes arising through no fault of Supplier or outside its area of risk.
- In the event Supplier fails to perform any of its obligations due to force majeure, Supplier will inform the Customer immediately of the reason and will immediately upon cessation of the force majeure take all reasonable steps within its power to resume compliance with its obligations ASAP. If the obligations cannot be met after sixty (60) days either party has the right to terminate the contract.

7. DISPUTES & APPLICABLE LAW

- All legal relationships between the parties are governed exclusively by U.S. law, to the exclusion of all other legal systems.
- The Vienna Sales Convention (CISG) is not applicable, nor are any other international rulings from

which exclusion is permitted.

- c. All disputes will be settled exclusively by a court of competent jurisdiction in Dayton, Ohio. Nonetheless, the parties will first attempt in good faith to resolve any dispute or claim amicably through negotiations between representatives of each party with authority to settle the relevant dispute.

8. COMPLAINTS & LIABILITY

- a. Without prejudice to all that is stipulated in the agreement and elsewhere in these General Terms, Supplier will not be liable, contractually and/or extra-contractually, for direct damages, except insofar as the Customer proves that the damage and/or loss is the result of a shortcoming relating to the delivered product that can be fully and solely attributed to Supplier, in which case, however, the total liability of Supplier will be still limited to the amount that is covered by its insurance. If no insurance coverage exists, for any reason at all, Supplier's liability is limited to a sum equal to the amount of the invoice value of the supplied goods that gave rise to the liability. Supplier can never be held liable for loss of profits, loss of earnings or other indirect and consequential damage. Supplier will in no event be liable, unless insofar as it explicitly accepts liability in these General Terms or in a written agreement between Supplier and the Customer.
- b. Complaints must be submitted to Supplier in writing, with argumentation, within fourteen (14) days after the Customer becomes aware or could reasonably have become aware of the complaint, failing which Supplier is entitled to disregard the complaint and the Customer is deemed to have waived any claim it may have against Supplier with regard to the complaint.
- c. If a timely and well-substantiated complaint is found justified, Supplier is entitled to either lower its invoices or improve the results of its work.
- d. Complaints do not entitle the Customer to suspend or offset any payments.
- e. After delivery, Supplier is no longer liable for faults, excepting where faults are fully and solely attributable to Supplier and the Customer did not give notice of such faults prior to the transfer in title, and furthermore the Customer could not reasonably be expected to have discovered these faults at the moment of transfer in title and register a complaint concerning the fault within the appropriate time frame as stipulated herein.
- f. If and insofar as the Customer has insured any risk associated with the agreement, the Customer is obliged to claim any damages under that insurance and indemnify Supplier against recovery claims by the insurer.
- g. Supplier's liability for direct material damages is at all times limited to the net amount of the invoice pertaining to the agreement (excluding VAT). Under no circumstances shall the compensation exceed the amount for which Supplier has procured insurance coverage for the loss-causing events and for which coverage is actually provided.
- h. The following are not subject to compensation: Consequential loss, including damages due to business stoppage and loss of profit; Damages inflicted on persons and/or property found in the vicinity of the location where the contract is being performed inflicted by or during the performance of the contract; Damages caused by third parties, such as auxiliaries engaged by Supplier.
- i. Excepting where otherwise agreed in writing, all liability of Supplier is cancelled (and therefore will expire) at the latest after six (6) months have elapsed from the moment at which the agreement ends by transfer in title, dissolution or cancellation.
- j. The legal claim derived from a fault for which Supplier is liable is not admissible (and will therefore expire) if it is brought later than six (6) months following the day on which the agreement ends by virtue of delivery, transfer in title, dissolution or cancellation.

9. INTELLECTUAL & INDUSTRIAL PROPERTY RIGHTS

- a. All rights of intellectual property with regard to the products and/or services as well as the designs, drawings, software, documentation and all other materials developed and/or used in the preparation or performance of the agreement between Supplier and the Customer or agreements resulting therefrom are vested exclusively in Supplier or its suppliers. The delivery of products and/or services does not extend to any transfer of intellectual property rights.
- b. The Customer acquires only a license for the non-exclusive and non-transferable right to use the products and results of the services for the agreed purposes. The license is only valid if the Customer fulfils the financial obligations connected with making available the copyright-protected design.
- c. The license applies solely to the use of the design or invention in question by the Customer itself. Use of the license by third parties is not permitted except after written permission has been obtained by Supplier.
- d. Without the prior written consent of Supplier, the Customer shall not in any way disclose, duplicate, reverse-engineer or allow third-party access to any or all of the products, services, and results thereof.
- e. The Customer shall not remove or alter references of Supplier or its suppliers concerning copyrights, trademarks, trade names or other intellectual property rights.
- f. Supplier warrants that it is authorized to extend the rights of use as described above to the Customer, and indemnifies the Customer against any claims of third parties in this regard. This provision does not apply if and insofar as the products, services and/or their results are altered and/or if they are delivered in conjunction with goods of third parties, in this latter case excepting where the Customer demonstrates that the claims of third parties pertain exclusively to the products, services and/or results delivered by Supplier.
- g. As long as there is retention of title in place, Supplier can reclaim the goods without this constituting default. The Customer irrevocably authorizes Supplier to enter the place(s) where these goods are located. Additionally, the Customer is not authorized to alienate the goods, nor to encumber the goods with any right or restricted right.

10. CANCELLATION

- a. Supplier is entitled to cancel the agreements with the Customer under retention of its claims for compensation of losses in full, in the event of:
- the Customer's late payment of eligible amounts or an interruption in Customer's payments;
 - the Customer's application for bankruptcy;
 - the Customer's application for suspension of payments;
 - the Customer's being placed under conservatorship; or
 - liquidation of the Customer's business.
- b. If the Customer cancels a contract, Supplier is entitled to recover from the other party the costs which it has incurred that can no longer be recovered, as well as its lost profit.
- c. Cancellation of the agreement renders all outstanding claims between the parties immediately fully payable. The Customer is liable for the damages suffered by Supplier, including but not limited to loss of profit and transport costs.
- d. The lost profit must amount to at least twenty-five percent (25%) of the payment (excluding turnover tax) that Supplier would have received from the performance of the contract.

11. WARRANTY

- a. For PPE and uniforms, Supplier warrants that all its firefighter and emergency responder protective clothing, uniforms and equipment meet all applicable NFPA standards in effect at the time of their

manufacture and further warrants that such products are free from any defect in workmanship or any patent material defect.

- b. Conditions of use are outside the control of Supplier. It is the responsibility of Customer to inspect and maintain the product to assure it remains fit for its intended purpose. In order to maximize the useful life of these products and maintain the warranty, the products are to be used only by appropriately trained personnel following proper firefighting or emergency response techniques and in accordance with the products' warning, use, inspection, maintenance, care, storage and retirement instructions. Failure to do so will void the warranty.
- c. If the agreement involves the processing of material supplied by the Customer, Supplier warrants the product incorporating the material to be free from only manufacturing defects for a period of six (6) months after delivery. If the processing proves to be unsound, Supplier may, at its own discretion, either remedy the fault or perform the processing again using material to be delivered by the Customer, or refund a proportionate amount of the agreed contract price.
- d. Subparagraphs e, f, g and h of this section apply exclusively to training products:
- e. Supplier warrants the proper functioning of its products and the soundness of the materials and parts used therein for a period of twelve (12) months after delivery or for any other such term as agreed in writing between Supplier and the Customer. No warranty is given for products that were not new at the moment of delivery, and/or products that are not in use by the Customer itself. Supplier does not warrant that the goods are suitable for the purpose for which the Customer intends to use them. Supplier does not warrant the absence of any faults of the products if and insofar as the products were made following the design and/or other instructions or materials of the Customer.
- f. Parts for which the wear-and-tear is dependent on the intensity and frequency of use of the product delivered are warranted for twelve (12) months or seven hundred and fifty (750) hours of use, whichever comes first. Replacement of any parts damaged as result of excessive usage and operation, defined as greater than eighty-five (85) hours per month or one thousand (1,000) hours per year, or more than ten (10) hours of continuous operation, shall be excluded from the warranty.
- g. Supplier must be informed of more intensive use as soon as it becomes clear that the product is likely to be used more than indicated in General Terms or a separate agreement signed by both parties. If the Customer remains in default of notifying Supplier, the warranty is voided.
- h. Faults that arise after modification or repair by third parties, faults resulting from the use of the products for a purpose other than that for which they are intended, and faults arising from normal wear-and-tear, injudicious use or improper maintenance are not covered by the warranty. The Customer is also barred from invoking the warranty provisions:
- if software and/or systems purchased by the Customer have been installed without the prior consent of Supplier and/or not fully according to any given instructions of Supplier;
 - in the event of negligence on the part of the Customer with regard to maintenance, or if the Customer has used the goods for purposes for which they were not designed;
 - if the Customer has made changes or had changes made to the goods;
 - in the event of injudicious or reckless use, improper connections, improper voltage, lightning strike, damage due to moisture penetration or other external causes or calamities; or
 - for software problems resulting from the installation of software installed by the Customer or third parties without the explicit permission of Supplier.
- i. EXCEPT AS SET FORTH ABOVE, SUPPLIER MAKES NO OTHER WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR USE.
- j. Under the above warranties, Supplier will repair or replace, at its option, any product which does not meet the above warranties. Such repair or replacement will be the Customer's sole remedy and Supplier will not be responsible for any incidental, consequential or other damages based upon or arising in any way from breach of the warranties contained herein or the Customer's use of such product.
- k. The repairs under warranty will normally be carried out by Supplier at its factory, affiliate, or other designated facility. Only if repair by Supplier or a third party engaged by Supplier is not possible, and Supplier has duly communicated this to the Customer, the Customer shall be entitled to the replacement or repair of the faulty parts (unless otherwise explicitly agreed).
- l. Supplier may decide not to repair the goods but instead to replace them with brand new or equivalent goods, or to take back the goods and, if appropriate, refund part of the purchase price and/or offer a comparable alternative.
- m. The goods replaced under this warranty will be the property of Supplier.
- n. These warranty obligations apply only to any product, part or component which is returned to Supplier or a Supplier Authorized Clean and Repair Center with prior authorization and proof of purchase, and which Supplier agrees to be defective as covered by this warranty.
- o. The word "product" includes the product itself and any parts or labor furnished by Supplier with the sales, delivery or servicing of the product.
- p. "Defects in workmanship and materials" means poorly manufactured seams, stitching or components (e.g., loose or broken seams, zippers or snaps that fall off or do not function properly), and fabrics which have such flaws as holes, uneven spots, weak areas, pilling or other flaws caused by irregularities in their manufacture.
- q. The limited warranty for firefighter PPE does not cover the following items after receipt of the product by Customer:
- Claims made after sixty (60) days from the date of shipment for damage to materials;
 - Damage or color change from exposure of materials to direct or indirect sunlight or fluorescent light;
 - Shade variations among textiles used or shade changes to fabrics caused by wear and tear and/or washing;
 - Color loss due to abrasion (creases, folds, pleats, edges, collar points, etc.);
 - Damage caused by improper washing, decontamination, disinfecting or maintenance (for example, use of chlorine or petrochemicals to clean);
 - Damage caused by repair work not performed to factory specifications;
 - Damage from routine exposure to common hazards which may cause rips, tears, burn damage or abrasion;
 - Loss of retroreflectivity of reflective trim due to normal wear and tear and/or heat exposure;
 - Detachment of reflective trim due to thread abrasion and/or heat exposure;
 - Replacement of zippers or closures worn partially sealed and/or damaged by heavy wear and tear;
 - Loss of buttons, snaps, or cuff seams.
- r. For training products, telephone support is offered within the warranty period to assist with trouble-shooting faults and to assist the Customer in replacing parts covered under warranty. At the conclusion of the warranty period, telephone support will be offered as part of a separate Maintenance Contract offered by the Supplier. The Customer understands that telephone support and assistance can only be guaranteed during normal office hours and on normal workdays.

Request for Contract Approval	
Request ID #	5599
Contract #	5699
Contract Type	B) CAB Contracts
Contract Action	C) Renewal
Contract Action Type	N) None
Department	A1010 - Legislature
Date submitted	6/5/20
Contact person	Chambers, Necole
Contact Phone	518-447-7168
Vendor	Granicus Government at Carahsoft
Estimated Amount	\$31,131
Estimated Term	6-29-20-6-28-21
Scope of Services	Meeting Efficiency Suite, Government Transparency Suite, Open Platform Suite, Granicus Encoding Appliance Software(GT) and VoteCast Standard Package (Tablet)(ME).
Budget Line Item	AA1010
Fiscal Impact	County 100.00%
	State 0.00%
	Federal 0.00%
BID,RFP,RFQ Completed?	N/A

Budget Analyst

Date

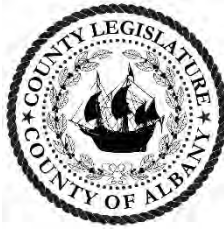
For Contract Board Use:

Date Approved

 Daniel P. McCoy
 Albany County Executive

 Bruce A. Hidley
 Albany County Clerk

 Andrew Joyce, Chairman
 Albany County Legislature



ANDREW JOYCE
CHAIRMAN

COUNTY OF ALBANY
COUNTY LEGISLATURE
HAROLD L. JOYCE
ALBANY COUNTY OFFICE BUILDING
112 STATE STREET, ROOM 710
ALBANY, NEW YORK 12207
PHONE: (518) 447-7168 FAX: (518) 447-5683
WWW.ALBANYCOUNTY.COM

NECOLE M. CHAMBERS
CLERK

PAUL T. DEVANE
FIRST DEPUTY CLERK

TO: Hon. Daniel P. McCoy
County Executive

Hon. Bruce Hidley
County Clerk

Hon. Andrew Joyce
Chairman, County Legislature

FROM: Necole M. Chambers
Clerk

DATE: June 5, 2020

RE: Granicus Renewal – Resolution No. 230 for 2018

Attached is a request for a Renewal with Granicus Government at Carahsoft with a term of June 29, 2020 thru June 28, 2021.

If you have any further questions or need additional information, please let me know. Thank you for your attention in this matter.

NMC/nc

GOVERNMENT- PRICE QUOTATION

carahsoft.

Granicus at Carahsoft



11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH
WWW.CARASOFT.COM | SALES@CARASOFT.COM

TO: Karen Storm
Purchasing Agent
Albany County, NY
112 State St Room 710
Albany, NY 12207 USA

FROM: Stephanie Stallings
Granicus Government at Carahsoft
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: karen.storm@albanycountyny.gov

EMAIL: Stephanie.Stallings@carahsoft.com

PHONE: (518) 447-7140

PHONE: (703) 921-4157 **FAX:** (703) 871-8505

TERMS: GSA Schedule No: GS-35F-0119Y
Term: December 20, 2011 - December 19, 2021
FTIN: 52-2189693
Shipping Point: FOB Destination
Credit Cards: VISA/MasterCard/AMEX
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Cage Code: 1P3C5
DUNS No: 088365767
Business Size: Other than Small
Sales Tax May Apply

QUOTE NO: 21543871
QUOTE DATE: 03/25/2020
QUOTE EXPIRES: 06/28/2020
RFQ NO:
SHIPPING: GROUND
TOTAL PRICE: \$31,131.10

TOTAL QUOTE: \$31,131.10

LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE	QTY	EXTENDED PRICE
ANNUAL FEES FOR RENEWING SUBSCRIPTIONS					
1	607-MES-GR-246MP	Meeting Efficiency Suite Minutes Package Annual Subscription Granicus - MES-GR-246MP Start Date: 06/29/2020 End Date: 06/28/2021	\$9,437.41 GSA	1	\$9,437.41
2	607-GTS-GR-246AP	Government Transparency Package Annual Subscription Granicus - GTS-GR-246AP Start Date: 06/29/2020 End Date: 06/28/2021	\$8,952.80 GSA	1	\$8,952.80
3	607-GEA-GR-246B	Granicus Encoding Appliance Annual Subscription Granicus - GEA-GR-246B Start Date: 06/29/2020 End Date: 06/28/2021	\$1,184.89 GSA	1	\$1,184.89
4	607-VCT-GR-246A	VoteCast Tablet Standard Package Annual Subscription Granicus - VCT-GR-246A Start Date: 06/29/2020 End Date: 06/28/2021	\$11,556.00 GSA	1	\$11,556.00
SUBTOTAL:					\$31,131.10
TOTAL PRICE:					\$31,131.10
TOTAL QUOTE:					\$31,131.10



Reseller: Carahsoft

Procurement Vehicle: GSA IT Schedule 70

In Support of: Albany County NY

Granicus Contact

Name: Hanna Larson

Phone: 6517267314

Email: hanna.larson@granicus.com

Proposal Details

Quote Number: Q-96871

Prepared On: 3/24/2020

Valid Through: 6/28/2020

Pricing

Payment Terms: Net 30 (Payments for subscriptions are due at the beginning of the period of performance.)

Currency: USD

Current Subscription End Date: 6/28/2020

Period of Performance: 6/29/2020 - 6/28/2021

Annual Fees for Renewing Subscriptions

Solution	Billing Frequency	Quantity/Unit	Annual Fee
Meeting Efficiency Suite	Annual	1 Each	\$9,437.41
Government Transparency Suite	Annual	1 Each	\$8,952.80
Open Platform Suite	Annual	1 Each	\$0.00
Granicus Encoding Appliance Software (GT)	Annual	1 Each	\$1,184.89
VoteCast Standard Package (Tablet) (ME)	Annual	1 Each	\$11,556.00
SUBTOTAL:			\$31,131.10



Product Descriptions

Name	Description
Meeting Efficiency Suite	Meeting Efficiency is a hybrid Software-as-a-Service (SaaS) and Hardware-as-a-Service (HaaS) solution that enables government organizations to simplify the in-meeting management and post-meeting minutes creation processes of the clerk's office. By leveraging this solution, the client will be able to streamline meeting data capture and minutes production, reducing staff efforts and decreasing time to get minutes published. During a meeting, use LiveManager to record roll calls, motions, votes, notes, and speakers, all indexed with video. Use the index points to quickly edit minutes, templates to format in Microsoft Word, and publish online with the click of a button. Meeting Efficiency includes: • Unlimited user accounts • Unlimited meeting bodies • Unlimited storage of minutes documents • Access to the LiveManager software application for recording information during meetings • Access to the Word Add-in software component for minutes formatting in MS Word if desired • Up to one (1) MS Word minutes template (additional templates can be purchased if needed)
Government Transparency Suite	Government Transparency are the live in-meeting functions. Streaming of an event, pushing of documents, and indexing of events.
Open Platform Suite	Open Platform is access to MediaManager, upload of archives, ability to post agendas/ documents, and index of archives. These are able to be published and accessible through a searchable viewpage.
Granicus Encoding Appliance Software (GT)	Granicus Encoding Appliance Software (GT) This includes the LiveManager Software solution where webcasts are started/stopped, agendas amended and indexed, votes and attendance recorded, and minutes created.

Product Descriptions

Name	Description
VoteCast Standard Package (Tablet) (ME)	VoteCast is a hybrid Software-as-a-Service (SaaS) and Hardware-as-a-Service (HaaS) solution that enables government organizations to streamline the meeting process for both the clerk's office as well as elected officials. By leveraging this solution, the client will be able to automate meeting data capture and display – improving accuracy and keeping all attendees informed of meeting proceedings. Available on a variety of hardware as well as the iLegislate platform, elected officials can use their touchscreens or tablets to motion, second, vote, and request to speak. This data automatically populates to the clerk software (LiveManager) ensuring accuracy and reducing workload. As action items occur during the meeting, TVs or projectors hooked up to VoteCast Display will automatically show the current agenda item, motion on the floor, vote result, and speaker timer as well as speaker name. VoteCast includes: • Unlimited user accounts • Unlimited meeting bodies • Access to one Granicus platform site • Access to the VoteCast software application for elected officials • Access to the VoteCast Display software application to output meeting proceedings to TVs or projectors in the meeting room



GRANICUS

Terms and Conditions

- This quote is exclusive of applicable state, local, and federal taxes, which, if any, will be included in the invoice. It is the responsibility of Albany County NY to provide applicable exemption certificate(s).
- Any lapse in payment may result in suspension of service and will require the payment of a setup fee to reinstate the subscription.

Request for Contract Approval	
Request ID #	5527
Contract #	5627
Contract Type	B) CAB Contracts
Contract Action	A) New
Contract Action Type	
Department	D5110 - Maintenance Roads Buildings
Date submitted	5/12/20
Contact person	Ramundo, Lisa
Contact Phone	518-765-2055
Vendor	Madsen Overhead Doors, Inc.
Estimated Amount	\$21,531
Estimated Term	2 Months (7/1-8/31)
Scope of Services	The purchase and installation of overhead doors and openers for the Departments Berne and Colonie Divisions. Bond HHSB5197.22000F to be used.
Budget Line Item	N/A
Fiscal Impact	County 100.00%
	State 0.00%
	Federal 0.00%
BID,RFP,RFQ Completed?	N/A

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



DANIEL P. McCOY
COUNTY EXECUTIVE

DANIEL C. LYNCH
DEPUTY COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF PUBLIC WORKS
449 NEW SALEM ROAD
VOORHEESVILLE, NEW YORK 12186-4826
(518) 765-2055 - FAX (518) 447-7047
WWW.ALBANYCOUNTY.COM

LISA M. RAMUNDO
COMMISSIONER

SCOTT D. DUNCAN
DEPUTY COMMISSIONER

MEMORANDUM

To: Hon. Daniel P. McCoy, County Executive
Hon. Andrew Joyce, Chairman of the Legislature
Hon. Bruce Hidley, County Clerk

From: Lisa M. Ramundo, Commissioner

Date: May 12, 2020

Re: Contract Request
For the Purchase and Installation of Overhead Doors and Openers

The Public Works Department respectfully requests approval for the purchase and installation of overhead doors and openers for our Berne and Colonie Divisions. The term of this contract will be for two months (7/1/20-8/31/20) with a total cost not to exceed \$21,531.00. Bond HSB5197.22000F will be used for the cost of this project.

If there are any questions or further information is needed, please feel free to contact my office.

Tashjian, Christine

From: Storm, Karen
Sent: Tuesday, May 12, 2020 11:55 AM
To: Tashjian, Christine
Subject: RE: Overhead Doors

I concur with the low bidders quote.

Karen Storm
Purchasing Agent
Albany County Division of Purchasing
112 State Street, Room 1000
Albany, NY 12207
tel 518.447.7140 ext. 7149
fax 518.447.5588
karen.storm@albanycountyny.gov
www.albanycounty.com

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From: Tashjian, Christine <Christine.Tashjian@albanycountyny.gov>
Sent: Tuesday, May 12, 2020 11:46 AM
To: Storm, Karen <Karen.Storm@albanycountyny.gov>
Subject: Overhead Doors

Hi Karen,

Attached are three quotes for the installation of overhead doors for our Berne and Colonie Divisions. I will be putting into to CAB but they have been asking for your concurrence before approving.

Thanks

Christine Tashjian

*Albany County Dept. of Public Works
449 New Salem Rd.
Voorheesville, NY 12186
(518)765-2055
christine.tashjian@albanycountyny.gov*



Madsen Overhead Doors, Inc.

673 Route 203
Spencertown, NY 12165

^{\$}21,531.00
Estimate

Date	Estimate #
5/7/2020	13381

Phone: 518.392.3883 Email: info@madsenoverheaddoors.com
--

Name / Address		Ship To
Albany County DPW 449 New Salem Rd. Voorheesville, NY 12186		Colonie Kevin Crosier
PHONE #	SALES REP	EMAIL
518-424-3446	CS	

WE PROPOSE TO FURNISH AND INSTALL	
3-- 12'0" x 16'0" Model CMT-712 Flush steel insulated sectional overheaad doors as mfg. by Haas Door R = 16.18 Top-Bottom and jamb seals One row 24" x 12" Insulated glass lights White Color Torsion Springs on tubular shafts Inside Locks Mounted to wood jambs with continiuos angle Standard lift 15" Radius tracks Remove and dispose of old doors and operators Installed with one year guarantee 3-- 16' T-50-1-L5 Heavy duty drawbar electric operators 110v,24v control with (3) Three button control stations,manual disconnects,reversing photo-eyes,(3) Traffic lights and (3) TLS1 Cards Low Voltage by Madsen - Line voltage by others Certified Payroll required with invoice	
Sales tax exempt (Albany Co.) - Prevailing wage rates	Total \$12,828.00

Signature _____

This quotation will become part of any contract or purchase order. All line and low voltage wiring,conduit,disconnects,hook-up of operators,controls and accessories is by others



Madsen Overhead Doors, Inc.
673 Route 203
Spencertown, NY 12165

Estimate

Date	Estimate #
5/7/2020	13382

Phone: 518.392.3883 Email: info@madsenoverheaddoors.com
--

Name / Address		Ship To
Albany County DPW 449 New Salem Rd. Voorheesville, NY 12186		East Berne Kevin Crosier
PHONE #	SALES REP	EMAIL
518-424-3446	CS	

WE PROPOSE TO FURNISH AND INSTALL	
2-- 14'1" x 12'9" Model CMT-712 Flush steel insulated sectional overhead doors as mfg. by Haas Door R = 16.18 Top-Bottom and jamb seals One row 24" x 12" insulated glass lights White Color Torison springs on tubular shafts Isnide Locks Mounted to wood jambs with reverse angle Standard lift 15" Radius tracks Remvve and dispose of old doors and operators Installed with one year guarantee 2-- 14' T-50-1-L5 Heavy Duty drawbar electric operators 110v,24v control with (2) Three Button control stations,manual disconnects,reversing photo-eyes,(2) Traffic lights and (2) TLS1 Cards Low Voltage by Madsen - Line voltage by others Certified payroll required with invoice	
Sales tax exempt (Albany Co.) - Prevailing wage rates	Total \$8,703.00

Signature _____

This quotation will become part of any contract or purchase order. All line and low voltage wiring,conduit,disconnects,hook-up of operators,controls and accessories is by others



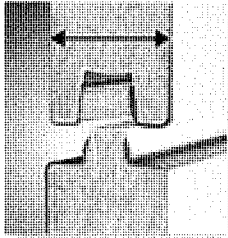
PRODUCT SPECIFICATION SHEET

CHT-712 V-GROOVE WOOD GRAIN STEEL INSULATED DOOR

SERIES FEATURES

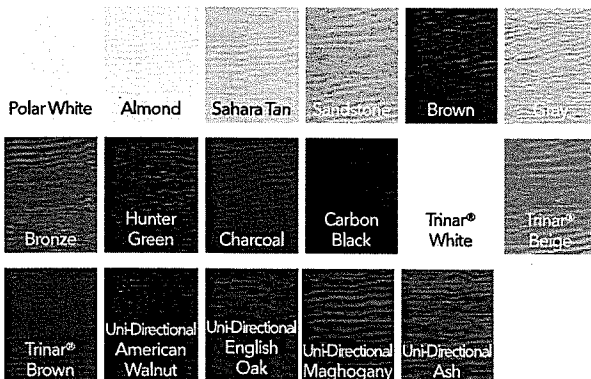
- 1 3/4" (44.5mm) - Thick CFC/HCFC-Free Polyurethane
- 16.18 Calculated R-Value
- .062 Calculated U-Value
- 26-Gauge Galvanized Steel
- Full Thermal Break
- Available with Wind Load
- 17 Color Options
- 10-Year Rust & Delamination Warranty
- 1-Year Hardware
- 1-Year Spring

Cross Section



**1 3/4" (44.5mm)
Thick Sections**

AVAILABLE COLORS

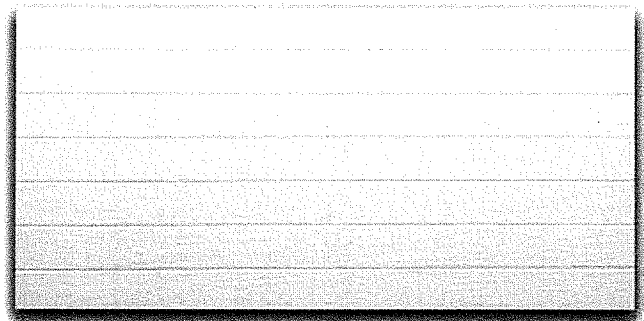


Colors are not exact due to the differences in monitor and printer calibrations. For accurate color samples, contact Haas Door for a metal color selector. Trinar® colors carry a 35 year paint warranty.

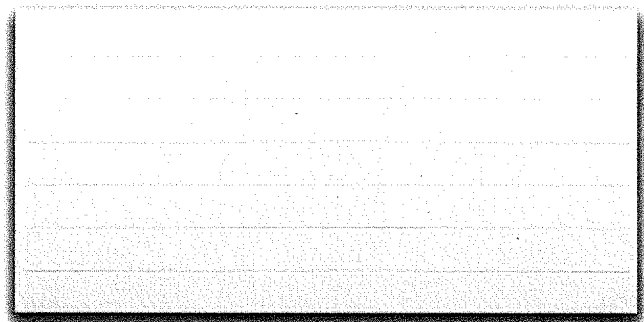
MODEL FEATURES

- Extruded End Cap
- 3" (76.2mm) V-groove pattern - wood grain embossement outside and inside
- Tongue and groove section joint

Exterior View



Interior View



700 SERIES LINKS

Click links for info.

[HOMEPAGE](#)

[BIM](#)

[BROCHURE](#)

[SPECS](#)

[GALLERY](#)

[SPECWIZARD](#)

[CAD](#)

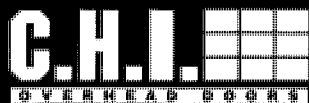
[CATALOG](#)

Rev. 2.2 – August 2019

26780.00

All Type Professional Door Service Inc. 400 North Pearl St Albany, NY 12207 Phone:518-463-1333 Fax:518-463-8124		Estimate Date		Estimate #	
Email:service@alltypedoorservice.com		4/23/2020		17073	
Bill To:		Customer Contact		Kevin	
Albany County Dept. Public Works 449 New Salem Road Voorhesville, NY 12186		Customer Phone		518-424-3446	
		Delivery Method		EMAIL	
		Sales Rep		Joe F	
		Terms		Net 30	
Project Location					
Colonie - 756 Albany Shaker Road Replacement OH Doors & Motors		Please allow 3-4 weeks to order materials upon acceptance of this estimate - Thank you.			
This Quote Is Only Good For 30 Days					
Qty	Description	Rate	Total		
	photo beam is obstructed when closing as per UL 325 1 interior 3 button wall control (open close stop) 1 single button visor clip remote 1 Lift Master Red/Green low voltage LED traffic light The low voltage wiring for the wall control, photo eyes & Red/Green lights by All Type Doors - no conduit included Bringing 115 volt power to the operators is by others Make all settings & adjustments All onsite labor & NY State Prevailing Wage Rates Certified Payroll to be Submitted with Our Invoice up Completion Labor, Materials & Equipment	15,795.00	15,795.00T		
Materials in the above pricing include standard warranties only, unless otherwise noted. Exclusions include work after business hours, damage or breakage by others, hardware other than listed above, final keying, custom cylinders and any required building/ zoning permits.		Subtotal		\$15,795.00	
		Sales Tax (0.0%)		\$0.00	
By signing this agreement, you acknowledge that you have carefully read, understand and fully agree to the payment terms and conditions. Please provide proper tax exemption forms, as necessary. By signing, you are also verifying the correct billing and service addresses. Should the details of this agreement be contested and result in arbitration or litigation, the prevailing party is entitled to recovery of all reasonable legal expenses.		Total		\$15,795.00	
<i>To Approve Please Sign & Return</i> Signature: _____ Print Name: _____ Title: _____ Date: _____					
Technician (s):		Date:		Hours:	

All Type Professional Door Service Inc. 400 North Pearl St Albany, NY 12207 Phone:518-463-1333 Fax:518-463-8124		Estimate Date 4/23/2020		Estimate # 17072	
Email:service@alltypedoorservice.com					
Bill To: Albany County Dept. Public Works 449 New Salem Road Voorhesville, NY 12186		Customer Contact Kevin			
		Customer Phone 518-424-3446			
		Delivery Method EMAIL			
		Sales Rep Joe F			
		Terms Net 30			
Project Location Berne - 821 Cole Hill Road Replacement OH Doors & Motors		Please allow 3-4 weeks to order materials upon acceptance of this estimate - Thank you.			
		This Quote Is Only Good For 30 Days			
Qty	Description	Rate	Total		
	1 set of safety reverse photo eyes to stop & reverse the door is the photo beam is obstructed when closing as per UL 325 1 interior 3 button wall control (open close stop) 1 single button visor clip remote 1 Lift Master Red/Green low voltage LED traffic light The low voltage wiring for the wall control, photo eyes & Red/Green lights by All Type Doors - no conduit included Bringing 115 volt power to the operators is by others Make all settings & adjustments All onsite labor & NY State Prevailing Wage Rates Certified Payroll to be Submitted with Our Invoice up Completion Labor, Materials & Equipment	10,995.00	10,995.00T		
Materials in the above pricing include standard warranties only, unless otherwise noted. Exclusions include work after business hours, damage or breakage by others, hardware other than listed above, final keying, custom cylinders and any required building/ zoning permits.		Subtotal	\$10,995.00		
		Sales Tax (0.0%)	\$0.00		
By signing this agreement, you acknowledge that you have carefully read, understand and fully agree to the payment terms and conditions. Please provide proper tax exemption forms, as necessary. By signing, you are also verifying the correct billing and service addresses: Should the details of this agreement be contested and result in arbitration or litigation, the prevailing party is entitled to recovery of all reasonable legal expenses.		Total	\$10,995.00		
<i>To Approve Please Sign & Return</i> Signature: _____ Print Name: _____ Title: _____ Date: _____					
Technician (s):		Date:		Hours:	



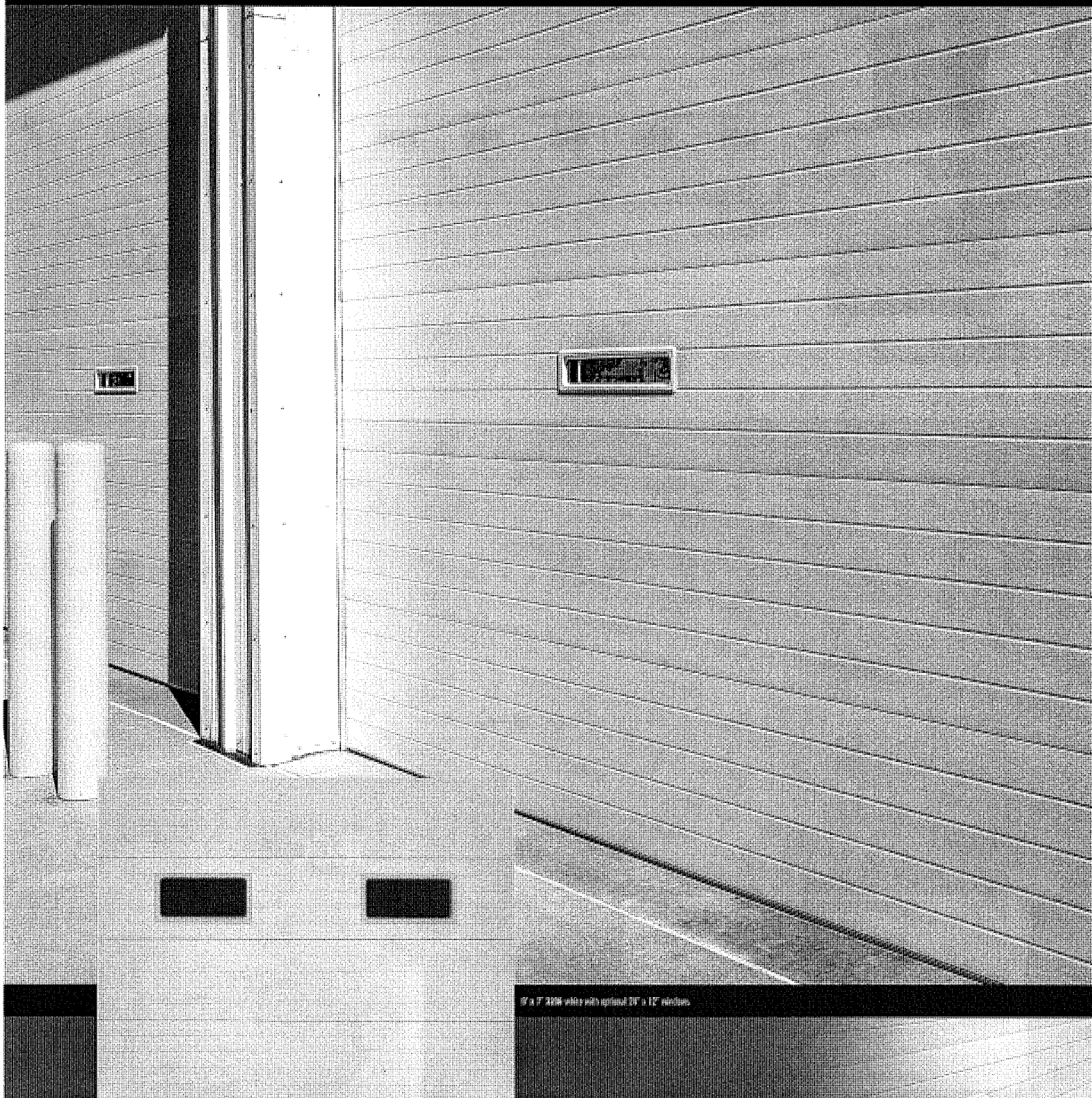
3206

THERMALLY-BROKEN INSULATED STEEL SANDWICH DOOR

08 35 13/CH1
IECC[®] COMPLIANT

www.chiold.com

C.H.I. OVERHEAD DOORS



IF a 7" RRM white with optional 12" x 12" window

EFFICIENT. DURABLE.



GORDIAN
EQIC

\$ 39,443.90

Contractor's Price Proposal Detail- Category Continued..

Work Order #: 068541.00
Title Albany County DPW Overhead-Man Doors Replacement

CSI Number	Mod.	UOM	Description	Line Total	
Berne					
41	08 12 12 12 0008				
		Quantity	Unit Price	Factor	Total
		8.00	\$1.86	1.3500	\$20.09
		x	x	=	
		User Note: 16lf per door - /2 = 8sf per door			
42	08 12 12 12 0008				
		Metal Door Frame			
		Quantity	Unit Price	Factor	Total
		1.00	\$319.99	1.3500	\$431.99
		x	x	=	
		1.00	\$81.42	1.3500	\$109.92
		x	x	=	
		User Note: LH			
43	08 12 12 12 0008				
		Quantity	Unit Price	Factor	Total
		1.00	\$490.95	1.3500	\$662.78
		x	x	=	
		1.00	\$46.82	1.3500	\$63.21
		x	x	=	
		User Note: LH			
44	08 12 12 12 0008				
		Quantity	Unit Price	Factor	Total
		1.00	\$39.73	1.3500	\$53.63
		x	x	=	
45	08 12 12 12 0008				
		Quantity	Unit Price	Factor	Total
		1.00	\$68.00	1.3500	\$91.80
		x	x	=	
		1.00	\$48.86	1.3500	\$65.94
		x	x	=	
		User Note: LH			
46	08 13 13 13-0008				
		Quantity	Unit Price	Factor	Total
		1.00	\$40.80	1.3500	\$55.08
		x	x	=	
47	08 36 13 00-0074	EA	14' x 14', Insulated, 24 Gauge Galvanized Steel Sectional Door, Manual Lift		\$13,672.15
		Quantity	Unit Price	Factor	Total
		2.00	\$4,127.36	1.3500	\$11,143.87
		x	x	=	
		2.00	\$936.40	1.3500	\$2,528.28
		x	x	=	
		User Note: 14' x 12' 8"			
48	08 36 13 00-0074				
		Quantity	Unit Price	Factor	Total
		52.00	\$3.00	1.3500	\$210.60
		x	x	=	
49	08 36 13 00-0074				
		Quantity	Unit Price	Factor	Total
		28.00	\$5.91	1.3500	\$164.43
		x	x	=	
50	08 36 13 00-0074	LF	Astragal Only, Weather Strip At Bottom Of Door For Sectional Overhead Doors		\$91.85
		Quantity	Unit Price	Factor	Total
		2.00	\$2.43	1.3500	\$91.85
		x	x	=	



Work Order #:	068541.00
Title	Albany County DPW Overhead-Man Doors Replacement

CSI Number	Mod.	UOM	Description	Line Total	
Berne					
51	08 36 13 00-0164	EA	1/2 HP Trolley Operator For Sectional Overhead DoorsIncludes motor, supports, push button operator, stationary electronic eye, signal wiring from eye to motor and motor to operator.	\$2,105.41	
		Quantity	Unit Price	Factor	Total
Installation		2.00	\$779.78	1.3500 =	\$2,105.41

Garage

88. 08 36 13 00-0074

EA 14' x 14', Insulated, 24 Gauge Galvanized Steel Sectional Door, Manual Lift

\$20,598.23

	Quantity		Unit Price		Factor		Total
Installation	3.00	x	\$4,127.36	x	1.3500	=	\$16,715.81
Demolition	3.00	x	\$936.40	x	1.3500	=	\$3,792.42

User Note: 14' x 12' x 8"

89. 08 36 13 00-0075	EA 14' x 14', Insulated, 24 Gauge Galvanized Steel Sectional Door, Manual Lift	\$18,500.00
Installation	3.00 x \$4,127.36 x 1.3500 =	\$16,715.81
Demolition	3.00 x \$936.40 x 1.3500 =	\$3,792.42
Installation	2.00 x \$4.35 x 1.3500 =	\$11.67
Weather Strip	1.00 x \$24.66 x 1.3500 =	\$33.29

Doors

	Quantity		Unit Price		Factor		Total
Installation	42.00	x	\$2.43	x	1.3500	=	\$137.78

92 08 36 13 00-0164

EA 1/2 HP Trolley Operator For Sectional Overhead Doors Includes motor, supports, push button operator, stationary electronic eye, signal wiring from eye to motor and motor to operator.

\$3,158.11

	Quantity		Unit Price		Factor		Total
Installation	3.00	x	\$779.78	x	1.3500	=	\$3,158.11

Contractor's Price Proposal Detail- Category

Page 11 of 20

2/17/2020

23,666.34

Request for Contract Approval	
Request ID #	5592
Contract #	5692
Contract Type	B) CAB Contracts
Contract Action	A) New
Contract Action Type	
Department	D5110 - Maintenance Roads Buildings
Date submitted	6/1/20
Contact person	Ramundo, Lisa
Contact Phone	518-765-2055
Vendor	KS Engineers, P.C.
Estimated Amount	\$54,705
Estimated Term	16 Months (8/1/20-11/30/20)
Scope of Services	Design and Construction Administration Services for CR412 (Airport Rd.) over Hannacrois Creek Culvert Replacement Project
Budget Line Item	Bond Pending
Fiscal Impact	County 100.00%
	State 0.00%
	Federal 0.00%
BID,RFP,RFQ Completed?	Yes - RFP

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



DANIEL P. McCOY
COUNTY EXECUTIVE

DANIEL C. LYNCH
DEPUTY COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF PUBLIC WORKS
449 NEW SALEM ROAD
VOORHEESVILLE, NEW YORK 12186-4826
(518) 765-2055 - FAX (518) 447-7047
WWW.ALBANYCOUNTY.COM

LISA M. RAMUNDO
COMMISSIONER

SCOTT D. DUNCAN
DEPUTY COMMISSIONER

MEMORANDUM

To: Hon. Daniel P. McCoy, County Executive
Hon. Andrew Joyce, Chairman of the Legislature
Hon. Bruce Hidley, County Clerk

From: Lisa M. Ramundo, Commissioner

Date: June 1, 2020

Re: Contract Request
Design and Construction Administration Services
CR412 (Airport Rd.) over Hannacrois Creek Culvert Replacement Project

The Public Works Department respectfully requests approval of the referenced contract with KS Engineers, P.C. for the Design and Construction Administration Services for CR412 (Airport Rd.) over Hannacrois Creek Culvert Replacement Project. We received ten (10) proposals for this project and KS Engineers, P.C. has the best understanding of the scope of this project. The contract amount shall not to exceed \$54,705.00.

This project will be for the estimated term of 16 months (8/1/20-11/30/21).

We have included copies of all correspondence. If there are any questions or further information is needed, please feel free to contact my office.



DANIEL P. McCOY
COUNTY EXECUTIVE

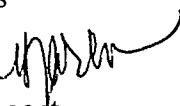
COUNTY OF ALBANY
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
112 STATE STREET, ROOM 1000
ALBANY, NEW YORK 12207-2021
(518) 447-7140 - FAX (518) 447-5588

DAVID M. LATINA
COMMISSIONER OF GENERAL SERVICES

KAREN A. STORM
PURCHASING AGENT

MEMORANDUM

TO: Lisa M. Ramundo, Commissioner
Public Works

FROM: Karen Storm 
Purchasing Agent

DATE: June 1, 2020

RE: RFP #2020-062
CR412 (Airport Rd.) over Hannacrois Creek Culvert Replacement Project
Design and Construction Administration Services

I am in receipt of your recommendation to award the aforementioned Request for Bids to KS Engineers, P.C. in the amount of \$54,705.00.

I have reviewed your scoring sheets and believe that you have performed a thorough evaluation of the proposal(s) submitted. I have no objection to the selection of KS Engineers, P.C. for an award.

Please obtain the necessary contract approval of the County Contract Administration Board so that we may issue a Notice of Award to the successful bidder.



DANIEL P. McCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF PUBLIC WORKS
449 NEW SALEM ROAD
VOORHEESVILLE, NEW YORK 12186-4826
(518) 765-2055 - FAX (518) 447-7047
WWW.ALBANYCOUNTY.COM

LISA M. RAMUNDO
COMMISSIONER

Memorandum

TO: Lisa M. Ramundo, Commissioner

FROM: Bill Anslow, Civil Engineer

DATE: June 1, 2020

RE: RFP#2020-062
CR412 (Airport Rd.) over Hannacrois Creek Culvert Replacement Project
Design & Construction Administration Services

Attached please find the rating tally sheet for the subject project. After reviewing all ten (10) of the RFP's, we recommend the project be awarded to KS Engineers, P.C. on the basis of the best understanding of the scope of the project. Total contract amount not to exceed \$54,705.00.

Please let me know if you have any questions.

WA:ct



DANIEL P. MCCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF PUBLIC WORKS
449 NEW SALEM ROAD
VOORHEESVILLE, NEW YORK 12186-4826
(518) 765-2055 - FAX (518) 447-7047
WWW.ALBANYCOUNTY.COM

LISA M. RAMUNDO
COMMISSIONER

RECOMMENDATION NOTICE

TO: Karen Storm, Purchasing Agent

FROM: Lisa M. Ramundo, Commissioner

DATE: June 1, 2020

RE: RFP #2020-062
CR412 (Airport Rd.) over Hannacrois Creek Culvert Replacement Project
Design and Construction Administration Services

Upon review of the ten (10) proposals that were received regarding the aforementioned project, I would like to recommend KS Engineers, P.C. for the award in the amount not to exceed \$54,705.00.

I have attached a copy of our Engineering Divisions recommendation along with the Rating Sheet.

If you have any questions, please feel free to contact my office.

LMR:ct

RATING SHEET
RFP 2020-062
Design + Construction Services
CR 412 over Hannacrois Creek
(2 sites)
Culvert Replacement Project

	BARTON & LOGUIDICE	C & S COMPANIES	GREIGHTON MANNING	CITIMADE	FOIT ALBERT	GPI	KSE	MASER CONSULTING	MT ENGINEERING & LAND SURVEYING	WESTON & SAMPSON
Bill	8.900	9.150	7.675	6.700	7.600	8.625	9.550	8.600	8.450	7.225
Chris	9.013	8.775	8.113	6.563	8.350	8.713	9.425	8.513	8.350	7.363
Nick	8.250	7.700	6.425	5.550	7.775	7.875	8.400	7.850	7.550	6.075
Tony	8.300	7.650	7.675	6.500	7.600	7.225	8.650	7.000	7.650	6.825
Totals	34.463	33.275	29.888	25.313	31.325	32.438	36.025	31.963	32.000	27.488
Average	8.616	8.319	7.472	6.328	7.831	8.110	9.006	7.991	8.000	6.872
Rank	2	3	8	10	7	4	1	6	5	9

EVALUATION SCORE SHEET
RFP 2020-062
Design + Construction Services
CR 412 over Hannacrois Creek
(2 sites)
Culvert Replacement Project

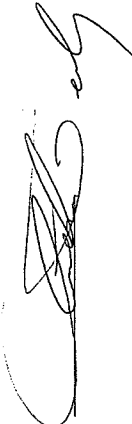
PROPOSER	Criteria	BARTON & LOGUIDICE		G & S COMPANIES		CREIGHTON MANNING		GTM/ALBERT		GPI		KSE		MASER CONSULTING, P.S.		M/ENGINEERING & LAND SURVEYING		WESTON & SAMPSON	
		Weight																	
Proposers Comprehension of the Required Scope of Services (work)		20%	10	2,000	8.5	1,700	8	1,600	7	1,400	8	1,600	9.5	1,900	8	1,600	9	1,800	8
		20%	10	2,000	8.5	1,700	9	1,800	9	1,800	8	1,600	9.5	1,900	8	1,600	10	2,000	9
Prior Experience in Similar Projects		20%	7	1,400	10	2,000	7	1,400	5	1,000	7	1,400	10	2,000	7	1,400	7	1,400	6
Ability to Keep Project on Schedule and Within Budget (Include examples and a proposed project schedule.)		25%	8	2,000	9	2,250	5.5	1,375	4	1,000	6	1,500	9	2,250	10	2,500	7	1,750	4.5
Client References		5%	10	0,500	10	0,500	10	0,500	10	0,500	10	0,500	10	0,500	10	0,500	10	0,500	10
Professional Qualifications (Evaluation of employees' resumes)		10%	10	1,000	10	1,000	10	1,000	10	1,000	10	1,000	10	1,000	10	1,000	10	1,000	10
				8,900	9,150		7,675		6,700		7,600		8,625		9,550		8,450		7,225

Name: R. M. Anderson Date: 6/1/2020

EVALUATION SCORE SHEET
RFP 2020-062
Design + Construction Services
CR 412 over Hannacrois Creek
(2 sites)
Culvert Replacement Project

6/1/2020

PROPOSER	Criteria	BARTON & LOGUIDICE		C & S COMPANIES		GREIGHTON MANNING		CTMALE		FOIT ALBERT		GPI		KSE		MASER CONSULTING P.S.		MUEHLER & LAND SURVEYING		WESTON & SAWYER	
		Weight																			
Proposers Comprehension of the Required Scope of Services (work)	20%	9	1,800	7	1,400	9	1,800	7	1,400	7	1,400	6	1,200	9	1,800	7	1,400	7	1,400	6	1,200
		8	1,600	7	1,400	8	1,600	8	1,600	8	1,600	6	1,200	9	1,800	1	0,200	8	1,600	7	1,400
		7	1,400	7	1,400	7	1,400	6	1,200	8	1,600	6	1,200	8	1,600	7	1,400	7	1,400	8	1,600
Total Proposed Price	25%	8	2,000	9	2,250	5.5	1,375	4	1,000	6	1,500	8.5	2,125	9	2,250	10	2,500	7	1,750	4.5	1,125
	5%	10	0,500	8	0,400	10	0,500	10	0,500	10	0,500	10	0,500	10	0,500	10	0,500	10	0,500	10	0,500
Professional Qualifications (Evaluation of employees' resumes)	10%	10	1,000	8	0,800	10	1,000	8	0,800	10	1,000	10	1,000	7	0,700	10	1,000	10	1,000	10	1,000
		8,300		7,650		7,675		6,500		7,600		7,225		8,650		7,000		7,650		6,825	

Name:  Date: 5/1/2020

EVALUATION SCORE SHEET
RFP 2020-062
Design + Construction Services
CR 412 over Hannacrois Creek
(2 sites)
Culvert Replacement Project

5/29/2020

PROPOSER	Criteria	Weight	BARTON & LOGGIDICE		C & S COMPANIES		GREIGHTON MANNING		GTM/ALTE		FOOT ALBERT		GPI		KSE		MASER CONSULTING, P.S.		ENGINEERING & LAND SURVEYING		WESTON & SAMPSON	
Proposers Comprehension of the Required Scope of Services (work)		20%	9.5	1.900	8	1.600	9	1.800	7	1.400	9	1.800	8	1.600	10	2.000	7	1.400	8.25	1.650	8	1.600
			9.25	1.850	8.25	1.650	8.5	1.700	7	1.400	9.5	1.900	9	1.800	9.5	1.900	7	1.400	8	1.600	7	1.400
Prior Experience in Similar Projects		20%	9.25	1.850	9.5	1.900	9	1.800	7	1.400	9	1.800	9	1.800	9	1.800	9	1.800	9.5	1.900	9	1.800
			8	2.000	9	2.250	5.5	1.375	4	1.000	6	1.500	8.5	2.125	9	2.250	10	2.500	7	1.750	4.5	1.125
Ability to Keep Project on Schedule and Within Budget (Include examples and a proposed project schedule.)		20%	9.25	1.850	9.5	1.900	9	1.800	7	1.400	9	1.800	9	1.800	9	1.800	9	1.800	9.5	1.900	9	1.800
			8	2.000	9	2.250	5.5	1.375	4	1.000	6	1.500	8.5	2.125	9	2.250	10	2.500	7	1.750	4.5	1.125
Total Proposed Price		25%	9.25	0.463	9.5	0.475	9.25	0.463	9.25	0.463	9	0.450	9.25	0.463	10	0.500	9.25	0.463	9.5	0.475	9.25	0.463
			9.5	0.950	9	0.900	9.75	0.975	9	0.900	9	0.900	9.25	0.925	9.75	0.975	9.5	0.950	9.75	0.975	9.75	0.975
Professional Qualifications (Evaluation of employees' resumes)		10%	9.5	0.950	9	0.900	9.75	0.975	9	0.900	9	0.900	9.25	0.925	9.75	0.975	9.5	0.950	9.75	0.975	9.75	0.975
			9.013		8.775		8.113		6.563		8.350		8.713		9.425		8.513		8.350		7.363	

Name: *Christina Valachovic*

Date: *5/29/2020*

EVALUATION SCORE SHEET
RFP 2020-062
Design + Construction Services
CR 412 over Hannacrois Creek
(2 sites)
Culvert Replacement Project

5/27/2020

PROPOSER	Criteria	BARTON & LOGGIDICE		G & S COMPANIES		GREIGHTON MANNING		CEMMALE		FOIT/ALBERT		GPI		KSE		MASER CONSULTING P.S.		MUENGINEERING & LAND SURVEYING		WESTON & SAMPSON	
		Weight																			
Proposers Comprehension of the Required Scope of Services (work)	20%	9	1.800	8	1.600	8	1.600	6	1.200	8	1.600	8	1.600	9	1.800	6	1.200	9	1.800	7	1.400
	20%	9	1.800	7	1.400	6	1.200	7	1.400	8	1.600	8	1.600	9	1.800	8	1.600	8	1.600	8	1.600
	20%	7	1.400	7	1.400	6	1.200	4	0.800	7	1.400	7	1.400	7	1.400	7	1.400	7	1.400	4	0.800
	25%	8	2.000	9	2.250	5.5	1.375	4	1.000	8.5	2.125	8.5	2.125	9	2.250	10	2.500	7	1.750	4.5	1.125
Client References	5%	7	0.350	7	0.350	7	0.350	7	0.350	7	0.350	7	0.350	9	0.450	7	0.350	6	0.300	7	0.350
Professional Qualifications (Evaluation of employees' resumes)	10%	9	0.900	7	0.700	7	0.700	8	0.800	7	0.700	8	0.800	7	0.700	8	0.800	7	0.700	8	0.800
		8.250		7.700	6.425	5.550	7.775	7.875	8.400	7.850	7.550										6.075

Name: 

Date: 5/27/2020

<u>SCORE</u>	<u>COMPANY</u>	<u>PROPOSED PRICE</u>
	Maser Consulting	\$47,500
	C & S Companies	\$54,000
	KSE	\$54,705
	GPI	\$56,195
	Barton & Loguidice	\$57,400
	MJ Engineering	\$61,000
	Foit Albert	\$64,000
	Creighton Manning	\$65,000
	Weston & Sampson	\$91,500
	CTMale	\$98,820

**NOTICE TO PROPOSERS -- ALBANY COUNTY
REQUEST FOR PROPOSALS #2020-062**

Sealed Proposals for Design and Construction Administration Services for CR412 (Airport Rd.) over Hannacrois Creek 2 Sites: Site 1 – located just South of the Berne/Westerlo Line Site 2 – located 0.25 miles North of Slade Hill Rd. Culvert Replacement Project as requested by Albany County Department of Public Works, will be received by the Albany County Purchasing Agent, Room 1000, 112 State Street, Albany, New York 12207 until 4:30 PM, local time on Thursday, May 21, 2020.

Request for Proposal (RFP) documents may be obtained at the office of the Albany County Purchasing Agent, as noted above. RFP documents may be available for download from the Empire State Bid System website at <http://www.empirestatebidsystem.com>, starting by close of business (4:30 p.m.) on (Thursday, April 30, 2020).

Karen A. Storm
Purchasing Agent

Dated: April 24, 2020
Albany, New York

PUBLISH ONE DAY – Thursday, May 7, 2020 -- THE EVANGELIST
PUBLISH ONE DAY – Thursday, April 30, 2020 -- THE TIMES UNION

Request for Contract Approval	
Request ID #	5515
Contract #	5615
Contract Type	B) CAB Contracts
Contract Action	A) New
Contract Action Type	ST) State Contracts
Department	NH6020 - Nursing Home
Date submitted	4/28/20
Contact person	Slatky, Larry
Contact Phone	518-213-8940
Vendor	DeNooyer Chevrolet, Inc.
Estimated Amount	\$96,638
Estimated Term	3 months
Scope of Services	Shaker Place Rehabilitation and Nursing Center will be purchasing two (2) Chevrolet Silverado's 2500 of the NYS Contract Mini Bid #4300 (see attachment), that will be utilized by the Maintenance and Grounds Department.
Budget Line Item	NH6020
Fiscal Impact	County 100.00%
	State 0.00%
	Federal 0.00%
BID,RFP,RFQ Completed?	N/A

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



Daniel P. McCoy
County Executive

Larry I. Slatky
Executive Director

TO: The Honorable Daniel P. McCoy
 Albany County Executive

 The Honorable Andrew Joyce
 Chairman, Albany County Legislature

 The Honorable Bruce Hidley
 Albany County Clerk

FROM: Larry Slatky
 Executive Director,
 Shaker Place Rehabilitation and Nursing Center.

DATE: April 28, 2020

SUBJECT: Purchase of Vehicles from DeNooyer Chevrolet

Shaker Place Rehabilitation and Nursing Center respectfully requests to purchase two (2) Chevrolet Silverado 2500's off the New York State Contract Mini-Bid #4300.

The purchase of these two (2) vehicles will be made through DeNooyer Chevrolet and is part of our Five Year Capital Plan approved by the Legislature. The cost of these two (2) vehicles is \$96,638.00. The vehicles will be purchased utilizing the approved Bond that has yet to be purchased.

We respectfully request approval to purchase these vehicles.





DANIEL P. McCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
112 STATE STREET, ROOM 1000
ALBANY, NEW YORK 12207-2021
(518) 447-7140 - FAX (518) 447-5588

DAVID M. LATINA
COMMISSIONER OF GENERAL SERVICES

KAREN A. STORM
PURCHASING AGENT

MEMORANDUM

TO: Larry Slatky, Director
Nursing Home

FROM: Karen Storm
Purchasing Agent

DATE: April 28, 2020

RE: NYS Contract Mini Bid#4300, Purchase of two (2) Chevrolet Silverado's 2500

I am in receipt of your recommendation to award the aforementioned NYS Vehicle Marketplace to DeNooyer Chevrolet in the amount of \$96,636.20.

As DeNooyer Chevrolet is the low responsive and responsible bidder, I concur with your recommendation.

Please obtain the necessary contract approval of the Contract Administration Board so that we may issue a Notice of Award to the successful bidder.

GM Marketing Information

Body Style: SWB, 4WD, Double Cab Pickup-CK20753

PEG: Work Truck Preferred Equipment Group-1WT

Primary Color: Summit White-GAZ

Trim: 1WT/1CX/2CX-Cloth, Jet Black, Interior Trim-H1T

Engine: Engine: 6.6L, V-8, SIDI-L8T

Transmission: 6-Speed Automatic-MYD

Options: 120 Volt Electrical Receptacle, In Cab-KI4
1WT Convenience 1 Package-PCV
1WT/1CX/2CX-Cloth, Jet Black, Interior Trim-H1T
6-Speed Automatic-MYD
Air Cleaner, High Capacity-K47
Alternator, 220 AMP-KW5
Bumper, Front, Chrome-V46
Bumper, Rear, Chrome Step-VJH
CT/MA/MD/ME/NJ/NY/OR/PA/RI/VT/WA
Emissions-NE1
Chevrolet Infotainment, 8" Color Screen-IOR
Chevytec Spray-on Liner-CGN
Cooler, Engine Oil-KC4
Cruise Control-K34
Defogger, Rear Window, Electric-C49
Durabed-E63
Engine: 6.6L, V-8, SIDI-L8T
Floor Covering: Rubberized Vinyl, Black-BG9
Front License Plate Mounting Provisions-VK3
GVW Rating 10,550 Lbs-JGE
Glass, Deep Tinted-AKO
Holdback N/A, Dealer Fleet Assistance-VQ2
Integrated Trailer Brake Controller-JL1

Keyless Remote Entry-AQQ
Locking Differential, Rear-G80
Mirrors, O/S: Man. Ext & Folding, Heat, Turn Indicator-DBG
Power Door Locks-AU3
Rear Axle: 3.73 Ratio-GT4
Rear Vision Camera-UVC
Recovery Hooks-V76
Roof Marker Lamps-U01
Seats: Front 40/20/40 Split Bench-A52
Skid Plate-NZZ
Snow Plow Prep/Camper Package-VYU
Spare Tire Lock-SAF
Summit White-GAZ
Tailgate Function--EZ Lift, Power Lock & Release-QT5
Tire, Spare: LT275/70 R18 All Terrain, Blackwall-ZYG
Tires: LT275/70 R18 All Terrain, Blackwall-QF6
Trailer Package-Z82
Transfer Case: w/ Rotary Dial Control, Electronic Shift-NQF
Transmission Cooling System-KNP
Wheels: 18" Steel, Painted-PYT
Work Truck Preferred Equipment Group-1WT

~ indicates vehicle belongs to Trading Partner's Inventory

Disclaimer:

GM has tried to make the pricing information provided in this summary accurate. Please refer to actual vehicle invoice, however, for complete pricing information. GM will not make any sales or policy adjustments in the case of inaccurate pricing information in this summary.



Quote #: 14414
Date: 3/23/2020
Status: ISSUED

Unicell Truck

1319 Brighton-Hen
Rochester, NY 146
PH: 585-424-2660
2660) FX: 585-424
424-2782)

Quoted By:	Gwen Dettore	Rep:	Gwen D'Ettore	Area:
------------	--------------	------	---------------	-------

Bill To: Steve Gordon

Ship To: Same as Billing

Denooyer Chevrolet, Inc.

127 Wolf Road

Albany, NY 12205

Tel: 518-458-7700 (tel:518-458-7700) Fax:

518-458-8263 (tel:518-458-8263) Email:

sgordon@denooyerchevrolet.com

CHASSIS	Mfg	Code	Pool	Year	Model	Engine	GVWR	RW
	CHEV	DROPSHIP	No					

BODY	Style	Model	Length		Height		Width	
			Out	In	Overall	In	Out	
	PLOW-M	8 1/2' MVP-3-M	'	'	"	"	"	

Std Equipment:

Qty: Specifications:

Model: 8 1/2' MVP-3
SPEC: 8.5' MVP-3 WESTERN SNOW PLOW
SPEC: COMPLETE WITH LIGHTS / HH CONTROL
SPEC: INSTALLED

Optional Equipment (Included in Subtotal below):

ADDED: WESTERN: 8' 2 CU YD SS STRIKER SPREADER
ADDED: SWS LO PRO LED MINI BAR
ADDED: FRONT AND REAR TIMBRENS

NYS MINI #
ALBANY COUNTY NURSING HOME

Sub
Fn

add Extra Tonneau Cover

TERMS NET 30 DAYS

Quote valid for 30 Days.

Prices subject to change with 30 days advanced notice.

Customer Approval Signature _____

Request for Contract Approval	
Request ID #	5589
Contract #	5689
Contract Type	B) CAB Contracts
Contract Action	A) New
Contract Action Type	ST) State Contracts
Department	NH6020 - Nursing Home
Date submitted	6/1/20
Contact person	Slatky, Larry
Contact Phone	518-213-8940
Vendor	Stanley Convergent Security Solutions
Estimated Amount	\$27,056
Estimated Term	12 months
Scope of Services	Stanley Convergent Security Solutions will install their S2 Magic Monitor System, that will expand the capabilities of our existing Stanley Security system. This installation will include, software, hardware, licensing fees, one year warranty and labor.
Budget Line Item	NH6020
Fiscal Impact	County 100.00%
	State 0.00%
	Federal 0.00%
BID,RFP,RFQ Completed?	N/A

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



Daniel P. McCoy
County Executive

Larry I. Slatky
Executive Director

TO: The Honorable Daniel P. McCoy
Albany County Executive

The Honorable Andrew Joyce
Chairman, Albany County Legislature

The Honorable Bruce Hidley
Albany County Clerk

FROM: Larry Slatky
Executive Director,
Shaker Place Rehabilitation and Nursing Center.

DATE: June 1, 2020

SUBJECT: Stanley Convergent Security Solutions, Monitoring System Purchase

Shaker Place Rehabilitation and Nursing Center respectfully requests to enter into a contract with Stanley Convergent Security Solutions to purchase and install their S2 Magic Monitoring System. This software will expand the current capabilities of our Stanley Security System. The installation will include software, hardware, labor, licensing fees and a (1) year warrantee.

The cost of this installation with materials and software is \$27,056.00. Stanley Convergent Security Solutions was recommended since we are using their current software and since we are utilizing a Sourcewell contract from another Albany County purchase.

If any additional information is required, please do not hesitate to contact me.



Lucarelli, Andy

From: Storm, Karen
Sent: Wednesday, May 13, 2020 3:09 PM
To: Lucarelli, Andy
Subject: RE: Stanley Sourcewell

Andy,
We used this contract back in January for another department.
As the state contract is not updated, and the labor rate is cheaper than the current state contract, you may use the Sourcewell contract.
Regards,
Karen

Karen Storm
Purchasing Agent
Albany County Division of Purchasing
112 State Street, Room 1000
Albany, NY 12207
tel 518.447.7140 ext. 7149
fax 518.447.5588
karen.storm@albanycountyny.gov
www.albanycounty.com

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From: Lucarelli, Andy <Andy.Lucarelli@shakerplace.org>
Sent: Tuesday, May 12, 2020 2:58 PM
To: Storm, Karen <Karen.Storm@albanycountyny.gov>
Subject: RE: Stanley Sourcewell

Thank you

Andy Lucarelli
Director of Building Services
Shaker Place Rehabilitation and Nursing Center
100 Heritage Lane



STANLEY Convergent Security Solutions, Inc.
Equipment & Labor Summary

Albany County Residential Healthcare
780 Albany Shaker Rd, Albany, NY 12211-1089

Proposal Generated:
Q-158304

5/6/2020

BILL OF MATERIALS AND LABOR BREAKDOWN					
EQUIPMENT					
Qty	Part Number	Description	Unit Price	Extended Price	
40	S2VRX1C	SINGLE VRx IP CAMERA LICENSE	\$145.05	\$5,802.00	
0	S2MMB	S2 MAGIC MONITOR MAGIC BRICK	\$2,168.44	\$0.00	
20	S2MMPRO	EXPANDS CAPABILITIES OF S2 MAGIC MONITOR	\$192.90	\$3,858.00	
4	WD40PURZ	4TB SURVEILLANCE HARD DRIVE	\$153.83	\$615.32	
1	S2VRX1500	1U RACK MOUNT IP VIDEO SERVER	\$8,572.25	\$8,572.25	
EQUIPMENT AND MATERIAL TOTAL				\$18,847.57	
LABOR					
Qty	Part Number	Description	Unit Price	Extended Price	
1	SSS12MNMWARNA	12 MONTHS NA	\$0.00	\$0.00	

40	SSSGSNTTECH2	GOVERNMENT INSTALLATION TECHNICIAN II	\$126.00	\$5,040.00
24	SSSGSAPRJMG2	GOVERNMENT PROJECT MANAGER II	\$132.00	\$3,168.00
1	SSSSETUP	DESIGN AND COMMISSIONING	\$0.00	\$0.00
0	SSSSTR	INSTALLATION TRIP CHARGE	\$150.00	\$0.00
LABOR AND ADDITIONAL TOTAL				\$8,208.00
GRAND TOTAL				\$27,055.57

Request for Contract Approval	
Request ID #	5591
Contract #	5691
Contract Type	B) CAB Contracts
Contract Action	A) New
Contract Action Type	N) None
Department	NH6020 - Nursing Home
Date submitted	6/1/20
Contact person	Slatky, Larry
Contact Phone	518-213-8940
Vendor	Factory Direct Bus Sales
Estimated Amount	\$66,527
Estimated Term	10 months
Scope of Services	Factory Direct Bus Sales to purchase a Ford Allstar 24' E350 7.3L V8 Gas Engine Bus in White, as per the scope of RFB-2020-052.
Budget Line Item	NH6020
Fiscal Impact	County 100.00%
	State 0.00%
	Federal 0.00%
BID,RFP,RFQ Completed?	Yes - RFP

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



Daniel P. McCoy
County Executive

Larry I. Slatky
Executive Director

TO: The Honorable Daniel P. McCoy
 Albany County Executive

 The Honorable Andrew Joyce
 Chairman, Albany County Legislature

 The Honorable Bruce Hidley
 Albany County Clerk

FROM: Larry Slatky
 Executive Director,
 Shaker Place Rehabilitation and Nursing Center.

DATE: June 1, 2020

SUBJECT: Factory Direct Bus Sales

Shaker Place Rehabilitation and Nursing Center respectfully requests to enter into a contract with Factory Direct Bus Sales to purchase a Ford All Star 24 foot E350 bus.

The cost of this bus, which is part of our Capital Plan, is \$66,527.00. Factory Direct Bus Sales is the recommended lowest responsible bidder (RFB #2020-062).

If any additional information is required, please do not hesitate to contact me.





DANIEL P. McCOY
COUNTY EXECUTIVE

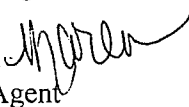
COUNTY OF ALBANY
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
112 STATE STREET, ROOM 1000
ALBANY, NEW YORK 12207-2021
(518) 447-7140 - FAX (518) 447-5588

DAVID M. LATINA
COMMISSIONER OF GENERAL SERVICES

KAREN A. STORM
PURCHASING AGENT

MEMORANDUM

TO: Larry Slatky/Andy Lucarelli
Shaker Nursing and Rehabilitation

FROM: Karen Storm 
Purchasing Agent

DATE: June 1, 2020

RE: RFB #2020-052 Purchase of One Bus for the Nursing Home

I am in receipt of your recommendation to award the aforementioned Request for Bids to Factory Direct Bus Sales in the amount of \$66,527.00.

As Factory Direct Bus Sales is the low responsive and responsible bidder, I concur with your recommendation.

Please obtain the necessary contract approval of the Contract Administration Board so that we may issue a Notice of Award to the successful bidder.

RFB-2020-052 Purchase of (1) Bus for the Albany County Nursing Home

Vendor	Don Brown Bus Sales	Factory Direct Bus Sales	New York Bus Sales	New York Bus Sales
Total Delivered Amount	69,315	66,527	80,468	77,547
Waranty Period	5 years 100,000 miles	3 years 36,000 Chassis	See Bid	See Bid

5 Year 100,000 Glaval Body

5 year 60,000 Ford Power Train

COUNTY OF ALBANY

BID FORM

BID IDENTIFICATION:

Title: Purchase of (1) Bus for the Albany County Nursing Home
Bid Number: 2020-052

THIS BID IS SUBMITTED TO:

Karen A. Storm, Purchasing Agent
Albany County Department of General Services
Purchasing Division
112 State Street, Room 1000
Albany, NY 12207-2021

1. The undersigned BIDDER proposes and agrees, if this bid is accepted, to accept a Purchase Order for the goods described in the bid form and deliver said goods within the time indicated in this bid.
2. BIDDER accepts all of the terms and conditions of the Instructions to Bidders, including without limitation those dealing with the Disposition of Bid Security. This Bid may remain open for ninety (90) days after the day of Bid opening. BIDDER will submit the Contract Security and other documents required by the General Instructions to Bidder within fifteen days after the date of OWNER'S Notice of Award.
3. In submitting this Bid, BIDDER represents, as more fully set forth in this Bid, that:

- (a) BIDDER has examined copies of all the Bid Documents and of the following addenda: (If none, so state)

Date	Number
5/7/2020	1
5/8/2020	2
5/11/2020	3
5/12/2020	4

(receipt of all of which is hereby acknowledged) and also copies of the Notice to Bidders and the Instructions to Bidders;

- (b) This Bid is genuine and not made in the interest of or on behalf of any undisclosed person, firm or corporation and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation; BIDDER has not directly or indirectly induced or solicited any other BIDDER to submit a false or sham Bid; BIDDER has not solicited or induced any person, firm or a corporation to refrain from bidding; and BIDDER has not sought by collusion to obtain for himself any advantage over any other Bidder or over the owner.

4. BIDDER will deliver the goods for the following prices(s): (Attach Bid Proposal)
5. BIDDER agrees to deliver the Goods within the number of calendar days or by the specific date indicated in the Bid.
6. The following documents are attached to and made a condition of this Bid:
- (a) Non-Collusive Bidding Certificate (Attachment "A")
 - (b) Acknowledgment by Bidder (Attachment "B")
 - (c) Vendor Responsibility Questionnaire (Attachment "C")
 - (d) Iranian Energy Divestment Certification (Attachment "D")

7. Communication concerning this Bid shall be addressed to:

Wayne Howard
155 Terminal Dr
Plainville NY 11803

Phone: 516-727-0165 Fax: 516-767-2703

E-mail: Wayne@Factorydirectbussales.com

8. Terms used in this Bid have the meanings assigned to them in the Contract and General Provisions.

BID FORM

BID IDENTIFICATION:

Title: Purchase of (1) Bus for the Albany County Nursing Home
Bid Number: 2020-052

Total Bid Amount for Delivered Bus as Per Specifications \$ 66,527.00

Warranty Period Glaval Body 5 years 100,000 miles
Ford Chassis 3 years 36,000 miles
Ford Power Train 5 years 60,000 miles

COMPANY: Factory Direct Bus Sales

ADDRESS: 155 Terminal Dr

CITY, STATE, ZIP: Plainville NY 11803

TEL. NO.: 516-727-0165

FAX NO.: 516-767-2703

FEDERAL TAX ID NO.: 13-4041834

REPRESENTATIVE: Wayne Howard

E-MAIL: Wayne@Factorydirectbussales.com

SIGNATURE AND TITLE Wayne Howard Sales Manager

DATE 5/19/2020



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
05/19/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Edgewood Partners Insurance Center P. O. Box 1689 Pearl River NY 10965		CONTACT NAME: Laura Cullinan PHONE (A/C, No, Ext): (201) 661-2000 FAX (A/C, No): (201) 661-2499 E-MAIL ADDRESS: laura.cullinan@epicbrokers.com	
INSURED Factory Direct Bus Sales & Service 155 Terminal Drive Plainview NY 11803		INSURER(S) AFFORDING COVERAGE INSURER A: Travelers Property Casualty Company of America INSURER B: AmTrust Insurance Company of Kansas INSURER C: StarStone Specialty & Westchester Fire Insurance INSURER D: Shelter Point INSURER E: INSURER F:	

COVERAGES **CERTIFICATE NUMBER:** CL1951447274 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

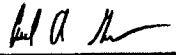
INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR			AD-5J628835	07/31/2019	07/31/2020	EACH OCCURRENCE \$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☐ PROJECT ☐ LOC OTHER:		DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 5,000				
			MED EXP (Any one person) \$				
			PERSONAL & ADV INJURY \$ 1,000,000				
A	☒ AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED AUTOS ONLY ☐ HIRED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ NON-OWNED AUTOS ONLY			AD-5J628835	07/31/2019	07/31/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
			BODILY INJURY (Per person) \$				
			BODILY INJURY (Per accident) \$				
			PROPERTY DAMAGE (Per accident) \$				
C	☐ UMBRELLA LIAB ☐ EXCESS LIAB			Z74166192ALI/N11070826001	07/31/2019	07/31/2020	EACH OCCURRENCE \$ 10,000,000
	☐ OCCUR ☐ CLAIMS-MADE		AGGREGATE \$ 10,000,000				
	☐ DED ☐ RETENTION \$		\$				
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N ☐	N/A	TWC3813069	09/05/2019	09/05/2020	☒ PER STATUTE ☐ OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Certificate holder is included as Additional Insured subject to the policy terms and conditions. Bid for the purchase of one bus for the Albany County Nursing Home

CERTIFICATE HOLDER

CANCELLATION

County of Albany, Albany County Department of General Services 112 State Street Albany NY 11207	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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ATTACHMENT "C"
ALBANY COUNTY
VENDOR RESPONSIBILITY QUESTIONNAIRE

1. VENDOR IS: ☒ PRIME CONTRACTOR			
2. VENDOR'S LEGAL BUSINESS NAME <i>FACTORY DIRECT BUS SALES INC</i>		3. IDENTIFICATION NUMBERS a) FEIN # <i>13-4041834</i> b) DUNS #	
4. D/B/A – Doing Business As (if applicable) & COUNTY FIELD: <i>—</i>		5. WEBSITE ADDRESS (if applicable) <i>factorydirectbussales.com</i>	
6. ADDRESS OF PRIMARY PLACE OF BUSINESS/EXECUTIVE OFFICE <i>155 TERMINAL DR. PLAINVIEW N.Y 11803</i>		7. TELEPHONE NUMBER <i>516 767-2700</i>	8. FAX NUMBER <i>516 767-2703</i>
9. ADDRESS OF PRIMARY PLACE OF BUSINESS/EXECUTIVE OFFICE IN NEW YORK STATE, if different from above <i>SAME</i>		10. TELEPHONE NUMBER <i>—</i>	11. FAX NUMBER <i>—</i>
12. AUTHORIZED CONTACT FOR THIS QUESTIONNAIRE Name <i>Wayne Howard</i> Title <i>Sales Manager</i> Telephone Number <i>516-727-0165</i> Fax Number <i>516-767-2703</i> e-mail <i>Wayne@FactoryDirectBusSales.com</i>			
13. LIST ALL OF THE VENDOR'S PRINCIPAL OWNERS.			
a) NAME <i>Robert Reichenbach</i>	TITLE <i>President</i>	b) NAME	TITLE
c) NAME	TITLE	d) NAME	TITLE
A DETAILED EXPLANATION IS REQUIRED FOR EACH QUESTION ANSWERED WITH A "YES," AND MUST BE PROVIDED AS AN ATTACHMENT TO THE COMPLETED QUESTIONNAIRE. YOU MUST PROVIDE ADEQUATE DETAILS OR DOCUMENTS TO AID THE COUNTY IN MAKING A DETERMINATION OF VENDOR RESPONSIBILITY. PLEASE NUMBER EACH RESPONSE TO MATCH THE QUESTION NUMBER.			
14. DOES THE VENDOR USE, OR HAS IT USED IN THE PAST FIVE (5) YEARS, ANY OTHER BUSINESS NAME, FEIN, or D/B/A OTHER THAN THOSE LISTED IN ITEMS 2-4 ABOVE? List all other business name(s), Federal Employer Identification Number(s) or any D/B/A names and the dates that these names or numbers were/are in use. Explain the relationship to the vendor.		☐ Yes ☒ No	
15. ARE THERE ANY INDIVIDUALS NOW SERVING IN A MANAGERIAL OR CONSULTING CAPACITY TO THE VENDOR, INCLUDING PRINCIPAL OWNERS AND OFFICERS, WHO NOW SERVE OR IN THE PAST ONE (1) YEARS HAVE SERVED AS:		☐ Yes ☒ No	
a) An elected or appointed public official or officer? List each individual's name, business title, the name of the organization and position elected or appointed to, and dates of service		☐ Yes ☒ No	
b) An officer of any political party organization in Albany County, whether paid or unpaid? List each individual's name, business title or consulting capacity and the official political position held with applicable service dates.		☐ Yes ☒ No	

16.	WITHIN THE PAST (5) YEARS, HAS THE VENDOR, ANY INDIVIDUALS SERVING IN MANAGERIAL OR CONSULTING CAPACITY, PRINCIPAL OWNERS, OFFICERS, MAJOR STOCKHOLDER(S) (10% OR MORE OF THE VOTING SHARES FOR PUBLICLY TRADED COMPANIES, 25% OR MORE OF THE SHARES FOR ALL OTHER COMPANIES), AFFILIATE OR ANY PERSON INVOLVED IN THE BIDDING OR CONTRACTING PROCESS:	☐ Yes ☒ No
a)	1. been suspended, debarred or terminated by a local, state or federal authority in connection with a contract or contracting process; 2. been disqualified for cause as a bidder on any permit, license, concession franchise or lease; 3. entered into an agreement to a voluntary exclusion from bidding/contracting; 4. had a bid rejected on an Albany County contract for failure to comply with the MacBride Fair Employment Principles; 5. had a low bid rejected on a local, state or federal contract for failure to meet statutory affirmative action or M/WBE requirements on a previously held contract; 6. had status as a Women's Business Enterprise, Minority Business Enterprise or Disadvantaged Business Enterprise, de-certified, revoked or forfeited; 7. been subject to an administrative proceeding or civil action seeking specific performance or restitution in connection with any local, state or federal government contract; 8. been denied an award of a local, state or federal government contract, had a contract suspended or had a contract terminated for non-responsibility; or 9. had a local, state or federal government contract suspended or terminated for cause prior to the completion of the term of the contract.	☐ Yes ☒ No
b)	been indicted, convicted, received a judgment against them or a grant of immunity for any business-related conduct constituting a crime under local, state or federal law including but not limited to, fraud extortion, bribery, racketeering, price-fixing, bid collusion or any crime related to truthfulness and/or business conduct?	☐ Yes ☒ No
c)	been issued a citation, notice, violation order, or are pending an administrative hearing or proceeding or determination of violations of: 1. federal, state or local health laws, rules or regulations.	☐ Yes ☒ No
17.	IN THE PAST THREE (3) YEARS, HAS THE VENDOR OR ITS AFFILIATES HAD ANY CLAIMS, JUDGMENTS, INJUNCTIONS, LIENS, FINES OR PENALTIES SECURED BY ANY GOVERNMENTAL AGENCY? Indicate if this is applicable to the submitting vendor or affiliate. State whether the situation(s) was a claim, judgment, injunction, lien or other with an explanation. Provide the name(s) and address(es) of the agency, the amount of the original obligation and outstanding balance. If any of these items are open, unsatisfied, indicate the status of each item as "open" or "unsatisfied."	☐ Yes ☒ No
18.	DURING THE PAST THREE (3) YEARS, HAS THE VENDOR FAILED TO: a) file returns or pay any applicable federal, state or city taxes? <i>Identify the taxing jurisdiction, type of tax, liability year(s), and tax liability amount the vendor failed to file/pay and the current status of the liability.</i> b) file returns or pay New York State unemployment insurance? <i>Indicate the years the vendor failed to file/pay the insurance and the current status of the liability.</i> c) Property Tax <i>Indicate the years the vendor failed to file.</i>	☐ Yes ☒ No ☐ Yes ☒ No ☐ Yes ☒ No
19.	HAVE ANY BANKRUPTCY PROCEEDINGS BEEN INITIATED BY OR AGAINST THE VENDOR OR ITS AFFILIATES WITHIN THE PAST SEVEN (7) YEARS (WHETHER OR NOT CLOSED) OR IS ANY BANKRUPTCY PROCEEDING PENDING BY OR AGAINST THE VENDOR OR ITS AFFILIATES REGARDLESS OF THE DATE OF FILING? Indicate if this is applicable to the submitting vendor or affiliate. If it is an affiliate, include the affiliate's name and FEIN. Provide the court name, address and docket number. Indicate if the proceedings have been initiated, remain pending or have been closed. If closed, provide the date closed.	☐ Yes ☒ No
20.	IS THE VENDOR CURRENTLY INSOLVENT, OR DOES VENDOR CURRENTLY HAVE REASON TO BELIEVE THAT AN INVOLUNTARY BANKRUPTCY PROCEEDING MAY BE BROUGHT AGAINST IT? Provide financial information to support the vendor's current position, for example, Current Ration, Debt Ration, Age of Accounts Payable, Cash Flow and any documents that will provide the agency with an understanding of the vendor's situation.	☐ Yes ☒ No

21. IN THE PAST FIVE (5) YEARS, HAS THE VENDOR OR ANY AFFILIATES¹ :

☐ Yes ☒ No

a) defaulted or been terminated on, or had its surety called upon to complete, any contract (public or private) awarded;

Indicate if this is applicable to the submitting vendor or affiliate. Detail the situation(s) that gave rise to the negative action, any corrective action taken by the vendor and the name of the contracting agency.

¹ "Affiliate" meaning: (a) any entity in which the vendor owns more than 50% of the voting stock; (b) any individual, entity or group of principal owners or officers who own more than 50% of the voting stock of the vendor; or (c) any entity whose voting stock is more than 50% owned by the same individual, entity or group described in clause (b). In addition, if a vendor owns less than 50% of the voting stock of another entity, but directs or has the right to direct such entity's daily operations, that entity will be an "affiliate" for purposes of this questionnaire.

Attachment "D"
Certification Pursuant to Section 103-g
Of the New York State
General Municipal Law

- A. By submission of this bid/proposal, each bidder/proposer and each person signing on behalf of any bidder/proposer certifies, and in the case of a joint bid, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder is not on the list created pursuant to paragraph (b) of subdivision 3 of Section 165-a of the New York State Finance Law.
- B. A Bid/Proposal shall not be considered for award, nor shall any award be made where the condition set forth in Paragraph A above has not been complied with; provided, however, that in any case the bidder/proposer cannot make the foregoing certification set forth in Paragraph A above, the bidder/proposer shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons therefor. Where Paragraph A above cannot be complied with, the Purchasing Unit to the political subdivision, public department, agency or official thereof to which the bid/proposal is made, or his designee, may award a bid/proposal, on a case by case business under the following circumstances:
1. The investment activities in Iran were made before April 12, 2012, the investment activities in Iran have not been expanded or renewed after April 12, 2012, and the Bidder/Proposer has adopted, publicized and is implementing a formal plan to cease the investment activities in Iran and to refrain from engaging in any new investments in Iran; or
 2. The political subdivision makes a determination that the goods or services are necessary for the political subdivision to perform its functions and that, absent such an exemption, the political subdivision would be unable to obtain the goods or services for which the contract is offered. Such determination shall be made in writing and shall be a public document.

Wayne Howard
Signature

Sales Manager
Title

5/19/2020
Date

Factory Direct Bus Sales
Company Name

ATTACHMENT "A"
NON-COLLUSIVE BIDDING CERTIFICATE PURSUANT TO
SECTION 103-D OF THE NEW YORK STATE GENERAL MUNICIPAL LAW

A. By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid, each party thereto certifies as to its own organizations, under penalty of perjury, that to the best of knowledge and belief:

(1) The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor.

(2) Unless otherwise required by law, the prices which have been quoted in this bid have not knowingly been disclosed by the bidder and will not knowingly be disclosed by the bidder, directly or indirectly, prior to opening, to any bidder or to any competitor.

(3) No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

A bid shall not be considered for award nor shall any award be made where (1), (2), and (3) above have not been complied with; provided, however, that in any case the bidder cannot make the foregoing certification, the bidder shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons thereof. Where (1), (2), and (3) above have not been complied with, the bid shall not be considered for any award nor shall any award be made unless the head of the Purchasing Unit to the political subdivision, public department, agency or official thereof to which the bid is made, or his designee, determines that such disclosure was not made for the purpose of restricting competition.

The fact that a bidder (a) has published price lists, rates, or tariffs covering items being procured, (b) has informed prospective customer of proposed or pending publication of new or revised price lists for such items, or (c) has sold the same items to other customers at the same prices being bid, does not constitute, without more, a disclosure within the meaning of paragraph "A" above.

B. Any bid hereafter made to any political subdivision of the state or any public department, agency or official thereof by a corporate bidder for work or services performed or to be performed or goods sold or to be sold, where competitive bidding is required by statute, rule, regulation, local law, and where such bid contains the certification referred to in paragraph "A" of this section, shall be deemed to have been authorized by the Board of Directors of the bidder, and such authorization shall be deemed to include the submission of the bid and the inclusion therein of the certificate as to non-collusion as the act and deed of the corporation

Wayne Howard
Signature

Sales Manager
Title

Factory Direct Bus Sales
Company Name

5/19/2020
Date

ATTACHMENT "B"
ACKNOWLEDGMENT BY BIDDER

If Individual or Individuals:

STATE OF _____)
COUNTY OF _____) SS.:

On this _____ day of _____, 200__, before me personally appeared _____ to me known and known to me to be the same person(s) described in and who executed the within instrument, and he (or they severally) acknowledged to me that he (or they) executed the same.

Notary Public, State of _____

Qualified in _____

Commission Expires _____

If Corporation:

STATE OF NY)
COUNTY OF NASSAU) SS.:

On this 19 day of MAY, 2020, before me personally appeared WAYNE HOWARD to me known, who, being by me sworn, did say that he resides at (give address) AV TERMINAL DRIVE; that he is the (give title) SALES MGR of the (name of corporation) FACTORY DIRECT BUS SALES, the corporation described in and which executed the above instrument; that he knows the seal of the corporation, and that the seal affixed to the instrument is such corporate seal; that it was so affixed by order of the board of directors of the corporation, and that he signed his name thereto by like order.

MARIE BIRNBAUM
Notary Public, State of New York
No. 01816181231
Qualified in Nassau County
Commission Expires Jan. 28, 21

Marie Birnbaum
Notary Public, State of NY

Qualified in NY

Commission Expires 1/28/21

If Partnership:

STATE OF _____)
COUNTY OF _____) SS.:

On the _____ day of _____, 200__, before me personally came _____ to me known to be the individual who executed the foregoing, and who, being duly sworn, did depose and say that he / she is a partner of the firm of _____ and that he / she has the authority to sign the same, and acknowledged that he / she executed the same as the act and deed of said partnership.

Notary Public, State of _____

Qualified in _____

Commission Expires _____

**ALBANY COUNTY
VENDOR RESPONSIBILITY QUESTIONNAIRE**

FEIN #

State of:) New York
) ss:
County of:) Nassau

CERTIFICATION:

The undersigned: recognizes that this questionnaire is submitted for the express purpose of assisting the County of Albany in making a determination regarding an award of contract or approval of a subcontract; acknowledges that the County may in its discretion, by means which it may choose, verify the truth and accuracy of all statements made herein; acknowledges that intentional submission of false or misleading information may constitute a felony under Penal Law Section 210.40 or a misdemeanor under Penal Law Section 210.35 or Section 210.45, and may also be punishable by a fine and/or imprisonment of up to five years under 18 USC Section 1001 and may result in contract termination; and states that the information submitted in this questionnaire and any attached pages is true, accurate and complete.

The undersigned certifies that he/she:

- Has not altered the content of the questions in the questionnaire in any manner;
- Has read and understands all of the items contained in the questionnaire and any pages attached by the submitting vendor;
- Has supplied full and complete responses to each item therein to the best of his/her knowledge, information and belief;
- Is knowledgeable about the submitting vendor's business and operations;
- Understands that Albany County will rely on the information supplied in the questionnaire when entering into a contract with the vendor;
- Is under duty to notify the Albany County Purchasing Division of any material changes to the vendor's responses.

Name of Business

Address

City, State, Zip

Signature of Owner

Printed Name of Signatory

Title

Sworn before me this

19

day of

MAY

20 20

Notary Public

MARIE BIRNBAUM
Notary Public, State of New York
No. 01816181231
Qualified in Nassau County
Commission Expires Jan. 28, 20

Printed Name

Signature

Date

Purchase of (1) Bus for the Albany County Nursing Home
 Sprcifications RFB #2020-052

Year and Model -2021 Ford Allstar 24' E350 7.3L V8 Gas Engine Bus - White

WHEELBASE 158"
EXTERIOR HANDLE ON REAR DOOR - NON LOCKING ONLY
BUMPER FILLER AT REAR DOOR TO BE SOLID - NO PERFORATIONS
EXTERIOR HANDLE ON LIFT DOOR - NON LOCKING ONLY
DOOR AJAR WARNING ON WHEELCHAIR - LIGHT ONLY IN DRIVER AREA
DUAL RECESSED LIGHTS UNDER LIFT DOOR
MUST UNDERCOAT FRAMERAILS AND FLOORING ABOVE FUEL TANK
2021 BODY MCO
STARCRAFT WARRANTY 5 YEARS/100,000 MILES
SPECIAL BUILD ORDER
ENTRANCE DOOR STANCHION TO BE ASSEMBLY #NB1000
INSTALL NYS SPEC METAL EXHAUST HEAT SHIELD ON FUEL TANK
INSTALL MCL-57RB RED LIGHT OVER DRIVER ACTIVATED WC DOOR
LIGHT IN DRIVER COMPARTMENT MUST OPERATE FROM ROD OF LIFT DOOR
2' RED LIGHT OVER REAR DOOR - NO BUZZER
STANDARD ROSCO STSK4750 BACKUP CAMERA SYSTEM W/ 7' REARVIEW
RUSTKOTE ADVANCED CORROSION PROTECTION 3YR COVERAGE
SIDEWALL/REARWALL/CEILING
Black Padded Vinyl Interior (walls and ceiling)
FLOORING - WHITE NOSE STANDARD
Gerflor Sirius NT #6727 Anthracite (Grey) I.L.O. Graphite
Yellow Step Nosing - Per Step
Raised Floor 3 Step Flat to Front
CHASSIS
Front Mudflaps - Pair
Spare Tire and Wheel - Ford E-Series & Chevy Chassis
Stainless Steel Wheel Insert, set of 4 (2 front & 2 rear) Ford E
Valve Stem Extender Inner Dual Real Wheel, Pair
ENVIRONMENTAL CONTROL
A/C Tie-In Systems TAFM553 55K Evaporater - SMC3L Rear Mount
Hot Water Heater, 65K BTU Floor Mounted, 3 Speed Low Profile OK Side Sliders
Insulate Heater Hoses
EXTERIOR LIGHTS
Surface Mount LED Entry Door Exterior Light
LED Rear Center Mount Brake Light Long and Narrow
DOORS/HATCH/WINDOWS
Handheld Mic & Clip Added to PA Ready Radio
Passenger Door Electric (standard)
Passenger Door 36" Rough Opening (standard)
Rear Door, 1 Window, LH Hinge is standard
Gloss Black Out Window Paint
Additional Window for Rear Door
Twin Windows Either Side of Rear Door

not
visible -

**Purchase of (1) Bus for the Albany County Nursing Home
Specifications RFB #2020-052**

INTERIOR
Interior Driver Coat Hook
LUGGAGE RACK/STORAGE
Overhead Luggage Rack - Street Side Only
PARATRANSIT OPTIONS
Single W.C. Door with Window, Interior Light, Leaf Spring, LED Exterior Lighting
Lift in Rear of Unit
BRAUN LIFTS
Install T-Latch W.C. Door Hold Open Each - (Deletes Gas Shocks)
Braun Century NCL919-2 800# Lift (34"x51")
Seat Belt on Braun Lift - Installed
LIFT FAST IDLE WITH 403 INTERLOCK
Intermotive Gateway 505-F Ford E pr 515-F Transis Fast Idle with Lift Interlock
Q STRAINT W.C. SECUREMENT KITS, ACCESSORIES
Q8-6500-L Upper Shoulder Harness Mount Fixed Point to L Track Adaptor
Q-8301-L Max Retractor Tie Down, Q8-6326-A1 Comb Lap/Shoulder L Track
Q-Straint Belt Storage Pouch
Q-Straint Belt Cutter
MISCELLANEOUS ACCESSORIES
Priority Seating Sign **Required for ADA Compliance**
Wheelchair Decal (International Symbol of Accessibility) Each
SAFETY OPTIONS
Back-Up Alarm SAE Type C 97 db (A)
Interior Flat Mirror 6" x 6"
5Lb. Fire Extinguisher
Yellow Standee Line
GRAB RAIL/STANCHION/PANELS
Ceiling Grab Rail (each) Driver Side
1 1/4" Dual Entry Grab Rairs Parallel to Entrance Steps (both sides)
Stanchion and Modesty Panel Behind Driver
Add Tinted Plexiglass Upper Panel Driver Side
SEATING DRIVER
Driver Seat - Shield FX Recliner, RH Arm, 4 Position Lumbar, Mesh Pocket
Driver Seat Cover -Leatherette with Regions Inserts
SEATING PASSENGER STD RIGID SEATS
Passenger Mid High Double Seat
FOLDAWAY SEATS
Foldway Seat, Double AM Benchback
PASSENGER SEAT FABRICS
Passenger Seat Cover Level 4 Ice Pinstripe; Mor-Care: leathermate
SEAT OPTIONS
Anti-Vandal Grab Handle, Black on Aisle Seat
Black US Armrest - Each on Aisle Seat
SEAT BELTS
Seat Belt, Non-Retractable Quantity of 12

Purchase of (1) Bus for the Albany County Nursing Home
Specifications RFB #2020-052

MISCELLANEOUS
PREP, INSPECTION AND DELIVERY WITHIN NYS
AUDIO VISUAL
JENSEN AWM968 Wall Mount Radio AM/FM/DVD w/Bluetooth - Install in B-Pillar behind the driver
(4) 15" Flip Down Monitors T1588IRBK
(4) JENSEN 5.25" Speakers (JXHD54)
(2) Video Distribution Box (VA100)
(1) Ford Antenna Y Splitter (40UV44)
(1) Antenna Adaptor for Ford Chassis (31100070)
AM/FM/DVD Touch Screen 4 Speakers W/Nav, USB & SD Card, Backup Camera, PA Ready
Hand Held Mic & Clip Added to PA Ready Radio

Request for Contract Approval	
Request ID #	5588
Contract #	5688
Contract Type	B) CAB Contracts
Contract Action	A) New
Contract Action Type	N) None
Department	NH6020 - Nursing Home
Date submitted	6/1/20
Contact person	Slatky, Larry
Contact Phone	518-213-8940
Vendor	DeNooyer Chevrolet
Estimated Amount	\$56,450
Estimated Term	4 months
Scope of Services	To purchase a 2020 3500 Chevrolet Silverado, with Air Flo Dump Body. (see attachment)
Budget Line Item	NH6020
Fiscal Impact	County 100.00%
	State 0.00%
	Federal 0.00%
BID,RFP,RFQ Completed?	Yes - RFP

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



Daniel P. McCoy
County Executive

Larry I. Slatky
Executive Director

TO: The Honorable Daniel P. McCoy
 Albany County Executive

 The Honorable Andrew Joyce
 Chairman, Albany County Legislature

 The Honorable Bruce Hidley
 Albany County Clerk

FROM: Larry Slatky
 Executive Director,
 Shaker Place Rehabilitation and Nursing Center.

DATE: June 1, 2020

SUBJECT: Purchase of Dump Truck from DeNooyer Chevrolet

Shaker Place Rehabilitation and Nursing Center respectfully requests to enter into a contract with DeNooyer Chevrolet to purchase a 2020, 3500 Chevrolet Silverado with Air Flow Dump Body.

The cost of this dump truck is \$56,450.00. DeNooyer Chevrolet was awarded this contract through RFB #2020-066 (see attached award letter)

If any additional information is required, please do not hesitate to contact me.





DANIEL P. McCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
112 STATE STREET, ROOM 1000
ALBANY, NEW YORK 12207-2021
(518) 447-7140 - FAX (518) 447-5588

DAVID M. LATINA
COMMISSIONER OF GENERAL SERVICES

KAREN A. STORM
PURCHASING AGENT

MEMORANDUM

TO: Larry Slatky, Director
Shaker Place Rehabilitation and Nursing Center

FROM: Karen Storm
Purchasing Agent *Karen*

DATE: May 28, 2020

RE: RFB#2020-066 Purchase of Chevrolet Silverado 3500 with Air Flo Dump Body

I am in receipt of your recommendation to award the aforementioned Request for Bids to DeNooyer Chevrolet in the amount of \$56,450.00.

As DeNooyer Chevrolet is the low responsive and responsible bidder, I concur with your recommendation.

Please obtain the necessary contract approval of the Contract Administration Board so that we may issue a Notice of Award to the successful bidder.

COUNTY OF ALBANY

BID FORM

BID IDENTIFICATION:

Title: Purchase of 2020 Chevrolet Silverado 3500 with Air Flo Dump Body
Bid Number: 2020-066

THIS BID IS SUBMITTED TO:

Karen A. Storm, Purchasing Agent
Albany County Department of General Services
Purchasing Division
112 State Street, Room 1000
Albany, NY 12207-2021

518-447-1739

1. The undersigned BIDDER proposes and agrees, if this bid is accepted, to accept a Purchase Order for the goods described in the bid form and deliver said goods within the time indicated in this bid.
2. BIDDER accepts all of the terms and conditions of the Instructions to Bidders, including without limitation those dealing with the Disposition of Bid Security. This Bid may remain open for ninety (90) days after the day of Bid opening. BIDDER will submit the Contract Security and other documents required by the General Instructions to Bidder within fifteen days after the date of OWNER'S Notice of Award.
3. In submitting this Bid, BIDDER represents, as more fully set forth in this Bid, that:

- (a) BIDDER has examined copies of all the Bid Documents and of the following addenda: (If none, so state)

Date

Number

None

(receipt of all of which is hereby acknowledged) and also copies of the Notice to Bidders and the Instructions to Bidders;

- (b) This Bid is genuine and not made in the interest of or on behalf of any undisclosed person, firm or corporation and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation; BIDDER has not directly or indirectly induced or solicited any other BIDDER to submit a false or sham Bid; BIDDER has not solicited or induced any person, firm or a corporation to refrain from bidding; and BIDDER has not sought by collusion to obtain for himself any advantage over any other Bidder or over the owner.

BF1

4. BIDDER will deliver the goods for the following prices(s): (Attach Bid Proposal)
5. BIDDER agrees to deliver the Goods within the number of calendar days or by the specific date indicated in the Bid.
6. The following documents are attached to and made a condition of this Bid:
- (a) Non-Collusive Bidding Certificate (Attachment "A")
 - (b) Acknowledgment by Bidder (Attachment "B")
 - (c) Vendor Responsibility Questionnaire (Attachment "C")
 - (d) Iranian Energy Divestment Certification (Attachment "D")

7. Communication concerning this Bid shall be addressed to: 518-858-8754

Steve Gordon - Francis W. Bepko Jr
c/o Denoyer Chevrolet
127 Wolf Rd Albany 12205

Phone: 518-469-8804 Fax: _____

Best - E-mail: SGordon@DenoyerChevrolet.com

8. Terms used in this Bid have the meanings assigned to them in the Contract and General Provisions.

BID FORM

BID IDENTIFICATION:

Title: Purchase of 2020 Chevrolet Silverado 3500 with Air Flo Dump Body
Bid Number: 2020-066

Item Description	Qty	Total Price
Purchase of 2020 Chevrolet Silverado 3500 with Air Flo Dump Body	1	\$ <u>56,450</u>

Year, Make, and Model being bid
2020 Chevrolet 3500 Silverado

of day for delivery after receipt of order

60 day

Spec exceptions: cloth seats, single Battery

COMPANY:

De Nooyer Chevrolet Inc

ADDRESS:

127 Wolf Rd

CITY, STATE, ZIP:

Alb, NY 12205

TEL. NO.:

518-469-8804

FAX NO.:

—

FEDERAL TAX ID NO.:

14-1542904

REPRESENTATIVE:

Francis W. Spring

E-MAIL:

sgordon@DeNooyerChevrolet.com

SIGNATURE AND TITLE

Francis W. Spring III Gov't Mgr

DATE

5/11/20

ATTACHMENT "A"
NON-COLLUSIVE BIDDING CERTIFICATE PURSUANT TO
SECTION 103-D OF THE NEW YORK STATE GENERAL MUNICIPAL LAW

A. By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid, each party thereto certifies as to its own organizations, under penalty of perjury, that to the best of knowledge and belief:

(1) The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor.

(2) Unless otherwise required by law, the prices which have been quoted in this bid have not knowingly been disclosed by the bidder and will not knowingly be disclosed by the bidder, directly or indirectly, prior to opening, to any bidder or to any competitor.

(3) No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

A bid shall not be considered for award nor shall any award be made where (1), (2), and (3) above have not been complied with; provided, however, that in any case the bidder cannot make the foregoing certification, the bidder shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons thereof. Where (1), (2), and (3) above have not been complied with, the bid shall not be considered for any award nor shall any award be made unless the head of the Purchasing Unit to the political subdivision, public department, agency or official thereof to which the bid is made, or his designee, determines that such disclosure was not made for the purpose of restricting competition.

The fact that a bidder (a) has published price lists, rates, or tariffs covering items being procured, (b) has informed prospective customer of proposed or pending publication of new or revised price lists for such items, or (c) has sold the same items to other customers at the same prices being bid, does not constitute, without more, a disclosure within the meaning of paragraph "A" above.

B. Any bid hereafter made to any political subdivision of the state or any public department, agency or official thereof by a corporate bidder for work or services performed or to be performed or goods sold or to be sold, where competitive bidding is required by statute, rule, regulation, local law, and where such bid contains the certification referred to in paragraph "A" of this section, shall be deemed to have been authorized by the Board of Directors of the bidder, and such authorization shall be deemed to include the submission of the bid and the inclusion therein of the certificate as to non-collusion as the act and deed of the corporation

5/11/20

Date

Frederic W. Apperson Jr.

Signature

Off of Govt Affs

Title

DeWeyer Chevrolet Inc

Company Name

ATTACHMENT "B"
ACKNOWLEDGMENT BY BIDDER

If Individual or Individuals:

STATE OF _____)
COUNTY OF _____) SS.:

On this _____ day of _____, 200__, before me personally appeared _____ to me known and known to me to be the same person(s) described in and who executed the within instrument, and he (or they severally) acknowledged to me that he (or they) executed the same.

Notary Public, State of _____

Qualified in _____

Commission Expires _____

If Corporation:

STATE OF New York)
COUNTY OF Albany) SS.:

On this 11th day of May, 2002, before me personally appeared Francis W. Aspin Jr. to me known, who, being by me sworn, did say that he resides at (give address) 127 Wolf Rd Albany NY 12205; that he is the (give title) Sales person of the (name of corporation) Denninger Chevrolet, the corporation described in and which executed the above instrument; that he knows the seal of the corporation, and that the seal affixed to the instrument is such corporate seal; that it was so affixed by order of the board of directors of the corporation, and that he signed his name thereto by like order.

Angela Stevens
Notary Public, State of _____

ANGELA STEVENS

Notary Public - State of New York

Qualified in _____

No. 01SH6309256

Qualified in Rensselaer County

Commission Expires My Commission Expires August 11, 2002

If Partnership:

STATE OF _____)
COUNTY OF _____) SS.:

On the _____ day of _____, 200__, before me personally came _____ to me known to be the individual who executed the foregoing, and who, being duly sworn, did depose and say that he / she is a partner of the firm of _____ and that he / she has the authority to sign the same, and acknowledged that he / she executed the same as the act and deed of said partnership.

Notary Public, State of _____

Qualified in _____

Commission Expires _____

ATTACHMENT "C"
ALBANY COUNTY
VENDOR RESPONSIBILITY QUESTIONNAIRE

1. VENDOR IS: ☒ PRIME CONTRACTOR			
2. VENDOR'S LEGAL BUSINESS NAME <i>DeNooyer Chevrolet Co</i> <i>127 Wood St Rd</i> <i>Albany, NY 12205</i>		3. IDENTIFICATION NUMBERS a) FEIN # <i>14-1542904</i> b) DUNS #	
4. D/B/A - Doing Business As (if applicable) & COUNTY FIELD:		5. WEBSITE ADDRESS (if applicable) <i>DeNooyer Chevrolet . com</i>	
6. ADDRESS OF PRIMARY PLACE OF BUSINESS/EXECUTIVE OFFICE <i>Same</i>		7. TELEPHONE NUMBER <i>518-469-8804</i>	8. FAX NUMBER ☒
9. ADDRESS OF PRIMARY PLACE OF BUSINESS/EXECUTIVE OFFICE IN NEW YORK STATE, if different from above		10. TELEPHONE NUMBER	11. FAX NUMBER
12. AUTHORIZED CONTACT FOR THIS QUESTIONNAIRE Name <i>STAVE GORDON / FRANCIS W. Appoint JR</i> <i>518-858-8754</i> Title <i>Ult d Gov't NY</i> Telephone Number <i>518-469-8804</i> Fax Number e-mail <i>SGORDON@DeNooyerChevrolet.Com</i>			
13. LIST ALL OF THE VENDOR'S PRINCIPAL OWNERS.			
a) NAME <i>Joel DeNooyer</i>	TITLE <i>Pres</i>	b) NAME	TITLE
c) NAME <i>Tom DeNooyer</i>	TITLE <i>VP</i>	d) NAME	TITLE
A DETAILED EXPLANATION IS REQUIRED FOR EACH QUESTION ANSWERED WITH A "YES," AND MUST BE PROVIDED AS AN ATTACHMENT TO THE COMPLETED QUESTIONNAIRE. YOU MUST PROVIDE ADEQUATE DETAILS OR DOCUMENTS TO AID THE COUNTY IN MAKING A DETERMINATION OF VENDOR RESPONSIBILITY. PLEASE NUMBER EACH RESPONSE TO MATCH THE QUESTION NUMBER.			
14. DOES THE VENDOR USE, OR HAS IT USED IN THE PAST FIVE (5) YEARS, ANY OTHER BUSINESS NAME, FEIN, or D/B/A OTHER THAN THOSE LISTED IN ITEMS 2-4 ABOVE? List all other business name(s), Federal Employer Identification Number(s) or any D/B/A names and the dates that these names or numbers were/are in use. Explain the relationship to the vendor.		☐ Yes ☒ No	
15. ARE THERE ANY INDIVIDUALS NOW SERVING IN A MANAGERIAL OR CONSULTING CAPACITY TO THE VENDOR, INCLUDING PRICIPAL OWNERS AND OFFICERS, WHO NOW SERVE OR IN THE PAST ONE (1) YEARS HAVE SERVED AS:		☐ Yes ☒ No	
a) An elected or appointed public official or officer? List each individual's name, business title, the name of the organization and position elected or appointed to, and dates of service		☐ Yes ☒ No	
b) An officer of any political party organization in Albany County, whether paid or unpaid? List each individuals name, business title or consulting capacity and the official political position held with applicable service dates.		☐ Yes ☒ No	

16.	WITHIN THE PAST (5) YEARS, HAS THE VENDOR, ANY INDIVIDUALS SERVING IN MANAGERIAL OR CONSULTING CAPACITY, PRINCIPAL OWNERS, OFFICERS, MAJOR STOCKHOLDER(S) (10% OR MORE OF THE VOTING SHARES FOR PUBLICLY TRADED COMPANIES, 25% OR MORE OF THE SHARES FOR ALL OTHER COMPANIES), AFFILIATE OR ANY PERSON INVOLVED IN THE BIDDING OR CONTRACTING PROCESS:	
a)	1. been suspended, debarred or terminated by a local, state or federal authority in connection with a contract or contracting process; 2. been disqualified for cause as a bidder on any permit, license, concession franchise or lease; 3. entered into an agreement to a voluntary exclusion from bidding/contracting; 4. had a bid rejected on an Albany County contract for failure to comply with the MacBride Fair Employment Principles; 5. had a low bid rejected on a local, state or federal contract for failure to meet statutory affirmative action or M/WBE requirements on a previously held contract; 6. had status as a Women's Business Enterprise, Minority Business Enterprise or Disadvantaged Business Enterprise, de-certified, revoked or forfeited; 7. been subject to an administrative proceeding or civil action seeking specific performance or restitution in connection with any local, state or federal government contract; 8. been denied an award of a local, state or federal government contract, had a contract suspended or had a contract terminated for non-responsibility; or 9. had a local, state or federal government contract suspended or terminated for cause prior to the completion of the term of the contract.	☐ Yes ☒ No
b)	been indicted, convicted, received a judgment against them or a grant of immunity for any business-related conduct constituting a crime under local, state or federal law including but not limited to, fraud, extortion, bribery, racketeering, price-fixing, bid collusion or any crime related to truthfulness and/or business conduct?	☐ Yes ☒ No
c)	been issued a citation, notice, violation order, or are pending an administrative hearing or proceeding or determination of violations of: 1. federal, state or local health laws, rules or regulations.	☐ Yes ☒ No
17.	IN THE PAST THREE (3) YEARS, HAS THE VENDOR OR ITS AFFILIATES HAD ANY CLAIMS, JUDGMENTS, INJUNCTIONS, LIENS, FINES OR PENALTIES SECURED BY ANY GOVERNMENTAL AGENCY? Indicate if this is applicable to the submitting vendor or affiliate. State whether the situation(s) was a claim, judgment, injunction, lien or other with an explanation. Provide the name(s) and address(es) of the agency, the amount of the original obligation and outstanding balance. If any of these items are open, unsatisfied, indicate the status of each item as "open" or "unsatisfied."	☐ Yes ☒ No
18.	DURING THE PAST THREE (3) YEARS, HAS THE VENDOR FAILED TO: a) file returns or pay any applicable federal, state or city taxes? <i>Identify the taxing jurisdiction, type of tax, liability year(s), and tax liability amount the vendor failed to file/pay and the current status of the liability.</i> b) file returns or pay New York State unemployment insurance? <i>Indicate the years the vendor failed to file/pay the insurance and the current status of the liability.</i> c) Property Tax <i>Indicate the years the vendor failed to file.</i>	☐ Yes ☒ No ☐ Yes ☒ No ☐ Yes ☒ No
19.	HAVE ANY BANKRUPTCY PROCEEDINGS BEEN INITIATED BY OR AGAINST THE VENDOR OR ITS AFFILIATES WITHIN THE PAST SEVEN (7) YEARS (WHETHER OR NOT CLOSED) OR IS ANY BANKRUPTCY PROCEEDING PENDING BY OR AGAINST THE VENDOR OR ITS AFFILIATES REGARDLESS OF THE DATE OF FILING? Indicate if this is applicable to the submitting vendor or affiliate. If it is an affiliate, include the affiliate's name and FEIN. Provide the court name, address and docket number. Indicate if the proceedings have been initiated, remain pending or have been closed. If closed, provide the date closed.	☐ Yes ☒ No
20.	IS THE VENDOR CURRENTLY INSOLVENT, OR DOES VENDOR CURRENTLY HAVE REASON TO BELIEVE THAT AN INVOLUNTARY BANKRUPTCY PROCEEDING MAY BE BROUGHT AGAINST IT? Provide financial information to support the vendor's current position, for example, Current Ratio, Debt Ratio, Age of Accounts Payable, Cash Flow and any documents that will provide the agency with an understanding of the vendor's situation.	☐ Yes ☒ No

21. IN THE PAST FIVE (5) YEARS, HAS THE VENDOR OR ANY AFFILIATES:

☐ Yes ☒ No

a) defaulted or been terminated on, or had its surety called upon to complete, any contract (public or private) awarded;

Indicate if this is applicable to the submitting vendor or affiliate. Detail the situation(s) that gave rise to the negative action, any corrective action taken by the vendor and the name of the contracting agency.

I "Affiliate" meaning: (a) any entity in which the vendor owns more than 50% of the voting stock; (b) any individual, entity or group of principal owners or officers who own more than 50% of the voting stock of the vendor; or (c) any entity whose voting stock is more than 50% owned by the same individual, entity or group described in clause (b). In addition, if a vendor owns less than 50% of the voting stock of another entity, but directs or has the right to direct such entity's daily operations, that entity will be an "affiliate" for purposes of this questionnaire.

ALBANY COUNTY
VENDOR RESPONSIBILITY QUESTIONNAIRE

FEIN # 14-1542904

State of: New York) ss:

County of: Albany)

CERTIFICATION:

The undersigned: recognizes that this questionnaire is submitted for the express purpose of assisting the County of Albany in making a determination regarding an award of contract or approval of a subcontract; acknowledges that the County may in its discretion, by means which it may choose, verify the truth and accuracy of all statements made herein; acknowledges that intentional submission of false or misleading information may constitute a felony under Penal Law Section 210.40 or a misdemeanor under Penal Law Section 210.35 or Section 210.45, and may also be punishable by a fine and/or imprisonment of up to five years under 18 USC Section 1001 and may result in contract termination; and states that the information submitted in this questionnaire and any attached pages is true, accurate and complete.

The undersigned certifies that he/she:

- Has not altered the content of the questions in the questionnaire in any manner;
- Has read and understands all of the items contained in the questionnaire and any pages attached by the submitting vendor;
- Has supplied full and complete responses to each item therein to the best of his/her knowledge, information and belief;
- Is knowledgeable about the submitting vendor's business and operations;
- Understands that Albany County will rely on the information supplied in the questionnaire when entering into a contract with the vendor;
- Is under duty to notify the Albany County Purchasing Division of any material changes to the vendor's responses.

Name of Business Denoyer Chevrolet Int.

Address 127 WOLF RD

City, State, Zip Albany NY 12205

Signature of Owner

Printed Name of Signatory

Title President

Sworn before me this 11th day of May, 2022.
Notary Public

Printed Name

Signature

Date

Attachment "D"
Certification Pursuant to Section 103-g
Of the New York State
General Municipal Law

- A. By submission of this bid/proposal, each bidder/proposer and each person signing on behalf of any bidder/proposer certifies, and in the case of a joint bid, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder is not on the list created pursuant to paragraph (b) of subdivision 3 of Section 165-a of the New York State Finance Law.
- B. A Bid/Proposal shall not be considered for award, nor shall any award be made where the condition set forth in Paragraph A above has not been complied with; provided, however, that in any case the bidder/proposer cannot make the foregoing certification set forth in Paragraph A above, the bidder/proposer shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons therefor. Where Paragraph A above cannot be complied with, the Purchasing Unit to the political subdivision, public department, agency or official thereof to which the bid/proposal is made, or his designee, may award a bid/proposal, on a case by case business under the following circumstances:
1. The investment activities in Iran were made before April 12, 2012, the investment activities in Iran have not been expanded or renewed after April 12, 2012, and the Bidder/Proposer has adopted, publicized and is implementing a formal plan to cease the investment activities in Iran and to refrain from engaging in any new investments in Iran; or
 2. The political subdivision makes a determination that the goods or services are necessary for the political subdivision to perform its functions and that, absent such an exemption, the political subdivision would be unable to obtain the goods or services for which the contract is offered. Such determination shall be made in writing and shall be a public document.

5/11/20
Date

Francis J. Arrington
Signature

John Gault
Title

De Noyer Chevrolet
Company Name

2020 SILVERADO 4WD REG CHASSIS WT

GENERAL MOTORS LLC

GXE SUMMIT WHITE

/V8G

R2G JET BLACK

RENAISSANCE CENTER

ORDER NO. XGXZGB/FNR

STOCK NO.

DETROIT MI 48243-1114

VIN 1GB 3YSE 79 LF254433

VEHICLE INVOICE 10000189471

*****8521*****13*321328

MODEL & FACTORY OPTIONS	MSRP	INV AMT	FLEET
CK31003 SILVERADO 4WD REG CHASSIS	37200.00	34000.80	INVOICE 03/16/20
FLT FLEET	N/C	N/C	SHIPPED 03/16/20
GT4 REAR AXLE: 3.73 RATIO	N/C	N/C	EXP I/T 03/30/20
G9Y GVWR: 14,000 LBS. (6,350 KG)	N/C	N/C	INT COM 03/30/20
JL1 TRAILER BRAKE CONTROLLER	275.00	242.00	PRC EFF 09/18/19
L8T ENGINE: 6.6L V8	N/C	N/C	KEYS XXXXX XXXXX
MYD TRANS: 6-SPEED AUTO	N/C	N/C	WFP-S QTR OPT-1
NE1 50-STATE EMISSIONS	N/C	N/C	FAN: 000856351
PCV WT CONVENIENCE PACKAGE	1675.00	1474.00	BANK: GM FINANCIA
* REMOTE KEYLESS ENTRY			CHG-TO 32-132
* DEEP-TINTED GLASS			
* REAR-WINDOW DEFOGGER			SHIP WT: 6430
* CRUISE CONTROL			HP: 52.7
HEATED & POWER-ADJUSTABLE			GVWR: 14000
* POWER WINDOWS WITH EXPRESS			GAWR.FT: 5600
UP/DOWN DRIVER & EXPRESS DOWN			GAWR.RR: 10400
PASSENGER			NTR: 1
* POWER DOOR LOCKS			
PYW 17" PAINTED STEEL WHEELS	N/C	N/C	
Q2T ALL TERRAIN TIRES	200.00	176.00	
VQ2 FLEET ORDERING AND ASSISTANCE	0.00	0.00	
VYU SNOW PLOW PREP PACKAGE	300.00	264.00	
* ALTERNATOR; 220 AMPS			
* INCREASED FRONT GAWR			
* SKID PLATES			
* ROOF EMERGENCY LIGHT			
PROVISIONS W/ PASS THROUGH			
V46 CHROME BUMPERS	100.00	88.00	
9L7 UFFITTER SWITCH KIT (5)	150.00	132.00	
(CUSTOMER RESPONSIBLE FOR			
INSTALLATION)			

TOTAL MODEL & OPTIONS	39900.00	36376.80	ACT 237 37971.80
DESTINATION CHARGE	1595.00	1595.00	

TOTAL	41495.00	37971.80	PAY 310 37971.80
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INVOICE DOES NOT REFLECT DEALER'S ULTIMATE COST BECAUSE OF MANUFACTURER
REBATES, ALLOWANCES, INCENTIVES, HOLDBACK, FINANCE CREDIT AND RETURN TO
DEALER OF ADVERTISING MONIES, ALL OF WHICH MAY APPLY TO VEHICLE.

DENOOYER CHEVROLET, INC.

34650
+ 21800

56450

No
Aux Battery
cloth seats



Quote #: 14389
Date: 3/20/2020
Status: ISSUED

Unicell Truck Equipment

1319 Brighton-Henrietta TLN Rd.
Rochester, NY 14623
PH: 585-424-2660 (tel:585-424-
2660) FX: 585-424-2782 (tel:585-424-
2782)

Quoted By:	Gwen Dettore	Rep:	Gwen D'Ettore	Area:	Eastern NYS
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Bill To: Steve Gordon

Ship To: Same as Billing

Denooyer Chevrolet, Inc.

127 Wolf Road

Albany, NY 12205

Tel: 518-458-7700 (tel:518-458-7700) Fax:

518-458-8263 (tel:518-458-8263) Email:

sgordon@denooyerchevrolet.com

CHASSIS	Mfg	Code	Pool	Year	Model	Engine	GVWR	RW	WB	Chassis Initials
	CHEV	DROPSHIP	No		3500HD				"	

BODY	Style	Model	Length		Height		Width		Body Initials
			Out	In	Overall	In	Out	In	
	DUMP-M	9' 2-3 AIR FLO-M	'	'	"	"	"	"	

Std Equipment:	Qty: Specifications:	Price:
Model:	9' 2-3 AIR FLO	\$7,690.00
SPEC:	9' 2-3 YARD "AIR FLO" DUMP BODY	INCLUDED
SPEC:	12" SIDES / 18" TAILGATE	INCLUDED
SPEC:	ALL 12 GAUGE CONSTRUCTION	INCLUDED
SPEC:	DOUBLE WALL CONSTRUCTION SIDES	INCLUDED
SPEC:	3" STRUCTURAL STEEL CROSS SILLS ON 12" CENTERS	INCLUDED
SPEC:	5" STRUCTURAL STEEL LONG SILLS	INCLUDED
SPEC:	VERTICAL BRACES, SIDES AND TAILGATE	INCLUDED
SPEC:	1/4 CAB SHIELD WITH SCREEN WINDOW	INCLUDED
SPEC:	BOXED TOP RAILS	INCLUDED
SPEC:	SINGLE HANDLE TAILGATE RELEASE	INCLUDED
SPEC:	SCISSORS TYPE HOIST-ELECTRIC/HYDRAULIC-POWER DOWN.-APPROX. 11 TON CAPACITY	INCLUDED
SPEC:	MANUFACTURED IN NEW YORK STATE	INCLUDED
SPEC:	PAINTED TO MATCH COLOR OF CAB	INCLUDED

Optional Equipment (Included in Subtotal below):

ADDED:	SWS LO PRO LED MINI BAR - MOUNTED TO CAB	\$437.50
ADDED:	COAL CHUTE	\$255.00
ADDED:	BUYERS HITCH CLASS V-RECEIVER	\$455.00
ADDED:	TRAILER PLUG	\$70.00
ADDED:	REAR LED AMBER STROBES	\$245.00
ADDED:	BODY UP LIGHT - NYS LAW	\$96.00
ADDED:	WESTERN: 8.5' MVP-3 PLOW COMPLETE	\$4,993.00

ADDED:	41810: RUBBER DEFLECTOR	\$308.00
ADDED:	WESTERN: 9' 3 CU YD STRIKER SPREADER	\$5,845.00

NYS MINI # 4303
ALBANY COUNTY NURSING HOME

Subtotal: \$20,394.50
Freight: \$0.00
Total: \$20,394.50

TERMS NET 30 DAYS

Quote valid for 30 Days.

Prices subject to change with 30 days advanced notice.

Customer Approval Signature _____

Request for Contract Approval	
Request ID #	5571
Contract #	5671
Contract Type	B) CAB Contracts
Contract Action	C) Renewal
Contract Action Type	
Department	A6010 - Social Services
Date submitted	5/22/20
Contact person	DeAngelis, Joe
Contact Phone	518-447-7583
Vendor	Laboratory Corporation of America (LabCorp.)
Estimated Amount	\$50,000
Estimated Term	8/1/2020-7/31/2021
Scope of Services	LabCorp will provide Genetic Testing on-site at Family Court for the purpose of establishing paternity pursuant to Social Services Regulation 111K (Social Services Law) and NY Family Law Statute, FCA532. LabCorp will coordinate the collection of DNA samples from persons within Albany County and provide notarized reports summarizing genetic testing data.
Budget Line Item	AA6010
Fiscal Impact	County 25.00%
	State 25.00%
	Federal 50.00%
BID,RFP,RFQ Completed?	Yes - RFP

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



DANIEL P. MCCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF SOCIAL SERVICES
162 WASHINGTON AVENUE
ALBANY, NEW YORK 12210-2304
(518) 447-7300
WWW.ALBANYCOUNTY.COM

MICHELE G. MCCLAVE
COMMISSIONER

ERIN M. STACHEWICZ
EXECUTIVE DEPUTY
COMMISSIONER

VALERIE SACKS
DEPUTY COMMISSIONER

June 1, 2020

Hon. Andrew Joyce, Chairman
Hon. Bruce A. Hidley, County Clerk
Hon. Daniel P. McCoy, County Executive
112 State St., Room 710
Albany, NY 12207

Dear Sirs,

The Department of Social Services respectfully requests approval for the following:

Authorization is requested to renew a two year agreement with Laboratory Corporation of America (Lab Corp) in the amount of \$50,000. LabCorp provides onsite Genetic Testing at Family Court for the purposes of establishing paternity. Lab Corp will coordinate the collection of DNA samples from persons within Albany County and provide notarized reports summarizing genetic testing data within 14 calendar days of the collection of specimens.

Lab Corp has provided paternity testing for DSS and others through Family Court for the past 17 years and continues to provide satisfactory service. Individuals not associated with DSS, who are ordered by Family Court to undergo paternity testing, are responsible to pay for their own tests. Albany County will pay for their test initially and these individuals will be responsible, via a court order, to reimburse the County for the cost.

From January 1, 2019 to December 2019, approximately 383 individual draws were performed to determine parental relationships in order to prepare child support orders. The only test that LabCorp has performed is the Buccal Swab test at a cost of \$30.25 per individual test.

Lab Corp Paternity Testing Narrative

LabCorp provides onsite Genetic Testing at Family Court for the purposes of establishing paternity. Lab Corp will coordinate the collection of DNA samples from persons within Albany County and provide notarized reports summarizing genetic testing data within 14 calendar days of the collection of specimens.

Lab Corp has provided paternity testing for DSS and others through Family Court for the past 17 years and continues to provide satisfactory service. Individuals not associated with DSS, who are ordered by Family Court to undergo paternity testing, are responsible to pay for their own tests. Albany County will pay for their test initially and these individuals will be responsible, via a court order, to reimburse the County for the cost.

From January 1, 2019 to December 2019, approximately 383 individual draws were performed to determine parental relationships in order to prepare child support orders. The only test that LabCorp has performed is the Buccal Swab test at a cost of \$30.25 per individual test.

Request for Contract Approval	
Request ID #	5570
Contract #	5670
Contract Type	B) CAB Contracts
Contract Action	C) Renewal
Contract Action Type	
Department	A6010 - Social Services
Date submitted	5/22/20
Contact person	DeAngelis, Joe
Contact Phone	518-447-7583
Vendor	Homeless and Travelers Aid Society
Estimated Amount	\$98,700
Estimated Term	10/1/2020 - 9/30/2021
Scope of Services	The provision of a Homeless/Housing Emergency Services Program that provides after hours, weekends and holiday coverage to serve individuals and families, who present as homeless, by assisting them to access needed emergency shelter.
Budget Line Item	AA6010
Fiscal Impact	County 19.00%
	State 0.00%
	Federal 81.00%
BID,RFP,RFQ Completed?	Yes - RFP

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



DANIEL P. MCCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF SOCIAL SERVICES
162 WASHINGTON AVENUE
ALBANY, NEW YORK 12210-2304
(518) 447-7300
WWW.ALBANYCOUNTY.COM

MICHELE G. MCCLAVE
COMMISSIONER

ERIN M. STACHEWICZ
EXECUTIVE DEPUTY
COMMISSIONER

VALERIE SACKS
DEPUTY COMMISSIONER

June 1, 2020

Hon. Daniel P. McCoy, County Executive
Hon. Andrew Joyce, Chair of the Legislature
Hon. Bruce A. Hidley, County Clerk
112 State St., Room 710
Albany, NY 12207

Dear Sirs,

The Department of Social Services respectfully requests Contract Administration Board approval for the following:

Approval is requested to renew an agreement with Homeless and Travelers Aid Society (HATAS) for the provision of a Homeless/Housing Emergency Services Program. HATAS provides non-business hour coverage (i.e. evenings, nights, weekends and holidays) to serve individuals and families who present as homeless or at imminent risk of homelessness by assisting them to access needed emergency shelter or to be diverted from homelessness by retaining or securing adequate housing.

HOMELESS AND TRAVELERS AID SOCIETY

HOMELESS/HOUSING EMERGENCY SERVICES PROGRAM

Approval is requested to enter into an agreement with Homeless and Travelers Aid Society (HATAS) for the provision of a Homeless/Housing Emergency Services Program. HATAS provides non-business hour coverage (i.e. evening, nights, weekends and holidays) to serve individuals and families who present as homeless or at imminent risk of homelessness by assisting them to access needed emergency shelter or to be diverted from homelessness by retaining or securing adequate housing.

As a local social services district, the Department of Social Services is responsible for securing emergency shelter placement for homeless persons who are eligible or potentially eligible for temporary assistance. Further, the Department is committed to a "Housing First" philosophy in response to individuals and families who are experiencing threatened loss of housing or homelessness. A "Housing First" philosophy places an immediate priority on helping households to quickly retain or secure permanent housing, with these efforts beginning at the point of initial contact. Follow-up services are then offered to promote housing stability based on individual needs but are not mandatory as a condition of receipt of housing. Albany County's goals in promoting a "Housing First" philosophy include diverting households from unnecessary emergency shelter placement by intervening to prevent an eviction or other loss of existing housing, and to shorten lengths of stay when emergency shelter placement is necessary. HATAS will demonstrate a "Housing First" philosophy by continually exercising strategies which identify and address issues affecting a household's re-housing plan.

In 2019 the hotline received a total of 8,102 calls and of those calls we provided safe emergency shelter placement for 2,410 total households. This represents an increase from our 2018 annual numbers (7,397 calls received and 2,609 placements).

Request for Contract Approval	
Request ID #	5565
Contract #	5665
Contract Type	B) CAB Contracts
Contract Action	B) Amendment
Contract Action Type	
Department	A6772 - Aging
Date submitted	5/19/20
Contact person	Dillon, Patrick
Contact Phone	518 447 7733
Vendor	Tesoro's Restaurant
Estimated Amount	\$10,000
Estimated Term	7/1/2019 - 12/31/2020
Scope of Services	Albany County Department for Aging was awarded a Federal Innovations in Nutrition grant from the Administration on Community Living (ACL) for the purpose of implementing the Senior Restaurant Dining Pilot Program. The initial term of this agreement was 9/1/2018 – 8/31/2020 and has been extended to 12/31/2020. Due to the term extension, the Contractor shall need additional funding to the original contract amount to meet the demand of the older adults in Albany County for this program.
Budget Line Item	AA6772
Fiscal Impact	County 25.00%
	State 0.00%
	Federal 75.00%
BID,RFP,RFQ Completed?	N/A

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



DANIEL P. MCCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT FOR AGING
162 WASHINGTON AVENUE
ALBANY, NEW YORK 12210
ADMINISTRATION: (518) 447-7198
GENERAL INFORMATION: (518) 447-7177
FAX: (518) 447-7722
WWW.ALBANYCOUNTY.COM

DEBORAH C. RIITANO
COMMISSIONER

DENELLE ALBERT
DEPUTY COMMISSIONER

MEMORANDUM

To: Albany County Contract Approval Board
From: Patrick Dillon, Contract Administrator
Date: May 27, 2020
Regarding: Request for CAB Approval

Program: Senior Restaurant Dining Pilot Program
Contractor: Tesoro's Restaurant Contract No. 4938
Contract Term: 7/1/19 – 8/31/2020 (Amended to 12/31/2020)
Contract Amount/Usage: \$19,999.00 / \$15,495.00 (as of 4/30/2020)
Contract Amendment Amount: \$29,999.00

This request is for approval to amend the contract with Tesoro's Restaurant by extending the term date to 12/31/2020 and increasing the contract amount from \$19,999 to \$29,999.

Albany County Department for Aging was awarded a Federal Innovations in Nutrition grant from the Administration on Community Living (ACL) for the purpose of implementing the Senior Restaurant Dining Pilot Program. The initial term of this agreement was 9/1/2018 – 8/31/2020 and has been extended to 12/31/2020. Due to the term extension, the Contractor shall need additional funding to the original contract amount to meet the demand of the older adults in Albany County for this program.

The Contractor agreed to collaborate with the County in establishing this Innovations in Nutrition pilot program, and offering older adults congregate meals and collecting data regarding the use and participation within the pilot program.

Contractor has ensure the mission of the Department for Aging "to empower Albany County older adults and their families by providing access to nutritional services of the highest quality, enabling them to maintain an independent lifestyle for as long as possible."

The Contractor is serving congregate meals at their one (1) site: 2080 Western Avenue Albany, NY 12084.

Restaurant Pilot Program
Vouchers Submitted

	<u>TESORO'S</u>	<u>RESTAURANT AT THE POINT</u>	<u>EMMA CLEARY'S</u>	<u>MARTEL'S</u>	<u>BOB'S DINER</u>
July-19	\$1,410.00	\$918.00	\$729.00	\$870.00	\$1,335.00
August-19	\$1,770.00	\$1,935.00	\$3,105.00	\$1,995.00	\$1,845.00
September-19	\$2,160.00	\$1,836.00	\$1,020.00	\$1,950.00	\$1,125.00
October-19	\$1,620.00	\$1,545.00	\$1,689.00	\$1,260.00	\$1,275.00
November-19	\$1,380.00	\$1,575.00	\$1,155.00	\$1,500.00	\$1,215.00
December-19	\$1,140.00	\$1,740.00	\$1,887.00	\$1,695.00	\$1,185.00
January-20	\$2,070.00	\$1,275.00	\$1,236.00	\$1,050.00	\$855.00
February-20	\$2,355.00	\$2,100.00	\$1,161.00	\$1,815.00	\$1,275.00
March-20	\$735.00	\$1,170.00	\$1,227.00	\$825.00	\$645.00
April-20	\$855.00	\$960.00	\$0.00	\$0.00	\$165.00
TOTAL	\$15,495.00	\$15,054.00	\$13,209.00	\$12,960.00	\$10,920.00

Request for Contract Approval	
Request ID #	5564
Contract #	5664
Contract Type	B) CAB Contracts
Contract Action	B) Amendment
Contract Action Type	
Department	A6772 - Aging
Date submitted	5/19/20
Contact person	Dillon, Patrick
Contact Phone	518 447 7733
Vendor	Emma Cleary's Restaurant
Estimated Amount	\$10,000
Estimated Term	7/1/2019 - 12/31/2020
Scope of Services	Albany County Department for Aging was awarded a Federal Innovations in Nutrition grant from the Administration on Community Living (ACL) for the purpose of implementing the Senior Restaurant Dining Pilot Program. The initial term of this agreement was 9/1/2018 – 8/31/2020 and has been extended to 12/31/2020. Due to the term extension, the Contractor shall need additional funding to the original contract amount to meet the demand of the older adults in Albany County for this program.
Budget Line Item	AA6772
Fiscal Impact	County 25.00%
	State 0.00%
	Federal 75.00%
BID,RFP,RFQ Completed?	N/A

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



DANIEL P. MCCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT FOR AGING
162 WASHINGTON AVENUE
ALBANY, NEW YORK 12210
ADMINISTRATION: (518) 447-7198
GENERAL INFORMATION: (518) 447-7177
FAX: (518) 447-7722
WWW.ALBANYCOUNTY.COM

DEBORAH C. RIITANO
COMMISSIONER

DENELLE ALBERT
DEPUTY COMMISSIONER

MEMORANDUM

To: Albany County Contract Approval Board
From: Patrick Dillon, Contract Administrator
Date: May 27, 2020
Regarding: Request for CAB Approval

Program:	Senior Restaurant Dining Pilot Program
Contractor:	Emma Cleary's Restaurant Contract No. 4954
Contract Term:	7/1/19 – 8/31/2020 (Amended to 12/31/2020)
Contract Amount/Usage:	\$19,999.00 / \$13,209.00 (as of 4/30/2020)
Contract Amendment Amount:	\$29,999.00

This request is for approval to amend the contract with Emma Cleary's Restaurant by extending the term date to 12/31/2020 and increasing the contract amount from \$19,999 to \$29,999.

Albany County Department for Aging was awarded a Federal Innovations in Nutrition grant from the Administration on Community Living (ACL) for the purpose of implementing the Senior Restaurant Dining Pilot Program. The initial term of this agreement was 9/1/2018 – 8/31/2020 and has been extended to 12/31/2020. Due to the term extension, the Contractor shall need additional funding to the original contract amount to meet the demand of the older adults in Albany County for this program.

The Contractor agreed to collaborate with the County in establishing this Innovations in Nutrition pilot program, and offering older adults congregate meals and collecting data regarding the use and participation within the pilot program.

Contractor has ensure the mission of the Department for Aging "to empower Albany County older adults and their families by providing access to nutritional services of the highest quality, enabling them to maintain an independent lifestyle for as long as possible."

The Contractor is serving congregate meals at their one (1) site: 1926 New Scotland Road Slingerlands, NY 12159.

Restaurant Pilot Program
Vouchers Submitted

	<u>TESORO'S</u>	<u>RESTAURANT AT THE POINT</u>	<u>EMMA CLEARY'S</u>	<u>MARTEL'S</u>	<u>BOB'S DINER</u>
July-19	\$1,410.00	\$918.00	\$729.00	\$870.00	\$1,335.00
August-19	\$1,770.00	\$1,935.00	\$3,105.00	\$1,995.00	\$1,845.00
September-19	\$2,160.00	\$1,836.00	\$1,020.00	\$1,950.00	\$1,125.00
October-19	\$1,620.00	\$1,545.00	\$1,689.00	\$1,260.00	\$1,275.00
November-19	\$1,380.00	\$1,575.00	\$1,155.00	\$1,500.00	\$1,215.00
December-19	\$1,140.00	\$1,740.00	\$1,887.00	\$1,695.00	\$1,185.00
January-20	\$2,070.00	\$1,275.00	\$1,236.00	\$1,050.00	\$855.00
February-20	\$2,355.00	\$2,100.00	\$1,161.00	\$1,815.00	\$1,275.00
March-20	\$735.00	\$1,170.00	\$1,227.00	\$825.00	\$645.00
April-20	\$855.00	\$960.00	\$0.00	\$0.00	\$165.00
TOTAL	\$15,495.00	\$15,054.00	\$13,209.00	\$12,960.00	\$10,920.00

Request for Contract Approval	
Request ID #	5563
Contract #	5663
Contract Type	B) CAB Contracts
Contract Action	B) Amendment
Contract Action Type	
Department	A6772 - Aging
Date submitted	5/19/20
Contact person	Dillon, Patrick
Contact Phone	518 447 7733
Vendor	Martel's Restaurant
Estimated Amount	\$10,000
Estimated Term	7/1/2019 - 12/31/2020
Scope of Services	Albany County Department for Aging was awarded a Federal Innovations in Nutrition grant from the Administration on Community Living (ACL) for the purpose of implementing the Senior Restaurant Dining Pilot Program. The initial term of this agreement was 9/1/2018 – 8/31/2020 and has been extended to 12/31/2020. Due to the term extension, the Contractor shall need additional funding to the original contract amount to meet the demand of the older adults in Albany County for this program.
Budget Line Item	AA6772
Fiscal Impact	County 25.00%
	State 0.00%
	Federal 75.00%
BID,RFP,RFQ Completed?	N/A

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



DANIEL P. MCCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT FOR AGING
162 WASHINGTON AVENUE
ALBANY, NEW YORK 12210
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WWW.ALBANYCOUNTY.COM

DEBORAH C. RIITANO
COMMISSIONER

DENELLE ALBERT
DEPUTY COMMISSIONER

MEMORANDUM

To: Albany County Contract Approval Board
From: Patrick Dillon, Contract Administrator
Date: May 27, 2020
Regarding: Request for CAB Approval

Program: Senior Restaurant Dining Pilot Program
Contractor: Martel's Restaurant Contract No. 4951
Contract Term: 7/1/19 – 8/31/2020 (Amended to 12/31/2020)
Contract Amount/Usage: \$19,999.00 / \$12,960.00 (as of 4/30/2020)
Contract Amendment Amount: \$29,999.00

This request is for approval to amend the contract with Martel's Restaurant by extending the term date to 12/31/2020 and increasing the contract amount from \$19,999 to \$29,999.

Albany County Department for Aging was awarded a Federal Innovations in Nutrition grant from the Administration on Community Living (ACL) for the purpose of implementing the Senior Restaurant Dining Pilot Program. The initial term of this agreement was 9/1/2018 – 8/31/2020 and has been extended to 12/31/2020. Due to the term extension, the Contractor shall need additional funding to the original contract amount to meet the demand of the older adults in Albany County for this program.

The Contractor agreed to collaborate with the County in establishing this Innovations in Nutrition pilot program, and offering older adults congregate meals and collecting data regarding the use and participation within the pilot program.

Contractor has ensure the mission of the Department for Aging "to empower Albany County older adults and their families by providing access to nutritional services of the highest quality, enabling them to maintain an independent lifestyle for as long as possible."

The Contractor is serving congregate meals at their one (1) site: 65 O'Neil Road Albany, NY 12208.

Restaurant Pilot Program
Vouchers Submitted

	<u>TESORO'S</u>	<u>RESTAURANT AT THE POINT</u>	<u>EMMA CLEARY'S</u>	<u>MARTEL'S</u>	<u>BOB'S DINER</u>
July-19	\$1,410.00	\$918.00	\$729.00	\$870.00	\$1,335.00
August-19	\$1,770.00	\$1,935.00	\$3,105.00	\$1,995.00	\$1,845.00
September-19	\$2,160.00	\$1,836.00	\$1,020.00	\$1,950.00	\$1,125.00
October-19	\$1,620.00	\$1,545.00	\$1,689.00	\$1,260.00	\$1,275.00
November-19	\$1,380.00	\$1,575.00	\$1,155.00	\$1,500.00	\$1,215.00
December-19	\$1,140.00	\$1,740.00	\$1,887.00	\$1,695.00	\$1,185.00
January-20	\$2,070.00	\$1,275.00	\$1,236.00	\$1,050.00	\$855.00
February-20	\$2,355.00	\$2,100.00	\$1,161.00	\$1,815.00	\$1,275.00
March-20	\$735.00	\$1,170.00	\$1,227.00	\$825.00	\$645.00
April-20	\$855.00	\$960.00	\$0.00	\$0.00	\$165.00
TOTAL	\$15,495.00	\$15,054.00	\$13,209.00	\$12,960.00	\$10,920.00

Request for Contract Approval	
Request ID #	5562
Contract #	5662
Contract Type	B) CAB Contracts
Contract Action	B) Amendment
Contract Action Type	
Department	A6772 - Aging
Date submitted	5/19/20
Contact person	Dillon, Patrick
Contact Phone	518 447 7733
Vendor	Bob's Diner
Estimated Amount	\$10,000
Estimated Term	7/1/2019 - 12/31/2020
Scope of Services	Albany County Department for Aging was awarded a Federal Innovations in Nutrition grant from the Administration on Community Living (ACL) for the purpose of implementing the Senior Restaurant Dining Pilot Program. The initial term of this agreement was 9/1/2018 – 8/31/2020 and has been extended to 12/31/2020. Due to the term extension, the Contractor shall need additional funding to the original contract amount to meet the demand of the older adults in Albany County for this program.
Budget Line Item	AA6772
Fiscal Impact	County 25.00%
	State 0.00%
	Federal 75.00%
BID,RFP,RFQ Completed?	N/A

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



DANIEL P. MCCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT FOR AGING
162 WASHINGTON AVENUE
ALBANY, NEW YORK 12210
ADMINISTRATION: (518) 447-7198
GENERAL INFORMATION: (518) 447-7177
FAX: (518) 447-7722
WWW.ALBANYCOUNTY.COM

DEBORAH C. RIITANO
COMMISSIONER

DENELLE ALBERT
DEPUTY COMMISSIONER

MEMORANDUM

To: Albany County Contract Approval Board
From: Patrick Dillon, Contract Administrator
Date: May 27, 2020
Regarding: Request for CAB Approval

Program:	Senior Restaurant Dining Pilot Program
Contractor:	Bob's Diner Contract No. 4958
Contract Term:	7/1/19 – 8/31/2020 (Amended to 12/31/2020)
Contract Amount/Usage:	\$19,999.00 / \$10,920.00 (as of 4/30/2020)
Contract Amendment Amount:	\$29,999.00

This request is for approval to amend the contract with Bob's Diner by extending the term date to 12/31/2020 and increasing the contract amount from \$19,999 to \$29,999.

Albany County Department for Aging was awarded a Federal Innovations in Nutrition grant from the Administration on Community Living (ACL) for the purpose of implementing the Senior Restaurant Dining Pilot Program. The initial term of this agreement was 9/1/2018 – 8/31/2020 and has been extended to 12/31/2020. Due to the term extension, the Contractor shall need additional funding to the original contract amount to meet the demand of the older adults in Albany County for this program.

The Contractor agreed to collaborate with the County in establishing this Innovations in Nutrition pilot program, and offering older adults congregate meals and collecting data regarding the use and participation within the pilot program.

Contractor has ensure the mission of the Department for Aging “to empower Albany County older adults and their families by providing access to nutritional services of the highest quality, enabling them to maintain an independent lifestyle for as long as possible.”

The Contractor is serving congregate meals at their one (1) site: 929 19th Street Watervliet, NY 12189.

Restaurant Pilot Program
Vouchers Submitted

	<u>TESORO'S</u>	<u>RESTAURANT AT THE POINT</u>	<u>EMMA CLEARY'S</u>	<u>MARTEL'S</u>	<u>BOB'S DINER</u>
July-19	\$1,410.00	\$918.00	\$729.00	\$870.00	\$1,335.00
August-19	\$1,770.00	\$1,935.00	\$3,105.00	\$1,995.00	\$1,845.00
September-19	\$2,160.00	\$1,836.00	\$1,020.00	\$1,950.00	\$1,125.00
October-19	\$1,620.00	\$1,545.00	\$1,689.00	\$1,260.00	\$1,275.00
November-19	\$1,380.00	\$1,575.00	\$1,155.00	\$1,500.00	\$1,215.00
December-19	\$1,140.00	\$1,740.00	\$1,887.00	\$1,695.00	\$1,185.00
January-20	\$2,070.00	\$1,275.00	\$1,236.00	\$1,050.00	\$855.00
February-20	\$2,355.00	\$2,100.00	\$1,161.00	\$1,815.00	\$1,275.00
March-20	\$735.00	\$1,170.00	\$1,227.00	\$825.00	\$645.00
April-20	\$855.00	\$960.00	\$0.00	\$0.00	\$165.00
TOTAL	\$15,495.00	\$15,054.00	\$13,209.00	\$12,960.00	\$10,920.00

Request for Contract Approval	
Request ID #	5561
Contract #	5661
Contract Type	B) CAB Contracts
Contract Action	B) Amendment
Contract Action Type	
Department	A6772 - Aging
Date submitted	5/19/20
Contact person	Dillon, Patrick
Contact Phone	518 447 7733
Vendor	Restaurant at the Point
Estimated Amount	\$10,000
Estimated Term	7/1/2019 - 12/31/2020
Scope of Services	Albany County Department for Aging was awarded a Federal Innovations in Nutrition grant from the Administration on Community Living (ACL) for the purpose of implementing the Senior Restaurant Dining Pilot Program. The initial term of this agreement was 9/1/2018 – 8/31/2020 and has been extended to 12/31/2020. Due to the term extension, the Contractor shall need additional funding to the original contract amount to meet the demand of the older adults in Albany County for this program.
Budget Line Item	AA6772
Fiscal Impact	County 25.00%
	State 0.00%
	Federal 75.00%
BID,RFP,RFQ Completed?	N/A

Budget Analyst

Date

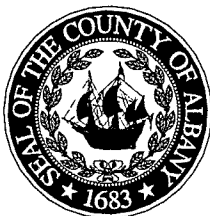
For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



DANIEL P. MCCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT FOR AGING
162 WASHINGTON AVENUE
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DEBORAH C. RIITANO
COMMISSIONER

DENELLE ALBERT
DEPUTY COMMISSIONER

MEMORANDUM

To: Albany County Contract Approval Board
From: Patrick Dillon, Contract Administrator
Date: May 27, 2020
Regarding: Request for CAB Approval

Program:	Senior Restaurant Dining Pilot Program
Contractor:	Restaurant at the Point Contract No. 4960
Contract Term:	7/1/19 – 8/31/2020 (Amended to 12/31/2020)
Contract Amount/Usage:	\$19,999.00 / \$15,054.00 (as of 4/30/2020)
Contract Amendment Amount:	\$29,999.00

This request is for approval to amend the contract with Restaurant at the Point by extending the term date to 12/31/2020 and increasing the contract amount from \$19,999 to \$29,999.

Albany County Department for Aging was awarded a Federal Innovations in Nutrition grant from the Administration on Community Living (ACL) for the purpose of implementing the Senior Restaurant Dining Pilot Program. The initial term of this agreement was 9/1/2018 – 8/31/2020 and has been extended to 12/31/2020. Due to the term extension, the Contractor shall need additional funding to the original contract amount to meet the demand of the older adults in Albany County for this program.

The Contractor agreed to collaborate with the County in establishing this Innovations in Nutrition pilot program, and offering older adults congregate meals and collecting data regarding the use and participation within the pilot program.

Contractor has ensure the mission of the Department for Aging “to empower Albany County older adults and their families by providing access to nutritional services of the highest quality, enabling them to maintain an independent lifestyle for as long as possible.”

The Contractor is serving congregate meals at their one (1) site: 3 Carondelet Drive Watervliet, NY 12089.

Restaurant Pilot Program
Vouchers Submitted

	<u>TESORO'S</u>	<u>RESTAURANT AT THE POINT</u>	<u>EMMA CLEARY'S</u>	<u>MARTEL'S</u>	<u>BOB'S DINER</u>
July-19	\$1,410.00	\$918.00	\$729.00	\$870.00	\$1,335.00
August-19	\$1,770.00	\$1,935.00	\$3,105.00	\$1,995.00	\$1,845.00
September-19	\$2,160.00	\$1,836.00	\$1,020.00	\$1,950.00	\$1,125.00
October-19	\$1,620.00	\$1,545.00	\$1,689.00	\$1,260.00	\$1,275.00
November-19	\$1,380.00	\$1,575.00	\$1,155.00	\$1,500.00	\$1,215.00
December-19	\$1,140.00	\$1,740.00	\$1,887.00	\$1,695.00	\$1,185.00
January-20	\$2,070.00	\$1,275.00	\$1,236.00	\$1,050.00	\$855.00
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March-20	\$735.00	\$1,170.00	\$1,227.00	\$825.00	\$645.00
April-20	\$855.00	\$960.00	\$0.00	\$0.00	\$165.00
TOTAL	\$15,495.00	\$15,054.00	\$13,209.00	\$12,960.00	\$10,920.00

Request for Contract Approval	
Request ID #	5525
Contract #	5625
Contract Type	B) CAB Contracts
Contract Action	A) New
Contract Action Type	
Department	A1164 - Unified Court—Administration;#61;#A1620 - Building Services
Date submitted	5/8/20
Contact person	Latina, David
Contact Phone	5184477210
Vendor	Liberty Elevator Experts LLC
Estimated Amount	\$35,295
Estimated Term	7/1/2020 - 6/30/25
Scope of Services	Annual required elevator inspection services for various County buildings.
Budget Line Item	AA1620 AA1164
Fiscal Impact	County 34.00%
	State 66.00%
	Federal 0.00%
BID,RFP,RFQ Completed?	Yes - BID

Budget Analyst

Date

For Contract Board Use:

Date Approved

Daniel P. McCoy
Albany County Executive

Bruce A. Hidley
Albany County Clerk

Andrew Joyce, Chairman
Albany County Legislature



DANIEL P. MCCOY
COUNTY EXECUTIVE

DANIEL C. LYNCH, ESQ.
DEPUTY COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF GENERAL SERVICES
112 STATE STREET, SUITE 1300
ALBANY, NEW YORK 12207
(518) 447-7210 FAX (518) 447-7747
WWW.ALBANYCOUNTY.COM

DAVID M. LATINA
COMMISSIONER

MARTIN V. MCCLUNE
DEPUTY COMMISSIONER

June 1, 2020

Honorable Daniel P. McCoy
Albany County Executive
112 State Street, 9th Floor
Albany, New York 12207

Honorable Andrew Joyce, Chairman
Albany County Legislature
112 State Street, 7th Floor
Albany, New York 12207

Honorable Bruce A. Hidley
Albany County Clerk
Albany County Courthouse
15 Eagle Street, 1st Floor
Albany, New York 12207

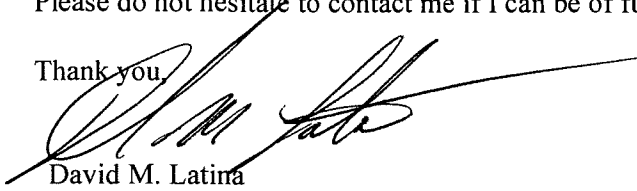
Dear Messrs. McCoy, Joyce and Hidley:

The Department of General Services respectfully requests the approval of a contract with Liberty Elevator Experts, LLC for annual required elevator inspection services for various County buildings.

Term of contract will be July 1, 2020 to June 30, 2025 at a total cost of \$35,295.00. Under the current OCA contract the State's cost will be \$12,183.15 and the County's cost will be \$23,111.85.

Please do not hesitate to contact me if I can be of further assistance.

Thank you,


David M. Latina
Commissioner

DML:tas
Enclosure(s)

Liberty Elevator Experts

LOCATION	Semi Annual Inspection	Annual Inspection	Full Load Inspection (1 inspection during the 5 year term)	Annual Services Per Elevator	County's % Inspection Cost	State's % Inspection Cost	County's % Load Test Cost	State's % Load Test Cost
County Office Building, Elevator #1	\$79.00	\$158.00	\$378.00	\$237.00	\$237.00	\$0.00	\$378.00	\$0.00
County Office Building Elevator #2	\$79.00	\$158.00	\$378.00	\$237.00	\$237.00	\$0.00	\$378.00	\$0.00
County Office Building Elevator #3	\$79.00	\$158.00	\$378.00	\$237.00	\$237.00	\$0.00	\$378.00	\$0.00
County Office Building Elevator #4	\$79.00	\$158.00	\$378.00	\$237.00	\$237.00	\$0.00	\$378.00	\$0.00
County Office Building Elevator #5	\$79.00	\$158.00	\$378.00	\$237.00	\$237.00	\$0.00	\$378.00	\$0.00
County Office Building Elevator#6	\$79.00	\$158.00	\$378.00	\$237.00	\$237.00	\$0.00	\$378.00	\$0.00
Mercantile Building Elevator #1	\$79.00	\$158.00	NA	\$237.00	\$237.00	\$0.00	NA	NA
Mercantile Building Elevator#2	\$79.00	\$158.00	NA	\$237.00	\$237.00	\$0.00	NA	NA
Department of Social Services Elevator#1	\$79.00	\$158.00	NA	\$237.00	\$237.00	\$0.00	NA	NA
Department of Social Services Elevator #2	\$79.00	\$158.00	NA	\$237.00	\$237.00	\$0.00	NA	NA
Albany County Health Department Elevator#1	\$79.00	\$158.00	NA	\$237.00	\$237.00	\$0.00	NA	NA

Albany County Mental Health Elevator#1	\$79.00	\$158.00	\$378.00	\$237.00	\$237.00	\$0.00	\$378.00	\$0.00
Albany County Court House Elevator #1	\$79.00	\$158.00	\$378.00	\$237.00	\$78.21	\$158.79	\$124.74	\$253.26
Albany County Court House Elevator#2	\$79.00	\$158.00	\$378.00	\$237.00	\$78.21	\$158.79	\$124.74	\$253.26
Albany County Court House Elevator#3	\$79.00	\$158.00	\$378.00	\$237.00	\$78.21	\$158.79	\$124.74	\$253.26
Albany County Court House Elevator#4	\$79.00	\$158.00	\$378.00	\$237.00	\$78.21	\$158.79	\$124.74	\$253.26
Judicial Center Elevator#1	\$79.00	\$158.00	\$378.00	\$237.00	\$111.39	\$125.61	\$177.66	\$200.34
Judicial Center Elevator#2	\$79.00	\$158.00	\$378.00	\$237.00	\$111.39	\$125.61	\$177.66	\$200.34
Judicial Center Elevator#3	\$79.00	\$158.00	\$378.00	\$237.00	\$111.39	\$125.61	\$177.66	\$200.34
Judicial Center Elevator#4	\$79.00	\$158.00	\$378.00	\$237.00	\$111.39	\$125.61	\$177.66	\$200.34
Family Court Elevator#1	\$79.00	\$158.00	NA	\$237.00	\$49.77	\$187.23	NA	NA
Family Court Elevator#2	\$79.00	\$158.00	NA	\$237.00	\$49.77	\$187.23	NA	NA
Family Court Elevator#3	\$79.00	\$158.00	NA	\$237.00	\$49.77	\$187.23	NA	NA
Family Court Elevator#4	\$79.00	\$158.00	NA	\$237.00	\$49.77	\$187.23	NA	NA
Family Court Elevator #5	\$79.00	\$158.00	NA	\$237.00	\$49.77	\$187.23	NA	NA
Total for all locations	\$1,975.00	\$3,950.00	\$5,670.00	\$5,925.00	\$3,851.25	\$2,073.75	\$3,855.60	\$1,814.40
Grand Total Year Term	5 \$9,875.00	\$19,750.00	\$5,670.00	\$35,295.00	\$19,256.25	\$10,368.75	\$3,855.60	\$1,814.40

County's % Contract Cost

\$23,111.85

State's % Contract Cost

\$12,183.15

\$35,295.00